

#### **Global Trucks**

# **Press Information**

#### **VOLVO GLOBAL TRUCKS DELIVERIES, JANUARY-MAY 2001**

Deliveries from Volvo Global Trucks, which comprises Mack Trucks, Inc., Renault V.I. and Volvo Trucks, during the period January-May 2001 amounted to 68 738 units compared to 77 202 in the same period last year, a decrease of 11%. Order intake was down 14%, of which North America was down 30% and Europe 10% compared to the same period last year.

"The decline in the North American market now appears to be levelling out. We are feeling some effects in the European markets, but we do not expect the situation here to be as grave as in North America" says Tryggve Sthen, President and CEO of Volvo Global Trucks

### Deliveries by market area:

Market	2001	2000	+/- %
Europe, total of which	44 216	43 564	1
Western Europe	41 335	41 080	1
Eastern Europe	2 881	2 484	16
North America	16 475	26 845	-39
South America	2 495	1 567	59
Asia	1 856	2 172	-14
Other	3 696	3 054	21
Total	68 738	77 202	-11

#### Mack Trucks, Inc.

Deliveries from Mack Trucks, through May 2001 were 33% fewer than during the same period last year. They amounted to 11 311 vehicles, of which 457 (499) were medium-duty.

Although its sales volume has been affected by the market decline, Mack continued to improve its US market share.

## **Deliveries by market area:**

Market	2001	2000	+/- %
North America	10 561	16 410	-36
South America	435	98	344
Other	315	315	0
Total	11 311	16 823	-33

#### Renault V.I.

Total deliveries for the period January-May 2001 increased by 8% compared to the same period last year. They amounted to 28 157 trucks, of which 13 997 (11 735) were light and medium duty vehicles.

The French market remained strong, and deliveries on Eastern European, Middle-Eastern and Northern African markets increased steadily.

## Deliveries by market area:

Market	2001	2000	+/- %
Europe, total of which	25 614	24 033	7
Western Europe	24 457	23 014	6
Eastern Europe	1 157	1 019	14
Other	2 543	2 114	20
Total	28 157	26 147	8

## **Volvo Truck Corporation**

Deliveries of Volvo Trucks during the period January – May totalled 29 270 units, of which 1 027 were Mitsubishi Canter. The total amount of units delivered was 15% fewer than during the same period last year.

The situation on the North American market remained difficult. Western European markets are declining somewhat, while most Eastern European markets are showing a steady increase in the demand for heavy trucks.

Deliveries in Brazil increased by 53%, totalling 1 911 units.

#### Deliveries by market area:

Market	2001	2000	+/- %
Europe, total of which	18 602	19 531	-5
Western Europe	16 878	18 066	-7
Eastern Europe	1 724	1 465	18
North America	5 914	10 435	-43
South America	2 060	1 469	40
Asia	1 853	2 171	-15
Other	841	626	34
Total	29 270	34 232	-15

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Volvo Global Trucks is a business area of the Volvo Group. Volvo Global Trucks comprises Mack Trucks Inc., Renault V.I. and Volvo Truck Corporation, as well as 3P, which is responsible for Product planning, Procurement and Product Development for the three brands. Volvo Global Trucks is Europe's largest and the world's secondlargest manufacturer of heavy trucks, with an annual output of over 180,000 vehicles and a presence in 185 countries.