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## Successful bus cooperation in Switzerland

After several years of cooperation with Scania on aluminium-bodied buses for the Baltic states, the largest Swiss bodybuilder Hess has won a tender for 5 single and 9 articulated city buses from two public transport operators in Switzerland. The 14 buses are based on Scania N94 running gear with allaluminium bodywork from Hess. They will be delivered during the second half of 2002 and early 2003.

"The intensified cooperation with Hess has quickly yielded interesting results, with a breakthrough for Scania on the Swiss city bus market" says Rolf Teljeby, MD of Scania Bus Europe. "Swiss bus operators now have access to renowned local bodybuilding with top-quality running gear.

"Thanks to Scania's modular design, the 12-metre city buses and 18-metre articulated buses largely use the same body and chassis components, a factor that considerably facilitates service and maintenance for the operator. The 'low-floor' design gives one-step access throughout the bus.

"In addition we are testing a 'low-entrance' bus based on the Scania L94 in Switzerland with all-aluminium bodywork from Hess. This model features a low floor all the way to the rear axle and is intended for city and suburban operation," concludes Mr Teljeby.

The Scania L94 and N94 have Scania 9-litre Euro 3-engines with 260 or 300 hp. Operators may opt for a 4- or 5-speed automatic transmission from ZF for this type of operation.

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Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. With 26,900 employees and production facilities in Europe and Latin America, Scania is one of the most profitable companies in its sector. In 2000, turnover totalled SEK 53,800 million and the result after financial items was SEK 4,500 million. Scania products are marketed in about 100 countries worldwide and some 95 percent of Scania's vehicles are sold outside Sweden. Bus manufacture takes place in Sweden, Denmark, Poland, Argentina, Brazil and Mexico.

Scania press releases are available on the Internet, www.scania.com

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