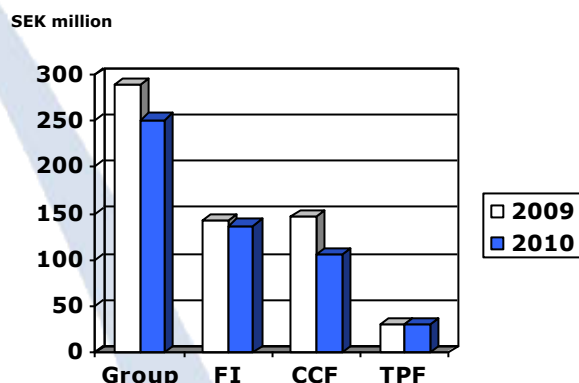
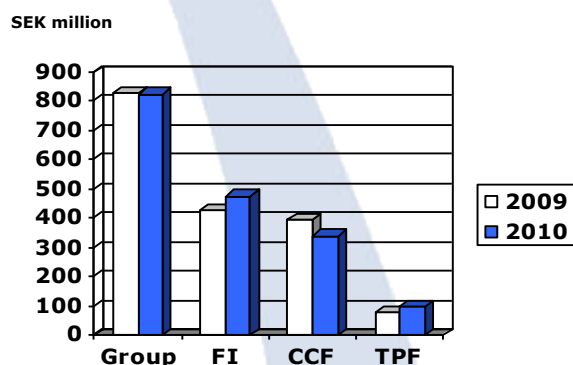


## Operating profit AAK Group and Business Areas, fourth quarter 2010



## Operating profit AAK Group and Business Areas, full year 2010



## Fourth quarter 2010

- Net sales increased to SEK 3,930 million (3,788) due to increased raw material prices, partly offset by negative currency translation impact of SEK 149 million. Volume increased by 1 percent.
- Operating profit at SEK 251 million (289). Adjusted for divestments and at fixed exchange rates, operating profit amounted to SEK 258 million (287). Fourth quarter 2009 was exceptional as earlier communicated.
- Earnings per share amounted to SEK 4.98 (3.85)
- AAK has in the fourth quarter started to use hedge accounting and thereby eliminated the IAS 39 effect, see page 9.

## Full year 2010

- Net sales were SEK 14,808 million (15,884). The decrease in sales was net of a negative translation impact of SEK 600 million and reflected the deferred effect of lower raw material prices. Volume increased by 1 percent.
- Operating profit, at SEK 824 million (827) was in line with last year. Adjusted for divestments and at fixed exchange rates, operating profit amounted to SEK 855 million (810), an improvement of 6 percent.
- Earnings per share amounted to SEK 14.15 (10.14).
- Proposed dividend of SEK 4.50 (4.25), an increase by SEK 0.25, or 6 percent.

## AAK Group and Business Areas – Volume and operating profit per kilo, Q4 and full year\*

\* At comparable exchange rates

| AAK Group                        | Food Ingredients         | Chocolate & Confectionery Fats | Technical Products & Feed |
|----------------------------------|--------------------------|--------------------------------|---------------------------|
| <b>Volume</b>                    |                          |                                |                           |
| <b>Q 4 +1 percent</b>            | <b>Q 4 +1 percent</b>    | <b>Q 4 +1 percent</b>          | <b>Q 4 +0 percent</b>     |
| 374,000 MT to 376,000 MT         | 221,000 MT to 222,000 MT | 78,000 MT to 79,000 MT         | 75,000 MT to 75,000 MT    |
| <b>2010 +1 percent</b>           | <b>2010 -4 percent</b>   | <b>2010 +15 percent</b>        | <b>2010 +0 percent</b>    |
| 1,432,000 MT to 1,441,000 MT     | 898,000 MT to 861,000 MT | 253,000 MT to 298,000 MT       | 282,000 MT to 282,000 MT  |
| <b>Operating profit per kilo</b> |                          |                                |                           |
| <b>Q 4 -12 percent</b>           | <b>Q 4 -2 percent</b>    | <b>Q 4 -28 percent</b>         | <b>Q 4 +0 percent</b>     |
| 0.77 SEK to 0.68 SEK             | 0.65 SEK to 0.64 SEK     | 1.88 SEK to 1.35 SEK           | 0.41 SEK to 0.41 SEK      |
| <b>2010 +2 percent</b>           | <b>2010 +23 percent</b>  | <b>2010 -25 percent</b>        | <b>2010 +17 percent</b>   |
| 0.58 SEK to 0.59 SEK             | 0.47 SEK to 0.58 SEK     | 1.56 SEK to 1.17 SEK           | 0.29 SEK to 0.34 SEK      |



## Financial overview

| Income statement<br>SEK million | Q 4<br>2010 | Q 4<br>2009 | Change<br>% | Full year<br>2010 | Full year<br>2009 | Change<br>% |
|---------------------------------|-------------|-------------|-------------|-------------------|-------------------|-------------|
| Net sales                       | 3,930       | 3,788       | +4%         | 14,808            | 15,884            | -7%         |
| Gross contribution              | 1,006       | 1,055       | -5%         | 3,625             | 3,744             | -3%         |
| Operating profit                | 251         | 289         | -13%        | 824               | 827               | -0%         |
| Net result*                     | 204         | 157         | +30%        | 579               | 415               | +40%        |
| Earnings per share*             | 4.98        | 3.85        | +30%        | 14.15             | 10.14             | +40%        |

\* Excluding IAS 39 effect and deferred tax related to this adjustment.

## Gross contribution

| SEK million                    | Q 4<br>2010 | Q 4<br>2009 | Full year<br>2010 | Full year<br>2009 |
|--------------------------------|-------------|-------------|-------------------|-------------------|
| Food Ingredients               | 554         | 536         | 1,952             | 1,906             |
| Chocolate & Confectionery Fats | 372         | 429         | 1,394             | 1,508             |
| Technical Products & Feed      | 80          | 73          | 279               | 261               |
| Group Functions                | -           | 17          | -                 | 69                |
| Total for the Group            | 1,006       | 1,055       | 3,625             | 3,744             |

## Operating result

| SEK million                    | Q 4<br>2010 | Q 4<br>2009 | Full year<br>2010 | Full year<br>2009 |
|--------------------------------|-------------|-------------|-------------------|-------------------|
| Food Ingredients               | 137         | 143         | 475               | 427               |
| Chocolate & Confectionery Fats | 106         | 147         | 341               | 394               |
| Technical Products & Feed      | 31          | 31          | 97                | 82                |
| Group Functions                | -23         | -32         | -89               | -76               |
| Total for the Group            | 251         | 289         | 824               | 827               |

## The Group, fourth quarter

### Net sales

Net sales increased by SEK 142 million, due to increased raw material prices, partly offset by a negative currency translation impact of SEK 149 million.

The fourth quarter showed volume growth for the two main business areas Food Ingredients and Chocolate & Confectionery Fats.

The general market conditions, which were commented upon during the first nine months of 2010 have continued during the fourth quarter.

### Gross contribution

Excluding translation effects, gross contribution improved by SEK 2 million. Gross contribution per kilo, excluding translation effects was unchanged at SEK 2.81 (2.82). Food Ingredients and Technical Products & Feed continued to report improvements in all spheres while Chocolate & Confectionery Fats suffered from margin pressure.

During the fourth quarter of 2010, AAK recognised negative translation effects of SEK 51 million. After including translation effects, gross contribution decreased by SEK 49 million.

### Operating result

Operating profit for the fourth quarter 2010 was below the fourth quarter 2009, which had turned out exceptionally well due to a number of positive outcomes in that quarter.

Operating profit reached SEK 251 million (289). Adjusted for divestments and fixed exchange rates, operating profit amounted to SEK 258 million (287).

The company has recorded additional insurance compensation of SEK 19 million, which is not included in the operating profit of SEK 251 million. This insurance compensation relates to business interruption in both 2008 and 2009.

### Investments

The Group's investments in fixed assets totalled SEK 91 million (113), mainly comprising regular maintenance investments.

### Cash flow

Positive cash flow from operating activities before changes in working capital reached SEK 289 million (298). After changes in working capital, cash flow was SEK 531 million (750).

The majority of the strong cash flow in 2009 was attributable to a significant decline in raw material prices which led to reduced working capital.

The ongoing internal working capital improvement project continued to impact positively.

Cash flow, after net investments of SEK 87 million (110), was SEK 445 million (640).

### Financial position

The equity/assets ratio amounted to 34 percent (35 percent as at 31 December 2009).

Group borrowings as at 31 December 2010 amounted to 2,634 million (SEK 3,186 million on 31 December 2009). As at 31 December, the Group has total credit facilities of SEK 6,711 million.

Long term refinancing of SEK 4,200 million was finalized January 2011 and comprising part of the total committed facilities of SEK 6,000 million for five years or more.

### Employees

The average number of employees in the Group as at 31 December 2010 was 2,101 (2,137 on 31 December 2009).

Since year-end 2009 the average number of employees in Scandinavia has decreased by 63 persons as a consequence of the ongoing rationalisation programme.

### The Parent Company and Group Functions

The Parent Company is a holding company for the AAK Group. Its functions are primarily concerned with joint Group activities related to development and administration.

## CEO comments

*“Operating profit for 2010 was in line with our expectations. We now have a very strong foundation for our mid- and long-term, the “AAK Acceleration programme”. Focus areas are Growth, Efficiency and People. The prioritized growth areas are: Bakery & Bakery Service, Dairy Fat Industries, Chocolate & Confectionery Fats, Infant Nutrition (Baby Food), Food Service, Fast-growing economies (e.g. China and Brazil) and Merger & Acquisitions.*

*For 2011 we have a cash flow challenge because of significant raw material price increases that occurred in 2010 but with a time lag affecting 2011. I am pleased that we have been able to finalize the refinancing, with improved financial flexibility and we have now total committed facilities of SEK 6,000 million for five years or more”,* says CEO Arne Frank in a comment to the Q4 report.

## Business Area Food Ingredients, Q 4

### Net sales

Net sales for the business area increased by SEK 143 million, due to increased raw material prices, partly offset by negative currency translation impact of SEK 98 million.

As a consequence of the policy of back-to-back hedging of raw materials there is a time lag between movement in the spot price and the financial impact. The Group policy is to secure the margin in sales contracts by hedging the corresponding raw material purchases and stocks. Equally, currency exposure is hedged.

Volume increased by 1 percent relative to 2009.

### Gross contribution

Gross contribution increased to 554 SEK million (536) including negative translation effects of SEK 24 million. Gross contribution per kilo increased by 2 percent from SEK 2.43 to SEK 2.49 as a result of a favourable product mix in the quarter.

Gross contribution, excluding translation effects, improved by SEK 42 million, or 8 percent. Excluding translation effects, gross contribution per kilo increased by 7 percent, from SEK 2.43 to SEK 2.60.

Margins continued to improve as a result of the specialisation strategy with focus on a higher proportion of high-value products. All speciality product areas, such as Infant Nutrition (Baby Food), Bakery & Bakery Service and Food Service, continued to develop well.

### Operating result

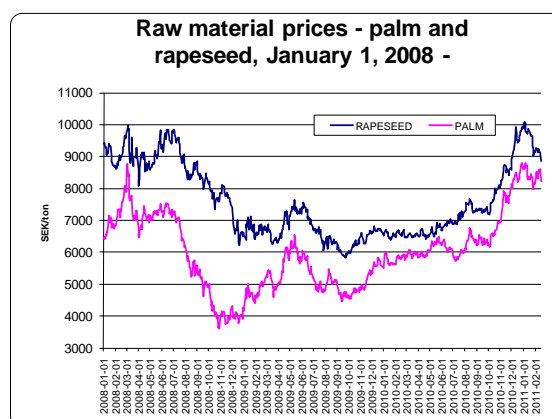
Operating profit amounted to SEK 137 million (143), a decrease of 4 percent. The result includes negative translation effects of SEK 6 million. At fixed exchange rates, operating profit was in line with last year.

During the fourth quarter of 2010 the Food Ingredients business area also continued to benefit from the ongoing rationalisation programme. Cost savings have, however, been matched by increased investments in organic growth outside Scandinavia.

### External factors/activities

The "AAK Acceleration" programme covers significant growth opportunities in our speciality products such as Infant Nutrition (Baby Food), Bakery and Bakery Services, Dairy Industry and Food Service.

### Raw material prices for palm and rapeseed oil, SEK/tonne



### Food Ingredients

|   | Q 4<br>2010 | Q 4<br>2009 | Full year<br>2010 | Full year<br>2009 |
|---|-------------|-------------|-------------------|-------------------|
| <b>(SEK million)</b>                          |             |             |                   |                   |
| Net sales                                     | 2,391       | 2,248       | 8,927             | 9,702             |
| Gross contribution                            | 554         | 536         | 1,952             | 1,906             |
| Gross contribution<br>per kilo                | 2.49        | 2.43        | 2.26              | 2.12              |
| Operating profit excl.<br>non-recurring items | 137         | 143         | 475               | 427               |
| Volumes<br>(thousand tonnes)                  | 222         | 221         | 861               | 898               |

## Business Area Chocolate & Confectionery Fats, Q 4

### Net sales

Net sales for the business area improved by SEK 25 million or 2 percent on account of volume growth and raw material price increases (mainly palm oil) partly offset by negative translation effects of SEK 50 million.

Cocoa Butter Equivalent (CBE) volumes in the fourth quarter of 2010 were higher than both the third quarter of 2010 and fourth quarter of 2009 with positive volume growth in most regions.

### Gross contribution

Excluding translation effects gross contribution decreased by SEK 30 million whilst gross contribution per kilo declined by 8 percent from SEK 5.50 to SEK 5.05.

During the fourth quarter the business area recognised negative translation effects of SEK 27 million. After including these effects, gross contribution decreased by SEK 57 million.

The average margin in the fourth quarter 2010 was lower than in the third quarter, due to different product mix but with the same underlying price level that prevailed in the earlier quarters of 2010.

### Operating result

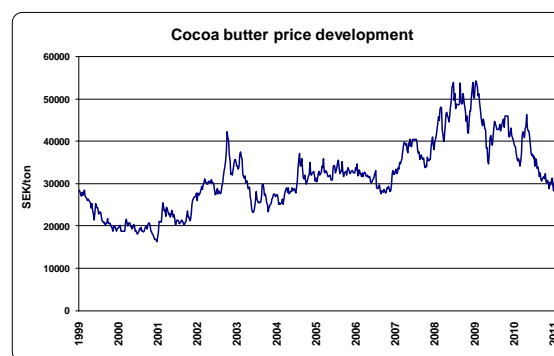
The operating result of SEK 106 million (147) was lower than in the fourth quarter of 2009. Compared to last year, volume increased by 1 percent but this did not compensate for lower margins.

The general market conditions, which were commented upon during the first nine months of 2010, have continued during the fourth quarter.

### External factors/activities

The cocoa butter price has decreased from a relatively high level to a level comparable to that prevailing during the latter part of 2007.

### Price trend – cocoa butter, SEK/tonne



The International Cocoa Organization (ICCO) has issued reports and comments on the supply/demand of cocoa beans.

### Chocolate & Confectionery Fats

| (SEK million)                                 | Q4<br>2010 | Q 4<br>2009 | Full year<br>2010 | Full year<br>2009 |
|---|------------|-------------|-------------------|-------------------|
| Net sales                                     | 1,146      | 1,121       | 4,474             | 4,564             |
| Gross Contribution                            | 372        | 429         | 1,394             | 1,508             |
| Gross contribution<br>per kilo                | 4.72       | 5.50        | 4.68              | 5.96              |
| Operating profit excl.<br>non-recurring items | 106        | 147         | 341               | 394               |
| Volumes<br>(thousand tonnes)                  | 79         | 78          | 298               | 253               |

## Business Area Technical Products & Feed, Q 4

### Net sales

Net sales for the business area improved by SEK 60 million, or 18 percent mainly on account of increased raw material prices. Volumes were stable compared to last year.

### Gross contribution

Gross contribution increased in the fourth quarter 2010 by SEK 7 million, to SEK 80 million, or 10 percent, compared to the corresponding quarter in 2009. Gross contribution per kilo increased by 11 percent, from SEK 0.97 to SEK 1.08.

The higher gross contribution per kilo was mainly caused by a different product mix compared to the corresponding quarter in 2009.

### Operating result

Operating profit was equal to last year SEK 31 million (31).

### External factors/activities

Technical products, particularly environmental friendly bio lubricants, continued to enjoy signs of market recovery.

### Technical Products & Feed

| (SEK million)                                 | Q 4<br>2010 | Q 4<br>2009 | Full year<br>2010 | Full year<br>2009 |
|---|-------------|-------------|-------------------|-------------------|
| Net sales                                     | 393         | 333         | 1,407             | 1,295             |
| Gross contribution                            | 80          | 73          | 279               | 261               |
| Gross contribution<br>per kilo                | 1.08        | 0.97        | 0.99              | 0.93              |
| Operating profit excl.<br>non-recurring items | 31          | 31          | 97                | 82                |
| Volumes                                       | 75          | 75          | 282               | 282               |



## The Group, full year

### Net sales

Net sales were SEK 14,808 million (15,884). The decrease in sales was net of a negative translation impact of SEK 600 million and reflected the deferred effect of lower raw material prices. Volumes increased by 1 percent.

### Gross contribution

Excluding translation effects, gross contribution improved by SEK 49 million and gross contribution per kilo increased by 1 percent, from SEK 2.61 to SEK 2.63.

Food Ingredients and Technical Products & Feed continued to report improvements in all areas while Chocolate & Confectionery Fats suffered from margin pressure.

### Operating result

Operating profit for the full year reached SEK 824 million (827) but, adjusted for divestments and at fixed exchanges rates, operating profit was at SEK 855 million (810).

The result includes negative translation effects of SEK 31 million.

The company has recorded additional insurance compensation of SEK 19 million, which is not included in the operating profit of SEK 824 million. This insurance compensation relates to business interruption in both 2008 and 2009.

Food Ingredients and Technical Products & Feed improved operating results compared to the full year of 2009.

### Investments

The Group's net investments in fixed assets totalled SEK 335 million (316) and mainly comprised routine maintenance investments.

### Cash flow

Cash flow from operating activities but before investments amounted to SEK 757 million (2,265).

The bulk of the strong cash flow in 2009 was due to a significant decline in raw material prices which led to a reduction in working capital. The company also received insurance compensation of SEK 70 million during 2009.

The ongoing internal working capital improvement project continued to impact positively on working capital turnover.

Cash flow, after net investments of SEK 331 million (313) was SEK 426 million (1,952).



## Full legal financial information

These pages, 9-20, contain legal financial information including non-recurring items and IAS 39.

### The Group, fourth quarter

The operating result, including non-recurring items and IAS 39 effects, amounted to SEK 410 million (381). The result includes the effect of IAS 39, which exerted a positive impact of SEK 140 million (92), see hedge accounting paragraph below.

The company also recorded additional insurance compensation of SEK 19 million. This relates to business interruption in both 2008 and 2009.

#### Hedge accounting

AAK has effectively October 1 2010 fully adopted hedge accounting based on fair value hedging. The IAS 39 effect in the fourth quarter 2010 of SEK 140 million reflects earlier recognised "IAS 39 effect" net losses which now have been reversed into the income statement.

The new accounting method will not require any changes in the current business model. Further there will be no impact on the underlying profitability or risk level in the group.

Commencing the first quarter 2011 there will be no IAS 39 effect.

#### Result after financial items

The Group result, after financial items, amounted to SEK 396 million (366). Net financial items totalled negative SEK 14 million (negative 15).

### Group, full year

The operating result, including non-recurring items and IAS 39 effects, amounted to SEK 882 million (1,475). The result includes the net IAS 39 effect of SEK 39 million (578) due to the use of hedge accounting during the fourth quarter 2010.

The company also recorded additional insurance compensation of SEK 19 million. This relates to business interruption in both 2008 and 2009.

#### Result after financial items

The Group result, after financial items, amounted to SEK 828 million (1,298). Net financial items totalled negative SEK 54 million (negative 176). This significant improvement was due to lower interest rates and substantially lower borrowings.

#### Tax

Reported tax cost corresponds to an average tax rate of 24 percent (35). The underlying average tax rate for the Group is approximately 27 percent (29). The favourable tax cost in 2010 was due to tax credits received in certain countries, related to investments.

#### Financial position

The equity/assets ratio reduced to 34 percent at 31 December 2010 (35 percent at 31 December 2009), due to the payment of the dividend.

The Group's equity as at 31 December 2010 totalled 3,188 million (SEK 2,949 million at 31 December 2009), and the balance sheet total was SEK 9,252 million (8,513 at 31 December 2009).

Long term refinancing of SEK 4,200 million was finalized in January 2011 comprising part of the total committed facilities of SEK 6,000 million for five years or more.

### General

#### Related parties

No significant changes have taken place in relations or transactions with related parties since the annual report for 2009.

#### Insurance compensation.

On 4 December 2007, an explosive fire occurred at AAK's factory in Aarhus, Denmark.

The incident occurred in the part of the factory where vegetable oils are produced for use as components in speciality fats for chocolate and confectionery products, mainly CBE. All affected plants were up and running by the fourth quarter 2008.

During 2008 and 2009 AAK received insurance payments for business interruption in the sum of approximately SEK 421 million.

The company has recorded additional insurance compensation of SEK 19 million, during 2010. AAK has in total received SEK 440 million.

A final settlement with the insurance companies has not yet been concluded. Any predictions of the final outcome is subject to uncertainty.

### **Risk and uncertainty factors**

All business operations involve risk – a controlled approach to risk taking is a prerequisite in maintaining good profitability. Risk may be dependent upon events in the outside world and may affect a specific sector, market or country, and the risk may also be purely company-specific.

At AAK, effective risk management is a continuing process carried out within the framework of operational management and forms a natural part of the day-to-day monitoring of operations.

### **External risks**

The AAK Group is exposed to the fierce competition that characterises the industry, as well as fluctuations in raw material prices affecting working capital.

### **Financial risk**

The operations of the AAK Group involve exposure to significant financial risks, particularly currency risks and raw material price risks.

### **Operational risk**

The raw materials used in the operation are agricultural products, and availability may therefore vary due to climatic and other external factors.

### **Accounting policies**

This interim report has been prepared in accordance with IFRS, with the application of

IAS 34, Interim Financial Reporting, and the Annual Accounts Act. The accounting policies and assessment policies adopted and the basis for assessment are the same as those used in the most recent annual report.

### **New accounting principles in 2010**

In accordance with considerations presented in the Annual Report note 2, regarding new accounting principles for 2010, a number of new standards and IFRIC interpretations became effective as from January 1, 2010.

AAK has effectively from October 1 2010 started to use hedge accounting based on fair value hedging in accordance with IAS 39.

### **Definitions**

All financial information on pages 1-8 is exclusive of non-recurring items and IAS 39. For full legal financial information including non-recurring items and IAS 39, see pages 9-20.

### Information dates

The annual report for 2010 will be made available at the end of April, 2011.

The interim report for the first quarter for 2011 will be published on May 4, 2011.

The interim report for the second quarter for 2011 will be published on July 20, 2011.

The interim report for the third quarter for 2011 will be published on November 4, 2011.

### Nomination committee

At the 2010 Annual General Meeting, Mikael Ekdahl (BNS Holding AB), Carl Bek-Nielsen (BNS Holding AB), Henrik Didner, (Didner & Gerge Mutual Fund), K G Lindwall (Swedbank Robur Fonder) and Claus Wiinblad (ATP), were elected members of the Nomination Committee in respect of the Annual General Meeting 2011. Mikael Ekdahl was elected chairman of the Nomination Committee.

### Annual General Meeting 2011

The Annual General Meeting will be held on 17 May 2011 at 14.00 CET in Malmö, Sweden (Europaporten). The Annual Report for 2010 is expected to be distributed to the shareholders during the week starting 25 April 2011 and will at that time also be available on AAK's website and at its head office.

Shareholders who wish to participate at the Annual General Meeting must be registered in the share register maintained by Euroclear Sweden AB on 11 May 2011. Notification of attendance should be made to AAK's head office no later than 16:00 CET on 11 May 2011. To be eligible to participate in the Annual General Meeting, shareholders with nominee-registered holdings should temporarily re-register their shares in their own names

through the agency of their nominees so that they are recorded in the share register in good time before 11 May 2011.

### Proposed dividend

The Board of Directors and the CEO propose that a dividend of SEK 4.50 (4.25) per share be paid for the financial year 2010. The proposed record day for the dividend is 20 May 2011. It is expected that the dividend will reach the shareholders on 25 May 2011.

### Events after the balance sheet date

No significant events have occurred since the balance sheet date.

### The Parent Company

The Parent Company's invoiced sales during fourth quarter 2010 were SEK 42 million (42).

The result for the Parent Company after financial items amounted to negative SEK 24 million (68).

Interest-bearing liabilities minus cash and cash equivalents and interest-bearing assets totalled positive SEK 160 million (negative 227 as at 31 December 2009). Investments in intangible and tangible assets amounted to SEK 0 million (2).

The Parent Company's balance sheet and income statement are shown on page 20.

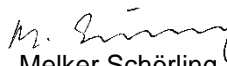
### Accounting policies

AarhusKarlshamn AB (publ) is the Parent Company of the AAK Group. The Company has prepared its financial reports in accordance with the Annual Accounts Act and RFR 2 Reporting for legal entities.

### Changes in the balance sheet

No major changes since year-end.

Malmö, February 18, 2011



Melker Schörling  
Chairman of the Board



Carl Bek-Nielsen  
Vice Chairman



Martin Bek-Nielsen  
Board member



Mikael Ekdahl  
Board member



John Goodwin  
Board member



Märit Beckeman  
Board member




Harald Sauthoff  
Board member



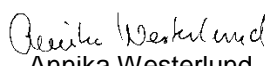
Anders Davidsson  
Board member




Ulrik Svensson  
Board member



Arne Frank  
Chief Executive  
Officer and President



Annika Westerlund  
Trade union  
representative



Leif Håkansson  
Trade union  
representative

The information is that which AarhusKarlshamn AB (publ) is obliged to publish under the provisions of the Stock Exchange and Clearing Operations Act and/or the Trading in Financial Instruments Act.  
The information was released to the media for publication on 18 February, 2011 at 8.20 a.m. CET.

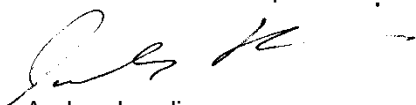
## Auditor's Review Report

We have reviewed this report for the period 1 January 2010 to 31 December 2010 for AarhusKarlshamn AB (publ). The board of directors and the CEO are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

We conducted our review in accordance with the Swedish Standard on Review Engagements SÖG 2410, Review of Interim Report Performed by the Independent Auditor of the Entity. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing in Sweden, RS, and other generally accepted auditing standards in Sweden. The procedures performed in a review do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act, regarding the Group, and with the Swedish Annual Accounts Act, regarding the Parent Company.

Malmö, 18 February 2011  
PricewaterhouseCoopers AB



Anders Lundin  
Authorised Public Accountant  
Lead Auditor

## Development for the Group

### Consolidated income statements

| <b>(SEK million)</b>                              | <b>Q 4<br/>2010</b> | <b>Q 4<br/>2009</b> | <b>Full year<br/>2010</b> | <b>Full year<br/>2009</b> |
|---|---------------------|---------------------|---------------------------|---------------------------|
| Net sales   | 3,930               | 3,788               | 14,808                    | 15,884                    |
| Other operating income                            | 30                  | 15                  | 46                        | 98                        |
| <b>Total operating income</b>                     | <b>3,960</b>        | <b>3,803</b>        | <b>14,854</b>             | <b>15,982</b>             |
| Raw materials and supplies                        | -2,829              | -2,650              | -11,271                   | -11,522                   |
| Other external expenses                           | -332                | -338                | -1,169                    | -1,350                    |
| Costs for remuneration to employees               | -284                | -329                | -1,146                    | -1,222                    |
| Amortisation and impairment losses                | -100                | -104                | -376                      | -403                      |
| Other operating expenses                          | -5                  | -1                  | -10                       | -10                       |
| <b>Total operating expenses</b>                   | <b>-3,550</b>       | <b>-3,422</b>       | <b>-13,972</b>            | <b>-14,507</b>            |
| <b>Operating result</b>                           | <b>410</b>          | <b>381</b>          | <b>882</b>                | <b>1,475</b>              |
| Interest income                                   | 2                   | 3                   | 8                         | 6                         |
| Interest expense                                  | -15                 | -25                 | -59                       | -164                      |
| Other financial items                             | -1                  | 7                   | -3                        | -19                       |
| <b>Result before tax</b>                          | <b>396</b>          | <b>366</b>          | <b>828</b>                | <b>1,298</b>              |
| Income tax  | -79                 | -180                | -202                      | -455                      |
| <b>Net result</b>                                 | <b>317</b>          | <b>186</b>          | <b>626</b>                | <b>843</b>                |
| Attributable to non-controlling interests         | 1                   | 0                   | 2                         | 17                        |
| Attributable to the Parent Company's shareholders | 316                 | 186                 | 624                       | 826                       |
| <b>SHARE DATA</b>                                 |                     |                     |                           |                           |
| Number of shares, thousand                        | 40,898              | 40,898              | 40,898                    | 40,898                    |
| Thereof own shares                                | -                   | -                   | -                         | -                         |
| Earnings per share, SEK*                          | 7.75                | 4.53                | 15.26                     | 20.19                     |
| Equity per share, SEK                             | 77.38               | 71.56               | 77.38                     | 71.56                     |
| Market value on closing date                      | 188.50              | 157.00              | 188.50                    | 157.00                    |

\* The calculation of earnings per share is based on a weighted average number of outstanding shares. No dilution from outstanding subscription options during the fourth quarter 2010.

### Comprehensive income

| <b>(SEK million)</b>                                      | <b>Q 4<br/>2010</b> | <b>Q 4<br/>2009</b> | <b>Full year<br/>2010</b> | <b>Full year<br/>2009</b> |
|---|---------------------|---------------------|---------------------------|---------------------------|
| Income for the period                                     | 317                 | 186                 | 626                       | 843                       |
| Exchange differences on translation of foreign operations | -21                 | 35                  | -229                      | -113                      |
| <b>Total comprehensive income for the period</b>          | <b>296</b>          | <b>221</b>          | <b>397</b>                | <b>730</b>                |
| Attributable to non-controlling interests                 | 1                   | -28                 | 2                         | -18                       |
| Attributable to the Parent Company's Shareholders         | 295                 | 249                 | 395                       | 748                       |

## Balance sheet in summary for the Group

| <b>(SEK million)</b>                         | <b>31.12.2010</b> | <b>31.12.2009</b> |
|--|-------------------|-------------------|
| <b>ASSETS</b>                                |                   |                   |
| Goodwill                                     | 580               | 652               |
| Other intangible assets                      | 102               | 112               |
| Tangible assets                              | 2,718             | 2,978             |
| Financial assets                             | 133               | 131               |
| <b>Total non-current asset</b>               | <b>3,533</b>      | <b>3,873</b>      |
| Inventory                                    | 2,299             | 2,237             |
| Current receivables                          | 2,880             | 2,081             |
| Cash and cash equivalents                    | 540               | 322               |
| <b>Total current assets</b>                  | <b>5,719</b>      | <b>4,640</b>      |
| <b>TOTAL ASSETS</b>                          | <b>9,252</b>      | <b>8,513</b>      |
| <b>EQUITY AND LIABILITIES</b>                |                   |                   |
| Shareholders' equity                         | 3,164             | 2,927             |
| Non-controlling interests                    | 24                | 22                |
| <b>Total equity including minority share</b> | <b>3,188</b>      | <b>2,949</b>      |
| <b>Non-current liabilities</b>               | <b>3,486</b>      | <b>3,837</b>      |
| Accounts payables                            | 838               | 568               |
| Other current liabilities                    | 1,740             | 1,159             |
| <b>Total current liabilities</b>             | <b>2,578</b>      | <b>1,727</b>      |
| <b>TOTAL EQUITY AND LIABILITIES</b>          | <b>9,252</b>      | <b>8,513</b>      |

No changes have arisen in contingent liabilities.



## Change in the Group's equity

|   | <b>Total<br/>Equity<br/>capital</b> | <b>Non-<br/>controlling<br/>interests</b> | <b>Total<br/>equity incl.<br/>minority<br/>share</b> |
|---|-------------------------------------|---|--|
| <b>(SEK million)</b>                    |                                     |   |  |
| Opening equity 1 January 2010           | 2,927                               | 22  | 2,949  |
| Profit for the period                   | 624                                 | 2   | 626  |
| Other comprehensive income              | -229                                | -   | -229   |
| <b>Total comprehensive income</b>       | <b>395</b>                          | <b>-</b>                                  | <b>397</b>   |
| Stock options                           | 16                                  | -   | 16   |
| Dividend                                | -174                                | -   | -174   |
| <b>Closing equity December 31, 2010</b> | <b>3,164</b>                        | <b>24</b>                                 | <b>3,188</b>   |
|   | <b>Total<br/>Equity<br/>capital</b> | <b>Non-<br/>controlling<br/>interests</b> | <b>Total<br/>equity incl.<br/>minority<br/>share</b> |
| <b>(SEK million)</b>                    |                                     |   |  |
| Opening equity 1 January 2009           | 2,343                               | 40  | 2,383  |
| Profit for the period                   | 826                                 | 17  | 843  |
| Other comprehensive income              | -78                                 | -35                                       | -113   |
| <b>Total comprehensive income</b>       | <b>748</b>                          | <b>-18</b>                                | <b>730</b>   |
| Dividend                                | -164                                | -   | -164   |
| <b>Closing equity December 31, 2009</b> | <b>2,927</b>                        | <b>22</b>                                 | <b>2,949</b>   |

## Cash flow analysis in summary for the Group

|  | <b>Q 4<br/>2010</b> | <b>Q 4<br/>2009</b> | <b>Full year<br/>2010</b> | <b>Full year<br/>2009</b> |
|--|---------------------|---------------------|---------------------------|---------------------------|
| <b>(SEK million)</b>   |                     |                     |                           |                           |
| <b>Operating activities</b>  |                     |                     |                           |                           |
| Cash flow from operating activities before change in working capital | 289                 | 298                 | 874                       | 1,015                     |
| Changes in working capital   | 243                 | 452                 | -117                      | 1,250                     |
| <b>Cash flow from operating activities</b>                           | <b>532</b>          | <b>750</b>          | <b>757</b>                | <b>2,265</b>              |
| <b>Investing activities</b>  |                     |                     |                           |                           |
| Cash flow from investing activities                                  | -87                 | -110                | -331                      | -313                      |
| <b>Financing activities</b>  |                     |                     |                           |                           |
| Cash flow from financing activities                                  | -213                | -513                | -188                      | -1,724                    |
| Cash flow for the period   | 231                 | 127                 | 238                       | 228                       |
| Cash and cash equivalents at start of period                         | 313                 | 193                 | 322                       | 105                       |
| Exchange rate difference for cash equivalents                        | -4                  | 2                   | -20                       | -11                       |
| <b>Cash and cash equivalents at end of period</b>                    | <b>540</b>          | <b>322</b>          | <b>540</b>                | <b>322</b>                |

## Summary income statement and key figures, January – December 2010

| <b>(SEK million)</b>                                       | <b>Q 4<br/>2010</b> | <b>Q 4<br/>2009</b> | <b>Full year<br/>2010</b> | <b>Full year<br/>2009</b> |
|--|---------------------|---------------------|---------------------------|---------------------------|
| Net sales  | 3,930               | 3,788               | 14,808                    | 15,884                    |
| Gross contribution excluding IAS 39                        | 1,006               | 1,055               | 3,625                     | 3,744                     |
| Operating profit excl. non-recurring items and IAS 39      | 251                 | 289                 | 824                       | 827                       |
| Operating profit incl. non-recurring items excl. IAS 39    | 270                 | 289                 | 843                       | 897                       |
| Operating profit/loss incl. non-recurring items and IAS 39 | 410                 | 381                 | 882                       | 1,475                     |
| Net result for the period                                  | 317                 | 186                 | 626                       | 843                       |
| Attributable to the Parent Company's shareholders          | 316                 | 186                 | 624                       | 826                       |
| Attributable to Non-controlling interests                  | 1                   | 0                   | 2                         | 17                        |
| Operating profit before depreciation/amortisation (EBITDA) | 510                 | 484                 | 1,258                     | 1,877                     |
| Operating cash flow after investments                      | 445                 | 640                 | 426                       | 1,952                     |
| Investments  | 91                  | 113                 | 335                       | 316                       |
| - thereof acquisitions                                     | -                   | -                   | -                         | -                         |
| Equity attributable to the Company's shareholders          | 3,164               | 2,927               | 3,164                     | 2,927                     |
| Non-controlling interests                                  | 24                  | 22                  | 24                        | 22                        |
| Net debt   | 2,634               | 3,186               | 2,634                     | 3,186                     |
| Equity/assets ratio, %                                     | 34                  | 35                  | 34                        | 35                        |
| Net debt/equity ratio, multiple                            | 0.83                | 1.08                | 0.83                      | 1.08                      |
| Operating capital  | 6,198               | 6,569               | 6,198                     | 6,569                     |

## Key figures

|  | Q 4<br>2010 | Q 4<br>2009 | Full year<br>2010 | Full year<br>2009 |
|--|-------------|-------------|-------------------|-------------------|
| Number of outstanding shares at close of period ('000) | 40,898      | 40,898      | 40,898            | 40,898            |
| Thereof own shares                                     | -           | -           | -                 | -                 |
| Return on capital employed, %                          | 14          | 20          | 14                | 20                |
| Return on equity, %                                    | 21.02       | 32.36       | 21.02             | 32.36             |
| Equity per share, SEK                                  | 77.38       | 71.56       | 77.38             | 71.56             |
| Net debt/equity ratio                                  | 0.83        | 1.08        | 0.83              | 1.08              |
| Equity/assets ratio, %                                 | 34          | 35          | 34                | 35                |
| Average number of employees                            | 2,101       | 2,137       | 2,101             | 2,137             |

## Gross contribution

| (SEK million)                     | Q 4<br>2010 | Q 4<br>2009 | Full year<br>2010 | Full year<br>2009 |
|-----------------------------------|-------------|-------------|-------------------|-------------------|
| Food Ingredients                  | 554         | 536         | 1,952             | 1,906             |
| Chocolate & Confectionery Fats    | 372         | 429         | 1,394             | 1,508             |
| Technical Products & Feed         | 80          | 73          | 279               | 261               |
| Group Functions                   | -           | 17          | -                 | 69                |
| Subtotal excluding IAS 39 effects | 1,006       | 1,055       | 3,625             | 3,744             |
| IAS 39 effects                    | 140         | 92          | 39                | 578               |
| Total for the Group               | 1,146       | 1,147       | 3,664             | 4,322             |

## Operating result

| (SEK million)  | Q 4<br>2010 | Q 4<br>2009 | Full year<br>2010 | Full year<br>2009 |
|--|-------------|-------------|-------------------|-------------------|
| Food Ingredients                                     | 137         | 143         | 475               | 427               |
| Chocolate & Confectionery Fats                       | 106         | 147         | 341               | 394               |
| Technical Products & Feed                            | 31          | 31          | 97                | 82                |
| Group Functions                                      | -23         | -32         | -89               | -76               |
| Subtotal   | 251         | 289         | 824               | 827               |
| Insurance compensation related to both 2008 and 2009 | 19          | -           | 19                | 70                |
| IAS 39 effects                                       | 140         | 92          | 39                | 578               |
| Total for the Group                                  | 410         | 381         | 882               | 1,475             |

## Consolidated income statement

All amounts on this page exclude IAS 39 effects if unless specific stated.

| (SEK million)  | 2009  |       |       |       |           | 2010  |       |       |       |           |
|--|-------|-------|-------|-------|-----------|-------|-------|-------|-------|-----------|
|  | Q 1   | Q 2   | Q 3   | Q 4   | Full year | Q 1   | Q 2   | Q 3   | Q 4   | Full year |
| Net sales  | 4,223 | 4,045 | 3,827 | 3,788 | 15,884    | 3,510 | 3,594 | 3,774 | 3,930 | 14,808    |
| Gross contribution   | 877   | 889   | 924   | 1,055 | 3,744     | 840   | 852   | 927   | 1,006 | 3,625     |
| Operating result   | 157   | 146   | 235   | 289   | 827       | 178   | 164   | 231   | 251   | 824       |
| Financial items  | -86   | -46   | -30   | -14   | -176      | -14   | -16   | -10   | -14   | -54       |
| Result after financial items   | 134   | 431   | 367   | 366   | 1,298     | 179   | 88    | 165   | 396   | 828       |
| - thereof fair value movements in raw materials and currency derivatives | 63    | 261   | 162   | 92    | 578       | 15    | -60   | -56   | 140   | 39        |

## Gross contribution excl. non-recurring items, Business Areas

| (SEK million)                  | 2009 |     |     |     |           | 2010 |     |     |     |           |
|--------------------------------|------|-----|-----|-----|-----------|------|-----|-----|-----|-----------|
|                                | Q 1  | Q 2 | Q 3 | Q 4 | Full year | Q 1  | Q 2 | Q 3 | Q 4 | Full year |
| Food Ingredients               | 439  | 463 | 469 | 536 | 1,906     | 442  | 476 | 480 | 554 | 1,952     |
| Chocolate & Confectionery Fats | 356  | 342 | 381 | 429 | 1,508     | 333  | 310 | 379 | 372 | 1,394     |
| Technical Products & Feed      | 60   | 67  | 61  | 73  | 261       | 65   | 66  | 68  | 80  | 279       |

## Operating profit excl. non-recurring items, Business Areas

| (SEK million)                          | 2009 |     |     |     |           | 2010 |     |     |     |           |
|--|------|-----|-----|-----|-----------|------|-----|-----|-----|-----------|
|  | Q 1  | Q 2 | Q 3 | Q 4 | Full year | Q 1  | Q 2 | Q 3 | Q 4 | Full year |
| Food Ingredients                       | 80   | 90  | 113 | 143 | 427       | 101  | 107 | 130 | 137 | 475       |
| Chocolate & Confectionery Fats         | 74   | 55  | 118 | 147 | 394       | 76   | 57  | 102 | 106 | 341       |
| Technical Products & Feed              | 13   | 19  | 20  | 31  | 82        | 21   | 22  | 23  | 31  | 97        |
| Group Functions                        | -10  | -18 | -16 | -32 | -76       | -20  | -22 | -24 | -23 | -89       |
| Total AAK Group                        | 157  | 146 | 235 | 289 | 827       | 178  | 164 | 231 | 251 | 824       |
| IAS 39 effect                          | 63   | 261 | 162 | 92  | 578       | 15   | -60 | -56 | 140 | 39        |
| Insurance compensation                 | -    | 70  | -   | -   | 70        | -    | -   | -   | 19  | 19        |
| Total legal operating profit AAK group | 220  | 477 | 397 | 381 | 1,475     | 193  | 104 | 175 | 410 | 882       |
| Financial net                          | -86  | -46 | -30 | -15 | -177      | -14  | -16 | -10 | -14 | -54       |
| Result before tax                      | 134  | 431 | 367 | 366 | 1,298     | 179  | 88  | 165 | 396 | 828       |

## Development of the Parent Company

### Income statement for the Parent Company

| (SEK million)                      | Full year<br>2010 | Full year<br>2009 |
|------------------------------------|-------------------|-------------------|
| Net sales                          | 42                | 42                |
| Other operating income             | 2                 | 45                |
| <b>Total operating income</b>      | <b>44</b>         | <b>87</b>         |
| Other external expenses            | -47               | -50               |
| Personnel expenses                 | -44               | -48               |
| Amortisation and impairment loss   | -1                | -1                |
| Other operating expenses           | 0                 | 0                 |
| <b>Total operating expenses</b>    | <b>-92</b>        | <b>-99</b>        |
| <b>Operating result</b>            | <b>-48</b>        | <b>-12</b>        |
| Dividend                           | 0                 | 87                |
| Interest income and similar items  | 164               | 28                |
| Interest expense and similar items | -140              | -35               |
| <b>Result before tax</b>           | <b>-24</b>        | <b>68</b>         |
| Income tax                         | 8                 | 2                 |
| <b>Net result for the period</b>   | <b>-16</b>        | <b>70</b>         |

### Summary balance sheet for the Parent Company

| (SEK million)                       | 31.12.2010   | 31.12.2009   |
|-------------------------------------|--------------|--------------|
| <b>ASSETS</b>                       |              |              |
| Other intangible assets             | 1            | 1            |
| Tangible assets                     | 4            | 4            |
| Financial assets                    | 7,667        | 5,238        |
| <b>Total non-current assets</b>     | <b>7,672</b> | <b>5,243</b> |
| Current receivables                 | 54           | 36           |
| Cash and cash equivalents           | 0            | 0            |
| <b>Total current assets</b>         | <b>54</b>    | <b>36</b>    |
| <b>TOTAL ASSETS</b>                 | <b>7,726</b> | <b>5,279</b> |
| <b>EQUITY AND LIABILITIES</b>       |              |              |
| Shareholders' equity                | 4,174        | 4,314        |
| <b>Total equity</b>                 | <b>4,174</b> | <b>4,314</b> |
| <b>Non-current liabilities</b>      | <b>3,402</b> | <b>906</b>   |
| Accounts payable                    | 11           | 12           |
| Other current liabilities           | 139          | 47           |
| <b>Total current liabilities</b>    | <b>150</b>   | <b>59</b>    |
| <b>TOTAL EQUITY AND LIABILITIES</b> | <b>7,726</b> | <b>5,279</b> |