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Opcon teams up with Alfa Laval in Opcon Powerbox project

Opcon, the energy and environmental technology Group, has entered into a partnership project together with Alfa Laval focused on the integration of the two companies' technology and on increased system sales. The project will integrate Opcon Powerbox, which generates electricity production from waste heat, with Alfa Laval's heat exchanger technology in order to offer customers in the electricity-intensive process industry innovative system solutions for energy savings and electricity production. The first stage will see Alfa Laval's sales organisation in the Benelux countries test the system sales concept.

The project will aim to examine in practical terms the prospects for more extensive co-operation. The two companies will also consider the possibilities of using Alfa Laval's heat exchanger technology to increase the competitiveness of Opcon Powerbox and create added sales for Alfa Laval.

"This is a very exciting project for us. With its global and highly competent organisation, Alfa Laval is an extremely attractive partner for Opcon. This applies to the sales side where we see great opportunities together with Alfa Laval to offer customers innovative solutions that have great potential for energy savings and carbon-free generation of electricity using Opcon Powerbox. It also applies on the technology side, where we expect Alfa Laval's products and extensive know how in heat exchanger technology to boost the competitive strength of Opcon Powerbox," says Rolf Hasselström, President and CEO of Opcon AB.

"By using Alfa Laval's energy-efficient heat exchanger solutions our customers can reduce their energy costs while cutting their carbon emissions. This partnership with Opcon means that we can offer yet another innovative application area for the utilisation of waste heat," says Hans Dahlén, Segments Manager Process Industry, Alfa Laval AB.

Opcon Powerbox has been developed by Opcon to produce carbon-free electricity from waste and surplus heat starting at temperatures as low as 55°C. Opcon Powerbox, 0.74 MW in standard form, can be installed, for example, in large process plants, power plants, on large diesel engines or on large ships. Opcon Powerbox utilises waste heat to produce electricity from a source that would otherwise be wasted. Waste heat has enormous, largely unutilised potential. According to the American Energy Department there is more waste and surplus heat available in American industry than electricity production from all renewable energy sources in the US combined.

For further information, please contact

Niklas Johansson, vice president, Investor Relations, tel. +46 8-466 45 00, +46 70-592 54 53

Opcon AB, Box 15085, SE-104 65 Stockholm, Sweden Tel. +46 8-466 45 00, faxm+46 8-716 76 61

e-mail: info@Opcon.se www.Opcon.se

About Opcon

Opcon is an energy and environmental technology Group that develops, produces and markets systems and products for eco-friendly, efficient and resource-effective use of energy. Opcon has activities in Sweden, China, Germany, the UK and Denmark. There are around 360 employees. The company's shares are listed on OMX Nordic Exchange.

The Group comprises three business areas:

Renewable Energy focuses on generating electricity from waste heat, bioenergy, systems for handling natural gas, industrial cooling, recycling of heat, drying processes, treatment of flue gases, air systems for fuel cells and measurement and monitoring of processes. The business area comprises the following subsidiaries: Svenska Rotor Maskiner (SRM), Opcon Energy Systems (OES), REF Technology (REF Tech), Svensk Rökgasenergi (SRE), Saxlund, Värmlands Montageteknik, and the Opcon Autorotor and Mitec Instrument brands.

Engine Efficiency focuses on ignition systems for combustion engines including ethanol, natural gas and biogas engines. The business area comprises the following subsidiaries: SEM, Opcon Technology Suzhou and Laminova Production.

Mobility Products focuses on technology for positioning, motion and regulation for electrical vehicles and electrical wheelchairs. The business area comprises the REAC and Balle A/S subsidiaries.