

Press release

Linköping, Sweden November 21, 2001

Sectra widens its product offering through new partnership

Sectra and Research Systems sign clinical solutions agreement

The Swedish IT and medical technology company Sectra has signed a clinical solutions agreement with the US-based company Research Systems regarding the integration of Watsyn. Watsyn provides rapid application development capabilities for Sectra's system for digital radiology.

In order to further increase customer's benefit Sectra is working with open systems that give other suppliers the opportunity to integrate special clinical applications with Sectra's PACS workstations. Through co-operations like this, Sectra strives to make a broader range of clinical applications available for its worldwide PACS customers.

Research Systems' product, Watsyn, enables developers to rapidly design and integrate medical imaging applications with a very high degree of flexibility. Through the clinical solutions agreement between Sectra and Research Systems any application written using the Watsyn implementation platform software will run as a plug-in from the Sectra PACS workstation without any additional coding.

"Research Systems has thousands of IDL users in the medical industry. This relationship with Sectra will allow IDL users the ability to integrate their applications through Watsyn onto a Sectra PACS workstation", says Lawrence White, Director of Product Marketing at Research Systems.

"This co-operation with Research Systems will give our customers access to a vast portfolio of new clinical applications developed on the Watsyn implementation platform", says Staffan Bergström, VP Marketing at Sectra Imtec AB. "As the Sectra Clinical Application Interface protects the clinical data from unauthorized access or distortion, the combination of Watsyn and the Sectra PACS workstation is also a very powerful tool for researchers. Researchers may write their applications in Watsyn and immediately run them on the Sectra PACS workstation using live clinical data. We expect to see a vast number of applications available on our workstation in the near future thanks to this co-operation."

Sectra is one of today's major PACS providers with more than 200 PACS installations worldwide. The Swedish based company operates through partners in most of the world, but delivers directly to end customers in Northern Europe. The core business is to deliver top-of-the-line high-availability, robust enterprise PACS for 24/7 operation. In Sweden, which is currently the country with the largest penetration of PACS in the world, Sectra holds a dominant market leadership with more than 60% of all film free installations. The company has its largest number of installed systems in Sweden and the US (through partners), but has also an installed base in Germany, Norway, Finland, UK, Italy, Spain, The Netherlands and the Far East.

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Sectra's operations

Sectra has its roots in Linköping Technical University and is one of Sweden's fastest growing high-tech companies in the IT area. Since the mid-1980s, Sectra has successfully conducted development and sales of high-technology medical IT and telecommunications products. Today, the business includes products in medical systems, secure communication systems and wireless information systems.

Sectra's medical business is conducted in Sectra Imtec AB, which is a wholly owned subsidiary of Sectra AB. Internationally, Sectra PACS is marketed and sold through different partners.

Business is conducted in six countries with a total of 195 employees. Sales for the fiscal year May 2000–April 2001 reached SEK 292 million. Since March 1999, Sectra's shares have been quoted on the O list of the OM Stockholm Exchange.

About Research Systems, Inc.

Research Systems Inc. is a wholly-owned subsidiary of Eastman Kodak Company and supports more than 200,000 worldwide users of its image and data analysis, visualization and application development software products. These products allow business to develop, deploy and manage imaging applications and are designed to increase developer productivity and reduce time to market for software projects. The company's primary markets include medical, remote sensing, defense, oil & gas, engineering, automotive and aerospace. Additional information can be found at www.researchsystems.com.

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