Norwood Systems and Pumatech make it possible to access voice and data anywhere in the office

EnterpriseMobility[™] integrated with Intellisync Anywhere[™] and Browse-it[™] increases mobility and contactability of the workforce

Richmond-upon-Thames, UK – 11th December 2001 - Norwood Systems, developer of office networks for the wireless generation, announces today that anyone is now able to access voice and data wirelessly from anywhere in an office. This allows employees to be much more mobile in the office while maintaining access to voice and data applications critical for the business and not restricted to being tied to their desk.

Norwood Systems and Pumatech are working together to give customers the ability to access information from all parts of the office. Users can synchronise calendars, download emails and browse web pages while away from their desk through personal devices. This makes them more accessible, more productive and fundamentally more mobile.

At the Gartner Symposium/ITxpo on 9th October in Orlando, Gartner Group forecasted that, "By 2004, 60 per cent of mobile workers will be compelled to carry technologies that offer instant response by voice and hourly response by e-mail. Currently, there is not a determined timetable when mobile workers with cell phones and PDAs will respond to an inquiry. With emerging technologies, the response time will improve dramatically."

This is exactly what Norwood Systems and Pumatech are making possible.

Customers can now integrate Norwood Systems' wireless communications platform, EnterpriseMobility, with Pumatech's two-way synchronisation software, Intellisync Anywhere and its transformation engine, Browse-it, which turns HTML pages into content suitable for PDAs. Users can browse the Web on their PDA - seeing the whole page for the first time - and can access email, contacts and tasks as well as update their calendars without having to be at their desks.

Through the agreement, Pumatech's large corporate customer base will now have the opportunity to purchase EnterpriseMobility to enable them to access voice as well as data wirelessly via Bluetooth. In a reciprocal arrangement, Norwood Systems' customers and prospects will be able to run Intellisync Anywhere and Browse-it with EnterpriseMobility.

"We are able to give our customers access to information and voice anywhere at any time. Anyone who has a PDA is now able to use it to dial phone numbers wirelessly and be connected across a free Bluetooth network as well as be able to access web services and have his or her office applications updated without having to be tied to the desks," comments Jean-Paul Deschamps, co-founder, COO and VP marketing. "This relationship between Norwood Systems and Pumatech is symbiotic. It is a joint marketing and sales agreement that will benefit both of our sets of customers on a global basis. The combined Norwood Systems and Pumatech offering is a breakthrough in office data and voice communication over Bluetooth."

Bob Bowden, Pumatech's EMEA marketing director, is delighted about the link up with Norwood Systems. "We are now able to provide our customers with an integrated wireless voice and data solution through this partnership. We give them the added benefit of being able to use the products without having to rely on updates only when they are at their desks. This agreement with Norwood Systems brings organisations the freedom to deploy the office wireless mobility solution of choice, immensely increasing the mobility of employees, while keeping them more in contact. This relationship is an excellent example of how we are enabling the real-time enterprise for our customers."

- Ends -

NOTES TO EDITORS:

About Norwood Systems

Norwood Systems was founded in January 2000 to become the market leader in Bluetooth based wireless office networks for voice and data. The company's current product set, EnterpriseMobility, delivers an office network for the wireless generation. It offers an enterprise-class communications platform that lets Bluetooth devices integrate seamlessly with existing office voice and data communication networks. Norwood Systems is working with a number of global partners, committed to participating in Norwood Systems' beta trial programme. Norwood Systems' EnterpriseMobility was a Grand Prize Winner of the COMNET 2001 Most Innovative New Product Award, a reflection of the opinions of the attendees of the Conference and Expo. EnterpriseMobility was also chosen as the winner in the Wireless category.

- At the recent Bluetooth Industry Congress in Monte Carlo EnterpriseMobility was recognised as the Best Business Product.
- Time Magazine Europe listed Norwood Systems as one of Europe's hottest 30 tech companies.
- Norwood Systems is an Associate Member of the Bluetooth Special Interest Group (SIG), and a member of the PAN working group of the SIG. Norwood Systems currently has over 45 employees located in two offices in Richmond-upon-Thames, UK, and Perth, Western Australia.
- Norwood Systems was awarded Strongest Potential for Business Expansion amongst European and Israeli pre-IPO companies at the London Stock Exchange and Euronext sponsored goPublicIT event, in December 2001.

More information can be obtained by calling +44 208 334 8065 or at <u>http://www.norwoodsystems.com</u>

Norwood Systems photography

High Resolution images from Norwood Systems can be downloaded free of charge by the media from the Newscast Website: <u>www.newscast-online.com</u>

EnterpriseMobility and InstantCoverage are registered trademarks of Norwood Systems. All other trademarks or registered trademarks belong to their respective companies.

For further information:

Europe For Norwood Systems Karen Worrall Tel: +44 20 8334 8065 e-mail: karen.worrall@norwoodsystems.com

For Financial Dynamics Edward Taylor Tel: +44 20 7269 7295 e-mail: <u>edward.taylor@fd.com</u>

About Pumatech

Pumatech, Inc. (Nasdaq: PUMA - news) provides organizations with a comprehensive suite of enterprise-level software products and services that deliver highly relevant information - wherever and whenever it's needed. The company's portfolio makes Pumatech a single resource, providing the infrastructure necessary to expand the boundaries of information. Organizations can choose to use Pumatech's ready-made enterprise offerings, or they can leverage Pumatech's professional services team to create custom solutions built upon Pumatech's core enterprise platform. Pumatech's customer and strategic partner base includes Global 2000 companies such as Siebel, Oracle, Yahoo!, NTT DoCoMo, Boeing, CNET and General Motors. The company has headquarters in Silicon Valley, Tokyo and London. Pumatech offers more information on its products and services at www.pumatech.com.

Intellisync

Intellisync software from Pumatech keeps you constantly current with direct, two-way synchronisation between your PC and Palm platform, Pocket PC, Windows CE, or Symbian Release 5.0-compatible handheld. In one easy step, Intellisync automatically synchronises your calendar, e-mail, contacts, and tasks with the personal information management, contact management, and groupware applications on which you depend every day.

Browse-it

Browse-it software is a sophisticated transformation engine that turns HTML pages into live, interactive content uniquely reformatted for PalmTM-platform compatible handhelds.

Pumatech, the Pumatech logo, Enterprise Intellisync and Intellisync are trademarks of Pumatech, Inc., that may be registered in some jurisdictions. Palm OS is a registered trademark of Palm, Inc. All other product and company names mentioned herein may be the trademarks or registered trademarks of their respective owners.

For further information: For Pumatech: Jennifer Gannon at Kaizo 44 (0)207 580 8852 jennifer.gannon@kaizo.net

About Bluetooth

The Bluetooth[™] wireless technology is set to revolutionise the personal connectivity market by providing freedom from wired connections. It is a specification for a small-form factor, low-cost radio solution providing links between mobile computers, mobile phones and other portable handheld devices, and connectivity to the Internet. The Bluetooth Special Interest Group (SIG), comprised of leaders in the telecommunications, computing, and network industries, is driving development of the technology and bringing it to market. The Bluetooth SIG includes promoter companies 3Com, Ericsson, IBM, Intel, Agere Systems, Microsoft, Motorola, Nokia and Toshiba, and 2,491 Adopter/Associate member companies. For more information on Bluetooth, please visit its web site at www.bluetooth.com. The Bluetooth trademarks are owned by Bluetooth SIG, Inc., U.S.A.