

Press release

Linköping, Sweden, November 1, 2001

New order from Swedish hospital:

## Ängelholm hospital buys digital radiology from Sectra

**The Swedish medical technology and IT company Sectra, has signed an agreement with Ängelholm hospital in Sweden covering the digitization of its radiology department. The order includes Sectra's system for picture archive and communication (PACS) and is valued to approximately USD 1 million.**

Ängelholm hospital currently uses Sectra's radiology information system (RIS) and now plans to digitize its entire radiology operations. The new PACS system will be installed during spring 2002.

"We're choosing Sectra's system because it has a very high quality and we have great confidence in the people working at Sectra", says Eva Bjärtun operations manager at the radiology department of Ängelholm hospital. "Another reason is that Sectra has a highly qualified integration between PACS and RIS and that they work in close cooperation with end-users when developing their systems, which gives us the possibility to affect the future development of the system".

"It's very pleasing to get the confidence to deliver PACS to Ängelholm hospital", says Herbert Grill, Sales manager at Sectra Imtec. "It shows that our existing customers are satisfied with Sectra as a supplier. Developing our systems in close cooperation with end-users enables us to meet our customers' stringent demands on quality, performance and user-friendliness".

Sectra is one of today's major PACS providers with more than 200 PACS installations worldwide. The Swedish based company operates through partners in most of the world, but delivers directly to end customers in Northern Europe. The core business is to deliver top-of-the-line high-availability, robust enterprise PACS for 24/7 operation. In Sweden, which is currently the country with the largest penetration of PACS in the world, Sectra holds a dominant market leadership with more than 60% of all film free installations. The company has its largest number of installed systems in Sweden and in the US (through partners), but has also an installed base in Germany, Norway, Finland, UK, Italy, Spain, The Netherlands and the Far East.



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### Sectra's operations

Sectra has its roots in Linköping Technical University and is one of Sweden's fastest growing high-tech companies in the IT area. Since the mid-1980s, Sectra has successfully conducted development and sales of high-technology medical IT and telecommunications products. Today, the business includes products in medical systems, secure communication systems and wireless information systems.

Sectra's medical business is conducted in Sectra Imtec AB, which is a wholly-owned subsidiary of Sectra AB. Internationally, Sectra PACS is marketed and sold through different partners.

Business is conducted in six countries with a total of 195 employees. Sales for the fiscal year May 2000–April 2001 reached SEK 292 million. Since March 1999, Sectra's shares have been quoted on the O list of the OM Stockholm Exchange.

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