



## NEWS RELEASE

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### Alfa Laval preferred supplier in global five-year agreement with StatoilHydro

**Alfa Laval – a world leader in heat transfer, centrifugal separation and fluid handling – has signed a global agreement with StatoilHydro for plate heat exchangers and spiral heat exchangers. The agreement, which runs over a five-year period, can be extended for up to four years.**

The global frame agreement means that StatoilHydro - one of the world's largest offshore oil production companies – names Alfa Laval the preferred supplier of plate and spiral heat exchangers. The agreement can be used in any project where StatoilHydro acts as an operator or technical service provider.

“This is an exciting opportunity for us to further strengthen our relationship with a pioneering customer like StatoilHydro” says Lars Renström, President and CEO of the Alfa Laval Group. “It also reflects our strong position as supplier of energy efficient solutions to the oil and gas industry.”

Alfa Laval has cooperated with StatoilHydro for the last 10 years in various oil and gas projects where Alfa Laval heat exchangers play a vital role.

**Did you know that...** Alfa Laval equipment is used onboard all StatoilHydro's oil production platforms in the Norwegian sector of the North Sea – and that more than 95% of all oil produced in this area passes through Alfa Laval heat exchangers?

#### **About Alfa Laval**

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

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The company's equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce food and beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

Alfa Laval's products are also used in power plants, aboard ships, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval's worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena.

Alfa Laval is listed on the Nordic Exchange, Nordic Large Cap, and, in 2008, posted annual sales of about SEK 28 billion (approx. 2.9 billion Euros). The company has some 12 000 employees.

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