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Press Release

Technology Nexus AB (publ) and Trio AB (publ) sign agreement within the telecommunications sector- first order value 60 Msek

Technology Nexus AB (publ), hereafter referred to as Nexus, and Trio AB (publ), hereafter referred to as Trio, have today signed a collaborative and outsourcing agreement concerning the development of Trio PresentOffice, a market-leading system for message and voice call management.

Nexus are also entering a three-year contract with Trio concerning development, support, technical support, and administration. The contract's anticipated volume is approximately SEK 120 million over a three-year period, but with an initial fixed order from Trio worth SEK 60 million.

Nexus acquires the assets and liabilities in Trio's development company, taking on board all 24 employees, equipment, and ongoing customer projects.

This contract will contribute positively to Nexus turnover and profit, after financial items, during this financial year.

Parallel to this deal, Trio and Nexus are also entering a long-term partnership agreement wherein each company's core business is strengthened to a noticeable extent as:

- Nexus strengthens their cutting-edge expertise within IP- and telecommunications. This is an important building block for Nexus' future development of secure solutions within, among other areas, mobile and IP based communications.

- Via this agreement, Trio gains access to Nexus' collected expertise within project management, telecommunications, and security.

Trio gains, thru access to Nexus' solutions and services in the IT-security area, an competitive advantage in their present and future market and a strengthened capability to deliver in larger projects. One example of such projects is the recently

Nexus

signed agreement between Trio and Telia Mobile Sverige, valued at SEK 41.7 million excluding training and service.

"We see this partnership agreement as evidence of our well established partnership model, wherein we provide cutting-edge expertise within those areas that enable our partners to focus on their core operations. Simultaneously, Nexus are provided with expertise that strengthens our delivery ability with regard to secure solutions, telecommunications, IP-based telephony, and message management, which is in line with our investment in Nexus' Secured Messaging business area," says Mikael Jacobsson, CEO, Nexus.

"This partnership is a shortcut to broadened expertise, a competitive advantage and extended resources in large projects. Furthermore, Trio gains access to Nexus' expertise in terms of security and large project management. Nexus becomes an important link in Trio's network," says Sverker Hannervall, CEO, Trio.

For further information, please contact:

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Facts about Technology Nexus AB

Technology Nexus AB (publ), quoted on the O-list at the Stockholm Stock Exchange, has specialised in the development and supply of secure IT solutions to improve clients' profitability. Nexus works not only with end-clients, but also as a development partner for clients with very high quality requirements.

Nexus' vision is to be a leading partner for secure solutions in the digital economy.

Nexus has around 350 employees, with offices in Stockholm, Gothenburg, Malmö, Uppsala, Linköping (head office), Umeå, Karlstad, Västerås, Borlänge, Hamburg, Paris, London, Madrid and New York.

More information is available at www.nexus.se. E-mail: contact@nexus.se

Facts about Trio AB

Trio is a concern with 145 employees in Sweden, Finland, Norway, and Denmark. Trio develop and market systems for fixed, mobile, and IP telephony that improve the information flow within companies, increase employee accessibility, and increase service levels. The systems comprise voice call and message management, mobile centrex solutions, answer phone solutions, and contact and call centre systems. The Trio share is quoted on the O-list at the Stockholm Stock Exchange.