

## **Ericsson principal WCDMA supplier to Hutchison**

**Ericsson has been selected as the principal supplier for Hutchison Telecoms' 3G network in Australia. The contract price is approximately USD 435 million (AUD 830 million) and is Ericsson's first 3G contract in Australasia and 32 WCDMA commercial agreement so far for Ericsson globally.**

Ericsson will provide a 3G network including radio access network, IP core network and transmission technologies. Also included are advanced network management systems, network operations, mobile Internet application platforms and terminals. Motorola will provide its radio access network (RAN) in the Sydney and Brisbane license areas.

The network will be rolled out for a staged commercial launch end 2002 early 2003.

"Hutchison is a global leader in 3G, with licenses covering over 170 million people worldwide," said Mr. Canning Fok, Chairman of Hutchison Telecommunications (Australia) Ltd. and Group Managing Director of Hutchison Whampoa. "We are very confident that 3G will revolutionize the way people live with the introduction of new, powerful and exciting services. As always, Hutchison is fully behind HTAL."

"Partnering with Ericsson and Motorola in Australia ensures we have the synergies and technological strength to build our network in the fastest and most capital and cost efficient way. This then allows us to bring globally competitive products and services to market of the highest quality and in a timely manner", said Canning.

"Hutchison Whampoa has been instrumental in defining the global 3G environment by being one of the first carriers to embrace the market potential of 3G and as such, Ericsson is honored to be chosen as the principal supplier for HTAL to realize its vision in Australia said," Karl Sundström, Ericsson Australia's Managing Director. "Ericsson and HTAL have formed a strong alliance and we are delighted to be working so closely with them to realize the potential of 3G."

"Hutchison is no doubt one of the most committed and focused 3G global operators in the world, holding 3G licenses also in UK, Italy, Sweden and Austria," stated Kinson Loo, Managing Director of Ericsson's Global Account for Hutchison. "Ericsson is fully committed to support Hutchison with our world-leading end-to-end 3G solutions to ensure a strong and successful 3G business for Hutchison."

*Ericsson is shaping the future of Mobile and Broadband Internet communications through its continuous technology leadership. Providing innovative solutions in more than 140 countries, Ericsson is helping to create the most powerful communication companies in the world.*

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**FOR FURTHER INFORMATION, PLEASE CONTACT**

James Borup, Press Relations, Division Mobile Systems  
Ericsson Corporate Communications  
Phone: +46 70 590 9261; E-mail: [james.borup@lme.ericsson.se](mailto:james.borup@lme.ericsson.se)

Clare McDonald, Corporate Marketing Communications Manager,  
Ericsson Australia Pty.Ltd.  
Phone: +61 3 9301 1762; E-mail: [clare.macdonald@ericsson.com.au](mailto:clare.macdonald@ericsson.com.au)

Lynette Innes, Director of Corporate Communications,  
Hutchison Telecommunications (Australia) Ltd  
Phone: +61 2 9964 4831; E-mail: [lminnes@orange.net.au](mailto:lminnes@orange.net.au)