## PRESS RELEASE

# Kreatel receives broadband order worth 15 million USD from Italy's FastWeb

#### LINKÖPING, SWEDEN, 26 June 2001 – Kreatel Communications AB has received the world's largest order of IP-based broadband terminals from the Italian broadband operator FastWeb Spa, controlled by the e.Biscom Group (Milan's Nuovo Mercato EBI)

FastWeb has ordered a large number of Tornado/K5-terminals at a market value of 15 Million USD. The terminals will be installed to broadband subscribers in Italy during 2001 and 2002. Three thousand units have already been delivered for immediate installation at FastWeb's subscribers.

"The order is an important break-through for Kreatel as well as for broadband technology as a whole. The deal is a proof that there is a real business demand for broadband services. Hopefully, this order can contribute to diminish the uncertainness that have been connected with the service content and pace of rollout to subscribers. This order underlines the fact that the Tornado system is an attractive solution to broadband operators, and we are, therefore, very optimistic with regard to the future potential of the Tornado system", says Lars Bengtsson, Managing Director of Kreatel.

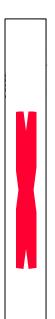
"We have chosen Kreatel's Tornado system because the technology is at the cutting edge. Kreatel's solution enables us to offer our subscribers a service offering which includes Video-on-Demand, Internet surfing, and communication", says Ruggero Gramatica CIO of FastWeb.

#### About the Tornado system

The Tornado system is the market's first IP-based system for multimedia services in the broadband networks. The service terminals, Tornado/K5, are connected to the broadband access point in homes and give the subscribers access to services such as interactive TV, Video-on-Demand and Web surfing using the TV-screen. The software driven terminals are part of a system solution and can easily be updated with new information and new services even after installation. Kreatel has previously delivered smaller series of Tornado/K5 to operators in, among others, Sweden, Norway and Germany.

#### About Kreatel

Kreatel Communications AB, founded in 1996, develops and markets flexible service terminal systems that enable operators and service providers to offer services in the telecom and broadband networks. The product portfolio includes a broad spectrum of products with high software content that enable value-added services on fixed telephone networks and the new broadband networks. Kreatel has its headquarters in Mjärdevi



Science Park in Linköping. In June 2001, Kreatel has approximately 60 people employed.

For more information, please visit <u>www.kreatel.com</u>

### About FastWeb

FastWeb Spa is the first Italian company that offers companies as well as households integrated broadband and telecom services for fast, unified transmission of voice, data, video and Internet. With FastWeb's technology, residential clients are being offered, for the first time at an international level, access to Internet at a speed of 10 Mb/s. After Milan and the neighbouring communities, FastWeb is extending its activity, and over 500 cities in Italy will be connected. In 2009, FastWeb is expected to have 2.5 million subscribers.

For mor information, please visit www.fastweb.it

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