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News Release

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Telelogic signs long-term license agreement with GCHQ

GCHQ chooses Telelogic's Requirements Management Solution (DOORS®) and Documentation Solution (DocExpress®)

MALMÖ, Sweden – March 4th 2003, - Telelogic (Stockholm Exchange: TLOG), the leading global provider of solutions for advanced software and systems development, today announced that it has signed a license agreement with GCHQ (Government Communications Headquarters), the UK Government's intelligence and security organization. GCHQ is a large Civil Service Department that reports to the Foreign Secretary and works closely with the UK's intelligence agencies and serves a wide range of other Government Departments. Over the last 2 years it has embarked on a large-scale business improvement initiative to formulate a standard requirements management process to support and improve its core business activities. The agreement worth €1.1 million over a six-year period will give 600 systems and software engineers access to DOORS® and DocExpress® for requirements management and documentation generation across all its main programs.

The GCHQ Process Improvement Group are leading process improvement initiatives centered around CMM (Capability & Maturity Model) to enhance management and systems & software engineering processes across all their programs. The Group took the decision to standardize on a requirements management product to address their need for a business wide requirements management capability and worked closely with Telelogic for 14 months to put in place a complete product, training and consultancy package to meet their business needs. The choice of Telelogic DOORS and DocExpress was made after series of internal evaluations backed up by Telelogic's proven track record within other large organizations, such as UK MoD and BAE SYSTEMS, and Telelogic's status as the market leading vendor in the field of requirements management.

"We were very impressed by Telelogic's domain knowledge and its consultancy services personnel who were able to implement a complex solution in a multi disciplinary environment. Telelogic were also able to offer us a flexible and bespoke agreement to address our unique business needs and our management team was reassured by Telelogic's track record on solution implementation for other large organizations," said a spokesperson from GCHQ.

The six-year agreement covers all product licenses, support, upgrades, training and consultancy in a single contract. The GCHQ spokesperson went on to say, "The agreement enables us to efficiently roll out a powerful requirements management and documentation capability to all our systems and software engineers as well as key management staff on all our main programs of work."

 "Telelogic are proud to help UK Government Departments, like GCHQ, to continually improve their business processes and we look forward to work with them even closer in the future in order to meet this objective," said Anders Lidbeck, President and CEO of Telelogic.

"Our knowledge of requirements management allied to systems and software engineering was of real benefit to GCHQ who realized, at a very early stage, that our consultancy services and past performance on similar, complex roll outs was of great value." Lidbeck concluded, "This significant agreement not only strengthens our long-term relationship with GCHQ but paves the way for Telelogic to participate in the ongoing business improvement initiatives that GCHQ are pursuing in the area of requirements management".

About Telelogic DOORS
Named the market leader for requirements management in the latest Standish Group industry report entitled, "What are your requirements? 2003," DOORS enables users to gather, trace and manage all requirements established for a development project. This ensures that the resulting application is completed on time, within budget, and with all features and functionality originally specified.

About Telelogic DocExpress
DocExpress puts the power of creating and maintaining technical documentation into the hands of non-technical end-users and others who prefer to work in Microsoft® Word. Featuring an easy-to-use interface, project scribes, tech writers and management can all access Telelogic and popular third party tool content for inclusion in Word documents. It's also a valuable tool for systems and software engineers as well as other team members working in areas such as project and product documentation, marketing, business analysis, quality assurance and systems integration.

About GCHQ
Government Communications Headquarters (GCHQ) is an intelligence and security organization. A Civil Service Department, GCHQ report to the Foreign Secretary and work closely with the UK's other intelligence agencies (commonly known as MI5 and MI6). GCHQ's primary customers are the Ministry of Defence, the Foreign and Commonwealth Office and law enforcement authorities, but they also serve a wide range of other Government Departments. GCHQ has two missions: signals intelligence (Sigint) and Information Assurance. GCHQ is a forward looking and truly diverse organization. Most of its people have specialist skills - in mathematics, languages, analysis, IT and communications engineering - and operate at the cutting edge of their professions. http://www.gchq.gov.uk

About Telelogic
Founded in 1983, Telelogic® is the leading global provider of solutions for advanced systems and software development. The company's integrated best-in-class software tools, supported by professional services, enable companies to automate their entire development lifecycle, resulting in improved quality and predictability with reduced time-to-market and overall costs. To ensure interoperability with third-party tools, Telelogic's products are built on an open architecture and standardized languages. As an industry leader and technology visionary, Telelogic is actively involved in shaping the future of advanced systems and software development by participating in industry organizations like 3GPP, ETSI, INCOSE, ITU-T, MOST, OMG and others.

Headquartered in Malmö, Sweden with U.S. headquarters in Irvine, California, Telelogic has approximately 800 employees worldwide. Customers include Alcatel, BAE SYSTEMS, BMW, Boeing, DaimlerChrysler, Deutsche Bank, Ericsson, General Motors, Lockheed Martin, Motorola, NEC, Nokia, Philips, Siemens and Thales. For more information, please visit www.telelogic.com.

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