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PartnerTech secures new order for gaming terminals from EssNet

PartnerTech has secured a new order from the gaming systems manufacturer, EssNet. The order comprises the production and distribution of 1,500 complete gaming terminals with an option for a further 5,500. In total, the assignment is estimated to generate sales of approximately SEK 140 million over two years.

The new gaming terminals, which mainly manage Keno games, have been developed by EssNet for the UK market. Initially, the terminals will be placed in pubs in major urban areas and the first deliveries are planned for October.

“We chose to collaborate with PartnerTech in order to ensure meeting our high demands on quality, reliable delivery and flexibility,” explains Dan-Åke Enstedt, President of EssNet.

“It is inspiring to see how EssNet has developed recently. This makes it particularly stimulating to collaborate with them on the breakthrough order they have now received,” says Mikael Jonson, CEO of PartnerTech. “It is also pleasing to see that our IT/mechatronics market segment is growing increasingly stronger.”

The manufacture of the gaming terminals is scheduled to begin already in September at PartnerTech’s facility in Åtvidaberg, south of Stockholm.

EssNet is the world’s leading supplier within the gaming industry and develops on-line systems for state-controlled, national pools and gaming companies. The systems, which consist of central systems and on-line terminals for gaming concessionaires, operate games such as lotteries, Keno, football pools, and trotting odds. EssNet has 21 facilities in Europe, the Middle East, South America and Australia.

PartnerTech develops and manufactures electronics products under contract for leading growth companies, primarily in telecom infrastructure, IT/mechatronics and medical equipment. The Group, which has some 900 employees in Sweden and abroad, is quoted on the Attract 40 list of the Stockholm Stock Exchange.

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