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## News Release

**Contact:**

Catharina Paulcén

VP Corporate Communications

Telelogic AB

Phone: +46 40 174730

E-mail: [catharina.paulcen@telelogic.com](mailto:catharina.paulcen@telelogic.com)

# Telelogic Signs Three Year Contract worth US\$4.2 million

***- First phase valued at US\$560,000 for new licenses. Contract includes license and services for Telelogic's total product offering -***

**MALMÖ, Sweden – December 16, 2003** – Telelogic (Stockholm Exchange/TLOG), the leading global provider of solutions for advanced systems and software development, today announced that it has signed a three year agreement with a Government customer within Telelogic's operations in EMEA (Europe, Middle East and Africa) covering licenses for all of Telelogic's development tools and accompanying services. The customer will use Telelogic's tools to develop and maintain advanced logistics systems for air surveillance operations as well as aircraft maintenance.

During the first year, the customer will implement Telelogic DOORS®, Telelogic TAU® and Telelogic SYNERGY™ to a value of US\$560,000 for new licenses and maintenance. The agreement also includes professional services to deploy the licenses at the customer's development site to a value of up to US\$855,000 for the first year.

In total, the agreement is worth US\$4.2 millions over a three year period with licenses and maintenance to a value of US\$560,000 per year and services to a value of US\$855,000 per year. The customer has an option to cancel future deliveries for the second and third year respectively.

"Excellent products and delivery on promise lead to satisfied customers. 14 months ago this customer made their first investment in a broad selection of Telelogic's development tools and services. After a successful implementation the customer decided to invest in all our products over a three year period, thereby forming a strategic partnership with us for their future development environment," said Anders Lidbeck, President and CEO of Telelogic. "This is yet another endorsement of our leading position as a supplier of tools for advanced systems and software development."

### **About Telelogic**

Founded in 1983, Telelogic® is a leading global provider of solutions for advanced systems and software development. Telelogic's intuitive, best-in-class software tools automate and support best practices throughout the application development lifecycle, leaving development teams free to concentrate on core competencies and apply their skills and energy to value-added tasks. By optimizing each phase of development, Telelogic enables companies to deliver higher quality systems and software with greater predictability, reduced time-to-market and lower overall costs.

To ensure interoperability with third-party tools, Telelogic's products are built on an open architecture and standardized languages. As an industry leader and technology visionary, Telelogic is actively involved in shaping the future of advanced systems and software



development by participating in industry organizations like ETSI, INCOSE, ITU-T, OMG and others.

Headquartered in Malmö, Sweden with U.S. headquarters in Irvine, California, Telelogic has operations in 17 countries worldwide. Customers include Alcatel, BAE SYSTEMS, BMW, Boeing, DaimlerChrysler, Deutsche Bank, Ericsson, General Motors, Lockheed Martin, Motorola, NEC, Nokia, Philips, Siemens and Thales. For more information, please visit [www.telelogic.com](http://www.telelogic.com).

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