PRESS RELEASE



Pointsec wins contract in Japan worth 5.7 MSEK

STOCKHOLM, Sweden, October 4, 2004 – Pointsec Mobile Technologies, a global leader and the provider of the de facto standard for enterprise security software for laptop and desktop PCs, PDAs and smartphones, today announced a major customer win through a business partner in Japan, signing a contract worth a total of 5.7 MSEK, that will be booked in Q3, 2004.

"After several years working with partners in Japan, we are very pleased to see that the market continues to grow, and that our partner strategy has proved effective," said Thomas Bill, CEO, Protect Data. "The contract also underscores the importance of our recent decision to establish a Pointsec office in Japan in order to support our business partners."

Pointsec is a global leader in providing comprehensive access control and encryption solutions for laptops, desktops, PDAs and smartphones, supporting all common operating systems. As businesses embrace mobile technology, the risks associated with storing information on mobile devices increases, which is why Pointsec have designed its security solution to be strong, non-intrusive, quick and seamless. It automatically encrypts all files before they are stored on the device and automatically decrypts files again when they are opened – all of which does not require or depend on user intervention. This way, Pointsec ensures that intellectual property stored on any kind of portable computing device remains private and secure.

Other organisations across the globe that are using Pointsec include the U.S. IRS (Internal Revenue Service), Cap Gemini Ernst & Young, the U.S. Justice Department, the U.S. Department of Defence, the U.S. Drug Enforcement Agency, Ericsson and Telia.

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About Pointsec

Pointsec is the worldwide de facto standard for mobile device security – with the most customers deployed, highest level of certification, and more complete device coverage than any other company. Pointsec delivers a trusted solution for automatic data encryption that guarantees proven protection at the most vulnerable point where sensitive enterprise data is stored – on mobile devices. By securing sensitive information stored on laptops, PDAs, smartphones, and removable media, enterprises and government organizations can protect and enhance their image, minimize risk, shield confidential data, guard information assets, and strengthen public and shareholder confidence. Pointsec's customers include blue chip companies and government organizations around the world. Founded in 1988, Pointsec Mobile Technologies AB is a wholly owned subsidiary of Protect Data AB, publicly traded (PROT) on the Stockholm stock exchange. The company has four U.S. offices and 11 EMEA offices. Pointsec can be found on the web at www.pointsec.com.