

CARDO AB**Net sales**

	3 months	3 months		
	Oct-Dec	Oct-Dec	Whole year	Whole year
SEK million	2003	2002	2003	2002
Cardo Door	1,370	1,553	4,805	5,344
Cardo Pump	789	866	2,882	3,057
Current operations	2,159	2,419	7,687	8,401
Rail	-	-	-	1,975 ¹⁾
Group, total	2,159	2,419	7,687	10,376

¹⁾ Relates to the period January-September.

Earnings

	3 months	3 months		
	Oct-Dec	Oct-Dec	Whole year	Whole year
SEK million	2003	2002	2003	2002
Cardo Door	120	182	266	359
Cardo Pump	82	88	243	214
Other items ¹⁾	-16	-17	-61	-61
Non-recurring items ²⁾	-	-40	-	-40
Operating earnings	186	213	448	472
Financial items	-6	3	-20	-23
Earnings after financial items, current operations	180	216	428	449
Capital gain on disposal of Rail	-	-	-	323
Earnings after financial items, Rail	-	-	-	84 ³⁾
Earnings after financial items, Group	180	216	428	856

¹⁾ Made up of the parent company, other central units and Group adjustments.

²⁾ Restructuring provision at Cardo Door.

³⁾ Relates to the period January-September.

Operating margin

	3 months	3 months		
	Oct-Dec	Oct-Dec	Whole year	Whole year
Percent	2003	2002	2003	2002
Cardo Door	8.8	11.7	5.5	6.7
Cardo Pump	10.4	10.2	8.4	7.0
Current operations excl. non-recurring items	8.6	10.5	5.8	6.1
Current operations incl. non-recurring items	8.6	8.8	5.8	5.6

CARDO AB**Consolidated income statement in brief**

SEK million	3 months Oct-Dec 2003	3 months Oct-Dec 2002	Whole year 2003	Whole year 2002
Net sales	2,159	2,419	7,687	10,376
Cost of goods sold	-1,402	-1,557	-4,972	-7,004
Gross earnings	757	862	2,715	3,372
Selling and administrative expenses	-553	-588	-2,180	-2,618
Other operating income and expenses - net	-18	-61 ¹⁾	-87	176 ^{1,2)}
Operating earnings ³⁾	186	213	448	930
Financial items	-6	3	-20	-74
Earnings after financial items	180	216	428	856
Tax	-45	-67	-120	-177
Minority share	-	-	-	-4
Net earnings for the period	135	149	308	675
Earnings per share, SEK	4.50	4.96	10.28	22.50
Earnings per share excluding non-recurring items, SEK	4.50	5.89	10.28	12.65
Number of shares, thousands	30,000	30,000	30,000	30,000

¹⁾ Including restructuring provision of SEK 40 million at Cardo Door.

²⁾ Including capital gain of SEK 323 million on disposal of Rail.

³⁾ Operating earnings have been charged with depreciation and amortization amounting to

	65	74	281	384
Whereof goodwill	21	23	89	121

Consolidated balance sheet in brief

SEK million	31-12-2003	31-12-2002
Assets		
Intangible fixed assets	948	1,044
Tangible fixed assets	1,057	1,068
Financial fixed assets	146	153
Inventories	755	815
Current receivables	1,907	2,109
Short-term investments, cash and bank balances	171	922
Total assets	4,984	6,111
Equity and liabilities		
Equity	2,886	3,875
Interest bearing provisions and liabilities	353	335
Non-interest bearing provisions and liabilities	1,745	1,901
Total equity and liabilities	4,984	6,111
Contingent liabilities	23	26

Equity

	31-12-2003	31-12-2002
Opening balance as per approved balance sheet for previous year	3,875	3,595
Dividend to shareholders	-1,200	-240
Translation differences	-97	-155
Net earnings for the period	308	675
Closing balance	2,886	3,875

CARDO AB**Business area financial summary**

	Cardo Door		Cardo Pump		Rail
SEK million	2003	2002	2003	2002	2002 ¹⁾
Net sales	4,805	5,344	2,882	3,057	1,975
Operating earnings	266	319 ²⁾	243	214	146
Operating capital ³⁾	2,045	2,159	1,032	1,134	-
whereof operating assets	3,000	3,225	1,542	1,681	-
whereof operating liabilities	955	1,066	510	547	-
Operating margin, %	6	6	8	7	7
Sales abroad, %	90	91	91	91	98
Average number of employees	3,995	4,164	2,183	2,254	1,410
Investments, gross	181	184	88	72	53
Order backlog at December 31	857	929	410	426	-

¹⁾ Relates to the period January-September.

²⁾ Including restructuring provision of SEK 40 million.

³⁾ Non-interest bearing assets excluding tax assets, less non-interest bearing provisions and liabilities excluding tax liabilities.

Geographical distribution of net sales

	2003		2002
	SEK million	%	%
Germany	1,066	13.9	16.1
France	753	9.8	9.7
Sweden	736	9.6	7.4
UK	733	9.5	11.7
Netherlands	631	8.2	6.7
Europe, other	2,634	34.3	33.2
Total Europe	6,553	85.3	84.8
North America	546	7.1	6.8
Asia	412	5.4	5.7
Latin America	120	1.5	1.6
Oceania	31	0.4	0.6
Africa	25	0.3	0.5
Total	7,687	100.0	100.0

CARDO AB**Consolidated cash flow statement in brief**

SEK million	Whole Year 2003	Whole Year 2002
Earnings after financial items	428	856
Capital gain on disposal of Rail	-	-323
Depreciation and amortization	281	384
<i>Funds generated by operations</i>	709	917
<i>Change in working capital</i>	141	295
Cash flow from operations before tax	850	1,212
<i>Tax paid</i>	-135	-279
Cash flow from operations after tax ¹⁾	715	933
Investments in intangible and tangible fixed assets	-270	-309
Disposal of intangible and tangible fixed assets	48	40
Acquisitions and disposals of companies	-16	807
Change in long-term receivables	-6	2
Change in interest bearing receivables	3	7
<i>Cash flow from investments</i>	-241	547
Change in interest bearing provisions and liabilities	-14	-483
Dividend to shareholders	-1,200	-240
<i>Cash flow from financing</i>	-1,214	-723
Net cash flow effect on liquid funds	-740	757

¹⁾ Cash flow adjusted for effects of exchange rate movements on change in working capital

656 839

Change in net interest bearing debt

SEK million	Liquid funds	Interest bearing receivables, provisions and liabilities, net	Net interest bearing debt
Opening balance	922	-329	593
Cash flow for the period	-740	11	-729
Interest bearing provisions and liabilities in companies acquired and disposed of	-	-5	-5
Translation differences	-11	-27	-38
Closing balance	171	-350	-179

CARDO AB

Income statement broken down by current operations and operation disposed of

SEK million	Current operations		Capital gain	Rail	Group, total	
	2003	2002	2002	2002 ¹⁾	2003	2002
Net sales	7,687	8,401	-	1,975	7,687	10,376
Operating expenses	-7,239	-7,929	323	-1,840	-7,239	-9,446
Operating earnings ²⁾	448	472	323	135 ³⁾	448	930
Financial items	-20	-23	-	-51	-20	-74
Earnings after financial items	428	449	323	84	428	856
Tax	-120	-137	-	-40	-120	-177
Minority share	-	-	-	-4	-	-4
Net earnings for the period	308	312	323	40	308	675
Earnings per share, SEK	10.28	10.38	10.78	1.34	10.28	22.50
Earnings per share excluding non-recurring items, SEK	10.28	11.31	-	1.34	10.28	12.65

¹⁾ Relates to the period January-September.

²⁾ Operating earnings have been charged with depreciation and amortization amounting to

	281	301	-	83	281	384
Whereof goodwill	89	97	-	24	89	121

³⁾ Including central amortization of goodwill relating to Rail

	-	-	-	11	-	-
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Cash flow broken down by current operations and operation disposed of

SEK million	Current operations		Payment on disposal	Rail	Group, total	
	2003	2002	2002	2002 ¹⁾	2003	2002
Cash flow from operations after tax ²⁾	715	686	-	247	715	933
Cash flow from investments	-241	-583	1,160	-30	-241	547
Cash flow from financing	-1,214	-548	-	-175	-1,214	-723
Net cash flow effect on liquid funds	-740	-445	1,160	42	-740	757

¹⁾ Relates to the period January-September.

²⁾ Cash flow adjusted for effects of exchange rate movements on change in working capital

	656	619	-	220	656	839
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CARDO AB**Group financial summary**

<i>Amounts in SEK million unless otherwise stated</i>	Whole year				2003
	1999	2000	2001	2002	
Net sales	9,489	9,786	10,777	10,376	7,687
Operating earnings	783	899	758	930	448
Earnings after financial items	695	789	660	856	428
Operating margin, %	8.2	9.2	7.0	9.0	5.8
Profit margin, %	7.3	8.1	6.1	8.3	5.6
Interest cover, times	7.7	7.1	6.8	9.7	13.9
Investments, gross	266	300	305	309	270
Cash flow from operations after tax	900	776	509	933	715
Degree of self-financing, %	338	259	167	302	265
Fixed assets	2,576	2,937	3,061	2,265	2,151
Current assets	4,122	4,319	5,034	3,846	2,833
Total assets	6,698	7,256	8,095	6,111	4,984
Equity	2,635	3,172	3,595	3,875	2,886
Minority interest	8	9	10	-	-
Interest bearing provisions and liabilities	1,657	1,506	1,526	335	353
Non-interest bearing provisions and liabilities	2,398	2,569	2,964	1,901	1,745
Average capital employed	4,376	4,550	4,958	4,821	3,665
Net interest bearing debt	1,332	1,265	1,242	-593	179
Turnover of capital employed, times	2.17	2.15	2.17	2.15	2.10
Return on capital employed, %	18.3	20.2	15.6	19.8	12.6
Return on equity, %	21.6	18.2	13.3	18.7	9.5
Equity ratio, %	39.5	43.8	44.5	63.4	57.9
Debt/equity ratio, times	0.6	0.5	0.4	0.1	0.1
Net debt/equity ratio, times	0.5	0.4	0.3	-0.2	0.1
Average number of employees	7,743	8,135	8,179	7,851	6,203
Per share data					
Earnings (after full tax), SEK	17.36	17.23	14.81	22.50	10.28
Earnings per share excluding non-recurring items (after full tax), SEK	14.19	15.57	15.81	12.65	10.28
Dividend for the financial year, SEK	6.00	7.00	8.00	40.00 ¹⁾	8.00 ²⁾
Equity, SEK	87.83	105.74	119.84	129.17	96.21
Cash flow from operations after tax, SEK	30.00	25.87	16.97	31.10	23.83
Cash flow from operations after tax adjusted for effects of exchange rate movements on change in working capital, SEK	27.43	28.20	21.60	27.97	21.87
Number of shares, thousands	30,000	30,000	30,000	30,000	30,000

¹⁾ Regular dividend SEK 8.00 and extra dividend SEK 32.00.

²⁾ Board of Directors' proposal.