

Statskontoret chooses Utfors:

General Agreement signed for Telephony and Data Communication Services

Statskontoret [The Swedish Agency for Public Management] has appointed Utfors as supplier in a general procurement agreement for operator and transmission services within Public Management. The agreement covers telephony traffic between subscriber switchboards as well as data communication such as WAN solutions (data network for remote communication) and Internet services. The agreement will run for two years.

"We are naturally very happy and pleased that Statskontoret has chosen Utfors as supplier", says Jan Werne, President & CEO of Utfors. "This demonstrates once again that we can provide a unique, competitive, secure and attractive technical solution. For Utfors, it is important to show that we can fulfil Statskontoret's vigorous requirements".

The general agreement between Utfors and Statskontoret includes the delivery of Utfors' total range of products. It is estimated that the state and municipal sectors represent about one third of the total Swedish turnover within IT, which is why an agreement with Statskontoret is considered as being strategically very important for Utfors AB.

The new agreement with Statskontoret will imply several advantages for those who purchase on behalf of the state, a municipality or a county council. Purchase procedures are simplified, the customer obtains a wide range of products at very advantageous prices, and all products are covered by just one agreement. Utfors provides high capacity services and effective communications solutions within WAN, e-meetings (video conferencing via IP), e-commerce, server centralisation, as well as traditional telephony.

For Utfors, the services covered by the agreement are operator services for telephony traffic, netgroup connections for subscriber switchboards, netgroup connections via IP for subscriber switchboards, video conferencing (e-meetings), video transmission, telephony, LAN to LAN connections, Internet services, and ISP network services for subscriber switchboards.

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Utfors is the natural choice as Nordic partner for high quality fixed and mobile broadband, Internet and telephony services. Utfors operates a network at the cutting edge of global technology that provides unique cost advantages. Within this network, Utfors offers companies, public authorities and private individuals revolutionary services that create new possibilities for progress and creativity. Utfors is currently linking together the 75 largest cities of the Nordic Region with a 7100 km long broadband network. Utfors employs about 340 people in Sweden, Norway and Finland. Utfors' principal owners are Norsk Vekst and Litorina Kapital, as well as a number of institutional investors. More information is available at www.utfors.com.