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## **ABB** and SinterCast **Extend Collaboration**

ABB Automation and SinterCast have agreed that ABB KK will represent SinterCast in the Japanese market. This development represents an extension of the original technical collaboration that was established to develop automated solutions for the reliable high volume production of Compacted Graphite Iron (CGI) from pressurised pouring furnaces. From its offices in Tokyo, ABB KK will become the contact window for SinterCast's foundry and automotive customers in Japan. ABB KK will provide sales and marketing support and will draw on its long experience with foundry automation, installation and commissioning, and servicing to support SinterCast's local CGI development programmes.

Dr Wolfgang Andree, Senior Vice President, ABB Foundries and Forming Plants, said: "Since entering into the technical collaboration with SinterCast almost one year ago, the market interest in CGI has strongly reinforced our confidence in CGI as a key engine material for the future. Our joint CGI production trials in Europe are progressing well and we are now establishing a new commercial relationship in Japan. The experience gained in the Japanese market can pave the way for similar extensions in other regions as the demand for CGI increases".

Mr Hiroshi Yoshizaki, General Manager, Pulp, Paper, Metal & Minerals Department, ABB KK said: "We have evaluated SinterCast's market activities in Japan and its standing in the Japanese foundry and automotive industries. The SinterCast technology is highly respected and the market acknowledges the need for CGI in its next generation of engine designs. We are confident that the technical and commercial synergies between our two companies can bring value to the Japanese market.

Mr Bertil Hagman, President and CEO, SinterCast, said: "We are very pleased with this strengthening of our position in the Japanese market. Following our development and prototyping activities in Japan since 1991, including the production of over 3,000 castings at 11 different foundries, we look forward to the experience and cooperation of ABB KK as CGI evolves from the development phase toward series production".

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