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Apoteket signs general agreement with TietoEnator

TietoEnator and Apoteket have signed a general agreement concerning the supply of IT services. TietoEnator's retail operations have more than 500 IT experts and is today a major supplier of IT services and solutions for the Nordic retail industry. The general agreement with Apoteket further strengthens the company's position in the Swedish retail sector.

The general agreement with Apoteket is valid for two years and covers services within the areas of business analysis, strategies, project management, system development, application management, technique as well as operations and support.

- By signing the agreement, Apoteket will be able to develop its business with support from TietoEnator´s competence and experience as supplier of IT services to Nordic retailers, says Anders Persson, IT Manager of Apoteket.
- This agreement considerably strengthens our position as supplier to the Swedish retail sector. Since TietoEnator is today the main supplier of system maintenance and support for Apoteket, this contract is a confirmation of our strength as supplier of professional services and our capability to cover the whole retail process chain for Apoteket, says Mats Lindmark, MD of TietoEnator Retail in Sweden.

Apoteket's general agreement is expected to turn over 200 million Swedish crowns and TietoEnator is one of six companies selected as supplier of nation wide services. Apoteket has previously had many suppliers of IT services but this procurement reduces the number of suppliers and this means, among other factors, lower costs for Apoteket.

The general agreement with Apoteket strengthens TietoEnator's activities within the Nordic retail industry. Other main retail customers include Åhléns in Sweden, and SOK and Kesko in Finland.

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With over 10,000 employees and annual net sales of EUR 1.1 billion, **TietoEnator** is a leading supplier of high value-added IT services in Europe. TietoEnator specialises in consulting, building and hosting its customers' business operations in the digital economy. The Group's services are based on a combination of deep industry-specific expertise and latest information technology. www.tietoenator.com

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