

## P R E S S   R E L E A S E

Stockholm, April 25, 2001

### Intentia increases orders received and improves its consulting margin

**Stockholm, Sweden–Intentia International AB (publ) (XSSE: INT B)** published its interim report for the first quarter of 2001 today. "Intentia's progress this year will be shaped by the state of the IT market in general, the robustness of the market for enterprise systems, the volume of ongoing procurement projects and Intentia's competitive strength," comments Björn Algkvist, CEO, Intentia International. "To the extent that a slowdown will negatively affect the enterprise systems market in general, Intentia believes that its relative position in the sector will improve. This optimism is based on Intentia's many ongoing procurement projects and strong competitive advantages in our principal market of medium-sized businesses and, to a growing extent, big companies."

New license orders totaled SEK 294 million (245) for the quarter, an increase of 20 percent from the same period in 2000. The backlog of orders was SEK 616 million (397) at the end of the quarter. License revenue was SEK 238 million (256), a decrease of 7 percent.

Operating earnings improved to SEK –16 million (–79) for the period. Cash flow after investments rose to SEK –12 million (–143), an improvement of SEK 131 million over the first quarter of 2000.

Consulting revenue continued to improve as a result of ongoing growth in the number of implementation projects. Consulting revenue during the period totaled SEK 625 million (517), up 21 percent. The consulting margin rose further to 16 percent (6) for the quarter.

"Among the companies that Intentia signed agreements with in the first quarter were Elkem, Gucci, Messier, Peacock, Sapa, SMC, Syltone and Tine. Large customers, both those Intentia has concluded agreements with and those with which procurement projects are under way, continue to increase in number. The trend confirms the strength of Intentia's broad offering for e-Collaboration, which is working in tandem with the company's global implementation organization to forge market leadership," concludes Björn Algkvist.

The complete interim report can be downloaded at [www.intentia.com](http://www.intentia.com)

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**About Intentia International AB**

Over the past few years, Intentia International AB has concentrated on positioning itself to meet the demands it anticipated would arise from the new e-economy era. Intentia has developed its Movex product from a traditional ERP system to a complete e-collaboration solution that can manage all the demands of the new economy. Movex offers Intentia's customers the key to success, with its applications for customer relationship management (CRM), enterprise resource planning (ERP), supply chain planning & execution (SCPE), partner relationship management (PRM), business performance management (BPM) and e-business.

Intentia is well positioned to respond to market needs when the "e" (electronic) evolves into "c" (collaboration), working hard to satisfy customers through its organization of more than 3,800 professionals serving in excess of 3,500 customers in over 40 countries around the world. Intentia is a public company traded on the Stockholm Stock Exchange (XSSE) under the symbol INT B.

Visit Intentia's Web site at [www.intentia.com](http://www.intentia.com)