



# SCANIA

## PRESS info

N04002EN/ Bo Östlund  
27 February 2004

### Scania becomes engine supplier to John Deere in Brazil

**John Deere, the world's largest manufacturer of agricultural machinery and tractors, has signed a contract with Scania in Brazil to supply engines for their combine harvesters. The first phase of the agreement is for 200 engines, 177 of which will be used directly in the harvesting of this year's Brazilian sugar cane crop.**

"We need to act very quickly," says Paulo Renato Herrmann, Marketing Director of John Deere, Brazil. "The engines must be installed no later than March of this year, when the harvesting season begins in the Brazilian sugar cane district."

"The combine harvesters work under extremely exacting conditions, round the clock. Our engines meet John Deere's stringent demands for reliability and low operational costs," says Hamilton Sangiuliano, Director for Industrial and Marine Engines at Scania Latin America.

The other 23 Scania engines are due to be installed at a later date in the new Cameco combine harvesters. The engines will all be Scania's 12-litre diesel engines, produced at Scania's plant in São Paulo, Brazil.

For further information, please contact Hans-Åke Danielsson, tel. +46 8 553 856.

*Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. With 29,100 employees and production facilities in Europe and Latin America, Scania is one of the most profitable companies in its sector. In 2003, turnover totalled SEK 50,500 million and the result after financial items was SEK 4,600 million. Scania products are marketed in about 100 countries worldwide and some 95 percent of Scania's vehicles are sold outside Sweden.*

*Scania press releases are available on the Internet, [www.scania.com](http://www.scania.com)*