

Hutchison Whampoa Limited



HUTCHISON NAMES MOTOROLA AS 3G DEVICE SUPPLIER

3-Year Contract has Estimated Value of more than US\$700 Million

Hong Kong, Schaumburg, Ill. – July 10, 2001 – The Hutchison Whampoa Group and Motorola, Inc. (NYSE: MOT) today announced the signing of a contract for the delivery of Third Generation (3G) wireless devices. As part of the agreement, Motorola was named as a Hutchison preferred supplier of 3G devices in its key markets, including Australia, Austria, Italy, Sweden and The United Kingdom.

The agreement, which commits both companies to working together on 3G wireless communications solutions through to at least the end of 2003, has an estimated value of more than US\$700 million.

Motorola expects to begin delivery of devices early in the third quarter of 2002. A leader in wireless communications technologies, Motorola will work closely with Hutchison as well as with its infrastructure vendors and application developers to bring powerful new market-driven technologies to consumers.

The devices, in addition to supporting third-party developed applications, will have a constant connection to the Internet and will operate on Global Systems for Mobile Communications (GSM), General Packet Radio Service (GPRS) and Universal Mobile Telecommunications Service (UMTS) wireless networks. The devices will seamlessly transition among 2, 2.5 and 3G systems, providing consumers with assured coverage regardless of location. Features will include the support of multimedia capabilities.

3G device designs will allow people to enjoy high-quality mobile multimedia services with reliable integration of voice, data, video images and other multimedia services. Some of the interactive mobile services consumers can expect from a 3G communications

experience include: live news broadcasts, music on-demand, multimedia messaging, interactive games, instant access to area-specific information, remote surveillance and mobile e-commerce, making the concept of personal multimedia communications a reality. Additionally, consumers can use location-based service features to find the nearest automated-teller machine (ATM), restaurant, or pharmacy – or to receive alerts for sales at local merchants.

Canning Fok, Group Managing Director of Hutchison Whampoa said, “This agreement ensures we will have customised devices to launch 3G service in 2002 in all our markets, as planned. Once there are mass volumes of devices in the market, 3G will become a reality. In addition, Hutchison will benefit from the synergies and economies of scale derived by our global 3G market.”

Mike Zafirovski, President of Motorola’s Personal Communications Sector, said, “Our agreement is important, both in monetary terms and in what it means for the industry. Bringing 3G to market in 2002 is a challenge that will require an unprecedented level of cooperation among infrastructure providers, solutions developers, Hutchison and us. The traditional business model within the wireless industry has to change to meet this challenge and we believe that this agreement represents an important step in that direction. With Motorola’s technology leadership, Hutchison’s superior service and understanding of the consumer, and with a strong partnership with Hutchison’s infrastructure and solutions providers, we believe we have the right formula to bring 3G services to the market. “

###

For further information please contact:

Motorola – USA
Sue Frederick
847-523 6555
sue.frederick@motorola.com

Motorola – USA
Alan Buddendeck
847-523 0679
alan.buddendeck@motorola.com

Hutchison Whampoa – Hong Kong
Laura Cheung
852-2128 1289
laurac@hwl.com.hk

Notes To Editors:

1. **Hutchison Whampoa** is a Hong Kong-based multinational conglomerate with a market capitalisation of about US\$43 billion. With origins dating back to the 1800s, Hutchison is also part of the Li Ka-shing group of companies, which together represent about 15% of the total market capitalisation of the Hong Kong stock market. In 2000, consolidated turnover (including associates) was over US\$10 billion, and consolidated net profit was approximately US\$4.4 billion.

With close to 100,000 employees worldwide, Hutchison operates five core businesses in 34 countries: ports and related services; telecommunications and e-commerce; property and hotels; retail and manufacturing; and energy and infrastructure.

For more information, visit www.hutchison-whampoa.com

2. **Motorola, Inc.** (NYSE: MOT) – a leading provider of wireless communications, networking infrastructure, and embedded electronic solutions and services around the world – is focused on making things smarter and life better for people and the environments where they live, work and play. Motorola had sales of US\$37.6 billion in 2000. More information about Motorola and its products, solutions and services can be found on the World Wide Web at <http://www.motorola.com>