

Pointsec Wins contract worth 1.2m Euros from AstraZeneca to secure their mobile devices

AstraZeneca, one of the world's leading pharmaceutical companies have awarded Pointsec Mobile Technologies a global contract worth 1.2m Euros in license fees to secure their mobile devices with Pointsec[®]. The global license will enable AstraZeneca to protect mobile devices with a comprehensive access control and encryption solution to ensure only authorised users gain access to data held on their PCs, laptops, PDAs and smartphones. Delivery is taking place during December 2003, at which time 1m Euro will be recognized as revenue.

AstraZeneca chose Pointsec[®] after extensive piloting and testing of the product as the "best of breed" solution for automatic, data encryption and enforceable mandatory access control for all multiple platforms and mobile devices. The encryption, which is transparent to the user, assures normal, uninhibited performance with no need for user intervention or user training. Furthermore, Pointsec[®] uniquely offers the convenience of centralised system management, which allows the IT department to remotely install, upgrade or provide password resets.

AstraZeneca spends over 11 million dollars every working day on research and development providing innovative, effective medicines designed to fight disease in important areas of medical need including cancer, cardiovascular, gastrointestinal, infection, neuroscience and respiratory. Safeguarding their intellectual property is therefore of utmost importance especially with an every increasing mobile workforce.

Peter Larsson, President, Pointsec Mobile Technologies said "We are delighted to have AstraZeneca as a customer and to provide their employees with the highest level of security and flexibility, with the minimum of intervention. One of the key advantages of Pointsec[®] is that the solution can be used on any mobile device, regardless of hardware platform."

Other organisations across the globe who are using Pointsec include the US IRS (Internal Revenue Service), Cap Gemini Ernst & Young, the US Justice Department, the US Department of Defence, the U.S. Drug Enforcement Agency, Cisco, Ericsson and Telia.

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Pointsec Mobile Technologies AB is a wholly owned subsidiary of Protect Data AB. The company develops and markets access-controlling and encrypting systems for stationary and portable computers, palmtop computers, WAP telephones, etc. Pointsec Mobile Technologies has 47 employees and offices in San Francisco, Chicago and Washington DC in the USA, Cambridge in the United Kingdom, Düsseldorf in Germany and Stockholm, Falun and Sundsvall in Sweden. Visit our web site at: www.pointsec.com.

The Protect Data Group offers tailor-made IT security solutions to large companies and organizations. The company focuses on four business areas: digital identities and resource security, network security, anti-virus and content security, and consultancy services for information security. Within these areas, the company offers comprehensive IT security solutions based on aspects such as access control and encryption systems, anti-virus systems, digital sentry services, firewalls, user identification and content control, secure VPN and PKI solutions, digital signatures and systems for secure transactions. Protect Data is the market leader in its business area in the Nordic region and has subsidiaries in Sweden, Norway, Finland, Denmark, Germany, the United Kingdom and the USA. Protect Data has approximately 100 employees and is listed on the Stockholm Stock Exchange. Visit our web site at: www.protectdata.com.