

## **PRESS RELEASE December 4, 2003**

### **Crédit Lyonnais signs 1,9 MEUR contract with Gunnebo subsidiary Fichet Sécurité Physique.**

**The prominent French high-street bank Crédit Lyonnais has signed a 1,9 MEUR (MSEK 17) contract with Gunnebo's French subsidiary, Fichet Sécurité Physique, covering the purchase and installation of automatic cash handling products.**

Since 2001, Crédit Lyonnais has been implementing a long-term plan to equip all of its 1,850 branches with automatic cash handling systems. This has involved working closely with Gunnebo's French company, Fichet Sécurité Physique. The investment is mainly intended for the bank's business customers.

"Fichet supply machines that are more reliable and easier for our customers to use," says Philippe Moreau, who has responsibility for banking automation at Crédit Lyonnais. "This is a key aspect of our long-term automation strategy."

Crédit Lyonnais's wide-ranging automation programme has two purposes: to improve security for its personnel and to give business customers better service. The latest order, which is worth more than 1,9 MEUR, includes automated deposit boxes, coin rolling machines and electronic devices for special transfers (e.g. in foreign currencies).

"We're budgeting with a pay-off time on the investment of between four and six years," says Moreau. "And then we're only counting productivity gains and the new business generated by the automation process. The real benefits that improved security entails are harder to calculate."

Banking automation is one of the fastest growing business areas at Gunnebo Physical Security, which includes Fichet Sécurité Physique. "We see very attractive growth potential in this business area and have developed and launched several new products in recent years," says Torbjörn Browall, president of Gunnebo Physical Security.

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*Gunnebo is today an international fast growing security group with 110 companies located in 32 countries. The Group has sales to a further hundred markets via agents and distributors. Turnover amounts to some MEUR 760. Gunnebo's security products mainly include fire and burglar resistant safes, security products for banks and cash handling, electronic security systems, fire protection, entrance control and access control, alarm centres and indoor and outdoor perimeter protection. Gunnebo has at its disposal some of the world's leading brand names in security: Chubb Safes, Fichet-Bauché, Rosengrens, Ritzenthaler, Garny and Leicher.*