

Tilgin receives follow-up order for FTTx deployment in South Eastern Europe

Stockholm, Sweden, November 15, 2010: Tilgin, a leading provider of Home gateway solutions for multiplay and next-generation broadband access, today announces a second order from a large systems integrator in South Eastern Europe. This is a follow-up order to the order announced on October 13 this year, and refers to a leading operator in the region.

The operator and Tilgin's systems integrator partner have commenced their deployment of Tilgin's Home Gateway solutions for fiber connectivity (FTTx) and Tilgin's VCM software for service and device management. Order value is approximately 5 MSEK.

Tilgin has a positive view on the possibilities of receiving continued orders, as the deployment is progressing.

Full triple play services and beyond

The operator is implementing a so-called Fiber-to-the-Building solution with a 100 Mbit/s Ethernet connection to the customers through the Tilgin Home Gateway leveraging on Tilgin's gateway management software HGA, connecting the households' telephones, computers and TVs. Tilgin's HG1300 and HG1500 Home Gateway families are designed to be used both in Ethernet and in point-to-point fiber networks. The chosen set of Home Gateways are built on a high performance platform with wire speed routing enabling the operator to deliver an extended portfolio of new revenue-generating and service-rich broadband services and applications to their end-users' homes. Tilgin's VCM software for service and device management enables operators to easily deploy new services while also reducing operational and support costs. VCM is based on the open TR-069 standard. Initially a set of full triple play services will be made available including high-speed broadband connectivity, IP-telephony and IPTV.

Only the beginning

According to market researcher Infonetics, the market for deep fiber access solutions FTTH/FTTB (fiber to the home/building) will expand rapidly over the next years, confirming the operator's choice of technology and decision to invest in next generation access technologies.

— End —

"Tilgin makes this information public in accordance with the Swedish Securities Exchange Act and/or in accordance with the Swedish Financial Supervisory Authority."

For further information, please contact:

Mats Victorin, CEO Tilgin, phone: +46 8 572 386 02, e-mail: mats.victorin@tilgin.com

About Tilgin

Tilgin high-performance, software-controlled home gateways and remote management solutions turn online homes into a profitable business for operators and a personalized experience of quality and simplicity for their customers. Our telecom-grade solutions allow for managed services – for triple play and beyond – to be introduced instantly and individually. With easy integration in operational and business support systems, they substantially reduce operators' cost while creating loyal and satisfied customers and a strong brand. Tilgin systems and solutions are used by more than 100 operators in more than 30 countries giving Tilgin a strong client base with a broad international reach. Tilgin was founded in 1997 and is listed at NASDAQ OMX Nordic Exchange I Stockholm. Tilgin is headquartered in Kista, Sweden, and the company has a network of international sales channels. For more information, please visit www.tilgin.com

A press kit is also available on: www.tilgin.com/presskit

Tilgin AB
Box 1240, 121 24 Kista, Sweden
tel +46 (0)8 572 386 00, fax +46 (0)8 572 385 00
info@tilgin.com www.tilgin.com
VAT: 556537581201