

N98070EN / Magnus Hahn  
16 Dec 1998

## Scania deliveries

**Deliveries** of Scania trucks during the period January through November 1998 increased by **8 percent**.

<b>Deliveries, number of trucks</b>	<b>Jan-Nov 1998</b>	<b>Jan-Nov 1997</b>	<b>Change %</b>
- Western Europe	29,377	23,975	23
- Central and eastern Europe	2,136	1,752	22
- Latin America	7,214	8,887	-19
- Asia	1,173	2,764	-58
- Other markets	1,460	888	64
<b>Total</b>	<b>41,360</b>	<b>38,266</b>	<b>8</b>

3,764 (4,204) buses and 4,389 (2,762) industrial and marine engines were delivered during the period.

The order intake from western Europe is stable, but is declining in central and eastern Europe. The activity in the Far East remains low.

In Latin America the market is weak. The adaptation of production rates to the lower demand continues at Scania's units in Latin America.

*Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. With 23,800 employees and production facilities in Europe and Latin America, Scania is one of the most profitable companies in its sector. In 1997, turnover totalled SEK 39,700 million and income after financial items SEK 2,800 million. Scania products are marketed in about 100 countries worldwide and approximately 95% of total production is sold outside Sweden.*

*Scania press releases are available on the Internet, [www.scania.com](http://www.scania.com)*

*For further information, please contact:*

<i>Louise Jarn Melander, Communications and Public Affairs</i>	<i>Tel +46 8 5538 1212, mobile +46 70 607 60 30</i>
<i>Magnus Hahn, Investor Relations</i>	<i>Tel +46 8 5538 3510, mobile +46 70 551 79 03</i>
<i>Oscar Stjerngren, Investor Relations</i>	<i>Tel +46 8 5538 3657, mobile +46 70 598 36 58</i>