

Copenhagen, Helsinki, Oslo, Stockholm, 6 November 2001 1(1)

## Nordea brings Solo Internet services to Poland

Nordea, the world leader in e-banking, now provides electronic banking services in Poland making it possible for customers of Nordea Bank Polska to do their banking online.

Balance information, review of account entries, payment transfers to domestic and international banks and opening of deposit accounts are the services available during the first phase. Companies will soon be able to open accounts in the net bank. Services via telephone are currently provided, as will GSM and WAP services before the end of the year.

- I am very pleased that our secure and easy-to-use Solo services are now available to our Polish customers, says Bo Harald, head of Nordea's Electronic Banking. – This reflects our strategy to make the use of electronic services a daily routine for all our customers. The number of our net banking customers has increased vigorously and this year we have attracted 500,000 new customers. However, growth has been even greater in the use of the services. By the end of October the number of log-ons exceeded last year's figure by 18 million.

- The huge Polish market, with its five million internet users, offers great potential for net banking operations, says Thomas Neckmar, head of Regional Bank Baltic countries and Poland. He estimates that the number of customers using Nordea's electronic banking services can be counted in tens of thousands by the end of next year, since e-banking is currently in a phase of expansion in Poland.

Nordea's electronic banking services are now available in Finland, Sweden, Denmark, Norway, Latvia, Estonia and Poland. These services are soon to be introduced in Lithuania. Nordea currently has about 2.6 million net banking customers and usage of its electronic services is the most extensive in the whole world. In the period January-October, there were 62 million log-ons, which is 40 percent more than one year earlier. The number of payments effected was 72 million, an increase of 42 percent from last year.

## Additional information:

Bo Harald, head of Electronic Banking, +358 9 165 42256 or +358 50 64101 Thomas Neckmar, head of Regional Bank Baltic countries and Poland, +46 8 614 79 30 Liisa Laine, Media Relations, +358 9 165 42655

Nordea is the leading financial services group in the Nordic and Baltic Sea region and operates through four business areas: Retail Banking, Asset Management and Life, Wholesale Banking and General Insurance. The Nordea Group has nearly 10 million customers, 1,260 bank branches and 125 insurance service centres in 21 countries. The Nordea Group is a world leader in Internet banking, with nearly 2.6 million e-customers. The Nordea share is listed in Stockholm, Helsinki and Copenhagen.