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Scania celebrates 100 years in Russia:

## **Inaugurates Delivery Centre for truck assembly in St. Petersburg**

When Scania began exporting trucks in 1910, the first vehicle went to St. Petersburg, Russia. Scania will celebrate its 100th anniversary in Russia today by inaugurating an industrial facility in St. Petersburg for assembling and bodyworking trucks for the Russian market.

From the new Delivery Centre, Scania will supply complete trucks that are adapted to the requirements and operating conditions that apply in Russia. The establishment of this facility is part of Scania's strategy to strengthen its position in the important Russian market.

"This facility enables us to move the factory gate closer to the customer, shorten delivery times and greatly improve Scania's customer support in the Russian market," says Johan Balck, head of the Delivery Centre in St. Petersburg.

The St. Petersburg facility has a technical assembly capacity of about 5,000 truck chassis and 1,500 superstructures per year. It will initially have about 70 employees.

Scania will work together with a number of locally selected suppliers of superstructures and equipment. Working with local suppliers will mean short lead and delivery times, which will be a major advantage to Scania's expansion in Russia.

The Russian facility is Scania's sixth delivery centre. The others are in South Africa, Dubai, Malaysia, Thailand and South Korea.

Since its first sale to Russia a century ago, Scania has delivered about 22,000 additional trucks and buses to the Russian market, most of them in the past decade.

After a sharp downturn in demand during the recent financial crisis, the Russia market is now rebounding.

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Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. A growing proportion of the company's operations consists of products and services in the financial and service sectors, assuring Scania customers of cost-effective transport solutions and maximum uptime. Employing 32,000 people, Scania operates in about 100 countries. Research and development activities are concentrated in Sweden, while production takes place in Europe and South America, with facilities for global interchange of both components and complete vehicles. In 2009, invoiced sales totalled SEK 62 billion and net income amounted to SEK 1.1 billion.

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