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## Europolitan and Glocalnet in cooperation on Service Provisioning

**Europolitan and Glocalnet have entered into an agreement on so-called Service Provisioning. According to the agreement, Glocalnet will buy capacity in Europolitan's GSM network in order to market mobile telecommunications services under its own brand.**

"For Europolitan, the agreement means that we will reach a wider and larger group of customers," says Jon Risfelt, President and CEO of Europolitan. "This will provide us with new revenues and increased returns on our investments in infrastructure and systems. Through agreements with Service Providers, the market supply of mobile telecommunications services is widened, which results in greater variety and choice for the customers. Glocalnet has a strong brand and an established position in the residential market for fixed-line telephony, and is thus an excellent partner."

For Glocalnet, the cooperation means that the company gets one step closer to its objective of providing Internet, fixed-line and mobile services on one bill during the first half of 2001.

"We have found an ideal partner," says Stefan Krook, CEO of Glocalnet. "Europolitan has a solid reputation for high quality, and its network has been dubbed to be Sweden's best in independent comparative studies. Furthermore, Europolitan is an operator for the future, considering the 3G license the company obtained on Saturday. From a marketing perspective, we fit perfectly together, and we have every opportunity to establish a long-term, mutually beneficial partnership."

*Europolitan AB is a Swedish GSM operator with a licence to build a 3G network. The company's head office is in Karlskrona, Sweden. Europolitan is a leader in the field of technically advanced services. The Europolitan Group, which also includes the stock market listed parent company Europolitan Holdings AB and Europolitan's sister companies, Europolitan Stores AB, Ocom AB, Doberman AB and Mobile Relations AB, has around 1,300 employees. Vodafone owns 71 percent of Europolitan AB, and 29 percent is owned by private shareholders, investment companies and pension funds. The Vodafone Group trades across five continents and serves over 65 million customers. For more information, please visit our web site, [www.europolitan.se](http://www.europolitan.se)*

*Glocalnet develops and provides communication services sold directly to the end customer or alongside marketing partners. This year, Glocalnet intends to become Sweden's third largest fixed private telephony player. The company's vision is to become a leading operator of*

*Internet-based services in Northern Europe. Glocalnet has strategic collaborations with corporations such as Cisco Systems and Portal Software. Glocalnet is headquartered in Stockholm, Sweden, and the company's stock is quoted on Stockholm Exchange's O list.*

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