



Volvo Truck Corporation

Press Information

RECORD DELIVERIES FOR VOLVO TRUCKS IN 1998

In 1998 Volvo Trucks delivered a preliminary total of 83,279 units, an increase of 21 per cent compared with 1997. Sales showed the following distribution:

| | 1997 | 1998 | |
|-----------------|---------------|---------------|------------|
| Europe, total | 34,470 | 42,354 | +23 |
| <i>of which</i> | | | |
| Western Europe | 31,037 | 37,810 | +22 |
| Eastern Europe | 3,433 | 4,544 | +32 |
| North America | 20,905 | 29,314 | +40 |
| South America | 6,971 | 6,020 | -14 |
| Asia | 4,711 | 3,762 | -20 |
| Other markets | 1,924 | 1,829 | -5 |
| Total | 68,981 | 83,279 | +21 |

The inflow of orders in 1998 increased by 12 per cent and the order book by 21 per cent compared with 1997.

“In many ways, 1998 was a successful year for us,” says Karl-Erling Trogen, president and CEO of Volvo Truck Corporation.

“We delivered 83,300 trucks, which is considerably more than any previous year and we introduced the FM family and a new generation of the FH. Both were very well received. Furthermore, I am especially proud that the Swedish Quality Award was conferred on Volvo Trucks for all its global operations,” continues Karl-Erling Trogen.

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