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Virtual reality sells service contract for Scania

Cell Network has developed a completely new type of interactive marketing tool to present the Scania Buses & Coaches service concept for buses. It will be premiered at the bus exhibition UITP (the International Network of Public Transport) in London on May 20 - 25.

The technology makes it possible for Scania's customers to drive a bus in a virtual city environment resembling an animated children's film by use of a hand-held computer. During the journey they can make use of the various services offered by Scania.

"The marketing presentation is a mix of animated film, computer game, and PowerPoint. What is unique is that we combine technology with marketing and business strategy in an entertaining manner," explains Jan Lindh, Key Account Manager, Cell Network Sweden.

The agreement with Scania Buses & Coaches is worth SEK 1 million.

For more information:

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