

Press release, 16 July 2001

Alteon and ProAct enter into Nordic partnership agreement

ProAct IT Group has signed an agreement with Alteon Websystems, a company that is part of Nortel Networks. The agreement concerns closer collaboration in the area of tools for handling content delivered over channels such as the Internet and broadband services. ProAct, a leading Nordic integrator and specialist in the fields of infrastructure and data storage, will now be selling solutions based on Alteon's products.

ProAct supplies solutions that secure the customer's access to applications and information. Part of this work involves optimising the customer's utilisation of resources, to ensure the highest possible return on investments.

The analysis company Dell'Oro reports that Alteon now enjoys a dominant position in the area of Web switches, supplying equipment to most of the world's major Internet companies. More than 17,000 units are currently installed.

"This working relationship will provide Alteon with a strong partner and will benefit customers," says Anders Blomberg, Alteon's Nordic regional manager. ProAct and Alteon have done business together in the past, a collaboration that resulted in a large number of satisfied customers.

ProAct has installed solutions based on Alteon's Web Switch, a product that intelligently separates resource-intensive secure communication from normal information.

"Load balancing is one of the most important components in the design of efficient infrastructure for the Internet, and Alteon's products are leaders in this area. As an integrator of products supplied by other companies, it is particularly important that we can offer complete solutions designed using building blocks that are market-leading products," says Göran Lund, acting CEO at ProAct.

For additional information, please stop by www.proact.se or contact:

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ProAct is a specialist and independent integrator with know-how, methods and products in the field of infrastructure for securing mission-critical information. The company, which is active in Denmark, Finland, Norway, Sweden and Switzerland, focuses on medium-sized and large companies and organisations in need of secure and efficient handling of mission-critical information.

Business is conducted in Copenhagen, Aarhus, Helsinki, Uleåborg, Oslo, Bergen, Stavanger, Trondheim, Stockholm, Gothenburg, Linköping, Lund, Sundsvall, Karlskrona and Zurich with a staff more than 260, most of whom are technically oriented. What sets ProAct apart is the technical expertise and competence of its personnel.

ProAct IT Group AB is listed on the O-list of the OM Stockholm Stock Exchange, Attract40.