



News Release

Contact Americas/Asia:

Michael E. Donner, VP, Marketing & Communications
Telelogic Americas and Asia/Pacific
Phone: +1 (949) 885-2496
E-mail: michael.donner@telelogic.com

Contact Europe:

Ingemar Ljungdahl, Chief Technology Officer
Telelogic AB
Phone: +46 40 650 00 00
E-mail: ingemar.ljungdahl@telelogic.com

Telelogic Serves Distributed, International and Outsourced Development Teams with Unicode Version of DOORS®

Telelogic DOORS 6.0a Provides Multi-Language Support for Chinese, Japanese, Korean and Taiwanese Character Sets

MALMÖ, Sweden and IRVINE, California – March 24, 2003 – Telelogic, (Stockholm Exchange: TLOG), the leading global provider of solutions for advanced systems and software development, today released Telelogic DOORS 6.0a with Unicode support to meet the rapidly growing needs of the East Asian market.

This release brings the robust capabilities of the world's leading requirements management tool to systems and software development teams using Japanese, Chinese, Korean and Taiwanese. DOORS 6.0a allows development teams to use multiple languages (including English) within the same projects and databases, providing greater opportunity for distributed or outsourced international teams to collaborate on complex development projects.

"Our research shows that more than 300 of the Fortune 500 firms already do offshore development or outsourcing, and that figure will continue to grow over the next few years," said Matt Light, Research Director with Gartner. "So in working with offshore providers, multi-language support becomes imperative and in such arrangements it's even more critical to use best practices in requirements engineering. This can ensure project deliverables meet expectations and quality standards so managers can analyze change and track progress."

"DOORS 6.0a opens new markets for Telelogic, and the multi-language support delivers benefits to any organization building or outsourcing development teams in East Asia," said, Scott Raskin, president of Telelogic Americas and Asia/Pacific.

And the risk of project failure is compounded when project teams cannot communicate face-to-face and do not have access to the same, updated information. The distance, time difference, and cultural differences between teams makes it much more important to communicate expectations and issues clearly and promptly. DOORS 6.0a helps distributed, international or outsourced teams share critical project information, without barriers, while identifying requirements, priorities, expected quality levels, and metrics up front, and provides an automated process for quick and accurate technical communication.

“To succeed today, development organizations must adopt iterative requirements management processes to increase project relevance and efficiency, and cut costs. Automated technology facilitates effective requirements communication and coordination and can provide a focus for process change,” said Melinda Ballou, Research Director of META Group. “Sixty to seventy percent of project failures can be directly tied to poor requirements gathering, analysis and management. A requirements-driven development process is proven to improve product quality, and ultimately, project success.”

Telelogic DOORS was named the market leader based on technical merit by the French industry analyst firm, Yphise, in its December 2002 report, *Requirements Management Tools*. The Standish Group also named DOORS the market leader – for the sixth consecutive year, in its latest industry report, *What are Your Requirements? 2003*.

DOORS is an enterprise-class tool that helps ensure that project goals are clearly defined, communicated and tracked throughout the product development lifecycle, from requirements gathering to analysis, design and test. DOORS keeps development teams focused on requirements, so that the project is completed successfully, on time, on budget, and with the full functionality originally specified. While many teams can build a product that works, DOORS helps teams work smarter, so they build the right product the very first time.

“The Unicode release provides greater flexibility for using Asian character sets and formatting, so development teams can gain all the benefits of using DOORS without sacrificing performance,” explained Paul Raymond, Vice President, Product Management - Requirements Management Tools. “With the increasing globalization of development efforts, the Asian market represents a substantial growth opportunity for us.”

DOORS 6.0a offers an improved feature set, including electronic signature capability, extended OLE support, browser-like navigation and extensive rich-text formatting.



About Telelogic DOORS

Telelogic DOORS® is the world's leading requirements management tool; a standard used by more than 50,000 users at more than 1,000 companies around the world. DOORS is a multi-platform, enterprise-wide requirements management tool designed to capture, link, trace, analyze and manage a wide range of information to ensure a project's compliance to specified requirements and standards.

Using the most powerful requirements management functionality available anywhere, DOORS enhances communication, collaboration and validation across the enterprise.

About Telelogic

Founded in 1983, Telelogic® is the leading global provider of solutions for advanced systems and software development. The company's integrated best-in-class software tools and professional services enable companies to automate their entire development lifecycle, resulting in improved predictability with reduced time-to-market and overall costs. To ensure interoperability with other leading third-party tools, Telelogic's products are built on an open architecture and standardized languages. As an industry leader and technology visionary, Telelogic is actively involved in shaping the future of advanced systems and software development by participating in industry organizations like 3GPP, INCOSE, ITU-T, IEEE, MOST and OMG.

Headquartered in Malmö, Sweden with U.S. headquarters in Irvine, California, Telelogic has approximately 800 employees worldwide. Customers include Alcatel, BAE SYSTEMS, BMW, Boeing, DaimlerChrysler, Deutsche Bank, Ericsson, General Motors, Lockheed Martin, Motorola, NEC, Nokia, Philips, Siemens and Thales. For more information, please visit www.telelogic.com.

###

Telelogic, Telelogic DOORS, Telelogic DocExpress and Telelogic Tau are the registered trademarks of Telelogic. Telelogic Synergy and ActiveCM are trademarks of Telelogic. All other trademarks are the properties of respective holders.