

Press Release, 15<sup>th</sup> October 2003

## Trio signs strategic partnership agreement with Telenor Mobil

**Trio has signed a long-term agreement with Telenor Mobil for the development and supply of Trio's software for integration with Telenor Mobil's "ProffNett Total".**

The agreement also covers the implementation of Trio's solutions and software for support systems and operator applications for company switchboards (PABX) installed in customer sites and other services for Telenor Mobil's existing and future customers. The partnership agreement also includes the provision of service, support and maintenance for the software and solutions.

The majority of large companies nowadays have one or more company switchboards (PABX) and a number of mobile phones, and the corporate market has been seeking a solution offering better integration of fixed and mobile telephony than at present for some time now. Telenor Mobil and Trio have developed a solution that integrates ProffNett with the company switchboard (PABX), offering companies the same telephony support and functionality for users with both mobile and fixed phones.

The partnership agreements run until 2007 and the parties will be rolling out commercial solutions on an ongoing basis between now and then.

"The corporate market's constantly increasing demand for services and flexibility in the telephony field is constantly creating new opportunities. Trio is very proud to be able to supply world-leading functionality for Telenor Mobil's ProffNett Total offering", says Sverker Hannervall, CEO of Trio.

### ***For additional information, please contact:***

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### **About Trio**

Trio is a telecommunications company that develops call handling systems for companies, enabling them to improve both internal efficiency and customer service levels. Around 2,000 systems have been delivered in the Nordic region, mainly to large and medium-sized companies. Trio's customers include five of the leading mobile operators. Trio operates in Sweden, Finland, Norway and Denmark within two divisions. **Trio Mobile Office Division** offers products within *Trio Mobile Office* that includes a complete transition from fixed to mobile telephony. This is subscribed to as a service from mobile operators and can also be a part of Trio's integrated telephony. **Trio Enterprise Division** offers *Trio PresentOffice* that includes integrated telephony and advanced call and message handling and *Objecta TeleVoice* that includes solutions for call centre systems, interactive voice response systems and voice recognition. The Trio share is listed on the O list of the Stockholm Stock Exchange. For further information, please visit: [www.trio.com](http://www.trio.com)