

Press release

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TeliaSonera connects the Swedish Agriculture Producers

TeliaSonera has received an order to supply a communications network for the Swedish Agriculture Producers Cooperative. The agreement covers the provision of a Wide Area Network (WAN) solution linking 350 locations. The total value of the order is approximately SEK 100 million.

TeliaSonera has signed an agreement with two companies in the Swedish Agriculture Producers Cooperative: the IT company Conagri, owned by Swedish Meats and the Swedish Farmers Supply and Crop Marketing Association (Svenska Lantmännen), and the Federation of Swedish Farmers (LRF). The agreement can also be extended to include other companies that are members of the cooperative.

The WAN solution will primarily link the head offices of Swedish Meats and the Swedish Farmers Supply and Crop Marketing Association. The Federation of Swedish Farmers will also have units in their group connected. When the entire network is implemented, smaller units will also be connected to the network, such as small offices, production facilities and outlets in the Granngården retail chain operated by the Swedish Farmers and Crop Marketing Association.

Different access solutions will be used to connect these locations to the network. These will range from fibre optic connections to ADSL. Other types of access will also be employed that have not yet been completely launched on a commercial scale by TeliaSonera.

"This agreement illustrates TeliaSonera's strength - our ability to customise a solution for a specific customer in which we package standard services a little differently and supplement and back them with a service commitment," says Anders Gylder, head of the Large Corporate Customers segment at TeliaSonera Sweden.

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