## SKF Nine-month report 2004

## Strong profit and sales development in the third quarter.

SKF reports for the third quarter of 2004 a $14.1 \%$ increase in sales, measured in local currencies, compared to the same period in 2003. The operating margin for the quarter was $10.6 \%$ (8.4). The price/mix increased by $2.3 \%$. Cash flow continued to be strong.

- The SKF Group reports a profit before taxes for the third quarter 2004 of MSEK 1111 (697), an increase of 59\%. The profit for the first nine months of 2004 was MSEK 2982 (2 314).
- Net profit for the third quarter amounted to MSEK 705 (503). Net profit for the first nine months was MSEK 2091 (1 634).
- Earnings per share for the third quarter were SEK 6.20 (4.42), and for the first nine months, SEK 18.37 (14.35).
- Net sales for the third quarter amounted to MSEK 11184 (10 059), and for the first nine months to MSEK 33290 (31 132).

The operating profit for the third quarter 2004 was MSEK 1190 (841), and for the first nine months, MSEK 3259 (2 730). The operating margin for the third quarter of 2004 amounted to $10.6 \%$ (8.4), and for the first nine months to $9.8 \%$ (8.8). Cash flow, after investments before financing, for the third quarter was MSEK 582 (982), and for the first nine months, MSEK 1621 (1 539). Cash flow, after investments before financing and acquisitions, was in the third quarter MSEK 1210 (982).

The increase of $11.2 \%$ in net sales for the third quarter, in SEK, was attributable to: volume $9.6 \%$, structure $2.2 \%$, price/mix $2.3 \%$ and currency effect $-2.9 \%$. For the first nine months, the increase of $6.9 \%$, in SEK, was attributable to:
volume $7.7 \%$, structure $0.7 \%$, price/mix $1.8 \%$ and currency effect $-3.3 \%$.

## Sales development

Net sales for the SKF Group in the third quarter, calculated in local currencies, were $14.1 \%$ above the sales for the third quarter last year. Sales were significantly higher in Europe and higher in North America. Sales were significantly higher in Asia and Latin America.

The manufacturing level for the third quarter 2004 was unchanged compared to the previous quarter, but significantly higher than for the same quarter the previous year.

## Outlook for the fourth quarter

The market demand for SKF's products and services is expected to continue to be higher in Europe and North America and significantly higher in Asia and Latin America.

The manufacturing level during the fourth quarter will be unchanged compared to the third quarter, but higher than for the same quarter the previous year.

## Raw materials

SKF has been able to compensate for the higher costs of raw materials in the first nine months by acting early in increasing prices, reducing costs and improving sourcing. This will also be the case in the fourth quarter, however, the impact of the higher costs will be somewhat stronger than in previous quarters this year. Based on the current information raw material costs will continue to rise in 2005 . SKF has initiated actions to address this and expects to offset these cost increases for 2005.

## Financials

The Group's financial net for the third quarter 2004 was MSEK -79 (-144) and for the first nine months MSEK -277 (-416). Additions to tangible assets totalled for the third quarter MSEK 360 (305) and for the first nine months MSEK 961 (859). At the end of September, the Group's inventories were $20.5 \%$ (20.5) of annual sales. The return on capital employed for the 12 -month period ended September 30 was $16.7 \%$ (16.5). Return on equity was $16.0 \%$ (15.5). On September 30, SKF's equity/assets ratio was $47.8 \%$ (42.3). The gearing was $26.7 \%$ (38.4). The registered number of employees at the end of September was 39804 (38 805).

Exchange rates for the third quarter 2004, including the effects of translation and transaction flows, had a negative effect on SKF's operating profit amounting to approximately MSEK 70, compared to the third quarter 2003. The total negative effect on the first nine-months result amounted to MSEK 290. For the fourth quarter, it is estimated that the currency effect will be MSEK 110. The full year 2004 effect is thus expected to be MSEK 400, based on current assumptions and exchange rates.

SKF acquired Willy Vogel AG (Vogel) on July 8. The purchase price was MSEK 673 and SKF took over a net debt of MSEK 53. A preliminary balance sheet and result were reported in the third quarter. Vogel's net sales during the third quarter were MSEK 218. Vogel's operating margin, before amortization and depreciation of goodwill and related items, was approximately $10 \%$.

## Divisions

Comments on net sales per geographical region are based on local currencies and compared to the corresponding period for 2003. The operating margin has been calculated on sales including intra-Group sales.

## Industrial Division

The operating profit for the third quarter 2004 amounted to MSEK 402 (339), resulting in an operating margin of $9.4 \%$ (9.3) on sales incl. intra-Group sales. The operating profit for the first nine months amounted to MSEK 1213 (1056), resulting in an operating margin of $9.8 \%$ (9.3).

Net sales for the third quarter amounted to MSEK 2767 (2 314), an increase of 19.6\%. Net sales for the first nine months amounted to MSEK 8021 (7339), an increase of 9.3\%. Sales incl. intra-Group sales for the third quarter were MSEK 4255 (3654), and for the first nine months were MSEK 12397 (11 348).

Sales were higher in Europe and significantly higher in North America and Asia.
Vogel accounted for MSEK 218 of the Industrial Division's net sales during the third quarter, while increasing the Division's assets and liabilities net by approximately MSEK 770. The number of employees was 910.

The integration process of Vogel is running according to plan and lubrication systems are now being introduced in new markets through the SKF sales organization.

Hansen Transmission has decided to install SKF's cylindrical roller bearings with the ceramic coating NoWear $®$, developed by SKF, for selected positions in one of their new gearbox applications. Due to the special ceramic low friction coating the NoWear® offers the customer a true engineering solution for applications with high load and speed variations.

SKF and ContiTech Air Spring Systems have together developed a unique system for railway bogies for freight cars with a 25 ton's axle load. The system both reduces noise and is designed for a maintenance interval of one million km, which substantially reduces maintenance needs and costs.

## Automotive Division

The operating result for the third quarter 2004 was MSEK 117 (78), resulting in an operating margin of $3.1 \%(2.2)$. The operating profit for the first nine months amounted to MSEK 481 (432), resulting in an operating margin of 4,1\% (3.9).

Net sales for the third quarter amounted to MSEK 3404 (3 168), an increase of 7.4\%. Net sales for the first nine months amounted to MSEK 10534 (10081), an increase of $4.5 \%$. Sales incl. intra-Group sales for the third quarter were MSEK 3817 (3525), and for the first nine months, MSEK 11759 (11 190).

In the third quarter, sales to the car and light truck industry in Europe were significantly higher, but they were significantly lower in North America. Sales to the heavy truck industry both in Europe and in North America were significantly higher. Sales to the vehicle service market were significantly higher in Europe and Asia and slightly higher in North America.

SKF increased its sales of shock absorber seals to ZF Sachs AG thanks to design features and special elastomeric compounds developed by SKF that offered superior performance.

## Electrical Division

The operating profit for the third quarter 2004 amounted to MSEK 107 (97), resulting in an operating margin of $6.5 \%(6.2)$. The operating profit for the first nine months amounted to MSEK 249 (260), resulting in an operating margin of $5.0 \%$ (5.4).

Net sales for the third quarter amounted to MSEK 466 (444), an increase of $5.0 \%$. Net sales for the first nine months amounted to MSEK 1458 (1 393), an increase of $4.7 \%$. Sales incl. intra-Group sales for the third quarter were MSEK 1636 (1554), and for the first nine months, MSEK 5023 (4 852).

Sales in Europe were unchanged but significantly higher in Asia.

Sales to the producers of household appliances remained strong during the quarter, in line with the market. Sales to producers of two-wheelers continued to be somewhat weak in Europe, also in line with the market, but grew strongly in Asia, ahead of the market.

In bearing seals SKF was accorded the status of a recognized railway testing facility by "American Association of Railroads wheels, axles bearings and lubrication committee". This certification allows SKF to supply railways seals in the US market.

## Service Division

The operating profit for the third quarter 2004 amounted to MSEK 420 (368), resulting in an operating margin of $10.5 \%$ (10.0). The operating profit for the first nine months amounted to MSEK 1185 (985), resulting in an operating margin of $10.3 \%$ (9.2).

Net sales for the third quarter amounted to MSEK 3620 (3 317), an increase of 9.1\%. Net sales for the first nine months amounted to MSEK 10398 (9577), an increase of 8.6\%. Sales incl. intra-Group sales for the third quarter were MSEK 3998 (3677), and for the first nine months, MSEK 11556 (10 730).

Sales in Western Europe were higher and unchanged in North America. Sales were significantly higher in Central and Eastern Europe, Asia and Latin America.

The Reliability Systems business continued to develop well with additional Integrated Maintenance Solution (IMS) contracts being initiated around the world. The market is also responding positively to the SKF Certified Maintenance Partner programme whereby qualified partners can offer certain maintenance and reliability service. A number of new contracts have been signed, including partners in Romania, Poland and Germany.

SKF has been appointed as preferred technology partner for joint development of condition-monitoring systems for trains by Bombardier Transportation of Canada and Alstom Transport of France. A successful four-year industrial development project carried out by SKF Condition Monitoring Center, Luleå, Sweden and the two leading train manufacturers led to the preferred partner status and the creation of a system called MasCon16R. MasCon16R is an advanced on-line mechanical condition-monitoring system for any rotating machine and machine component on trains.

## Aero and Steel Division

The operating profit for the third quarter 2004 amounted to MSEK 50 (-5), resulting in an operating margin of $3.3 \%(-0.4)$. The operating profit for the first nine months amounted to MSEK 119 (67), resulting in an operating margin of $2.5 \%$ (1.5).

Net sales for the third quarter amounted to MSEK 910 (806), an increase of $12.9 \%$. Net sales for the first nine months amounted to MSEK 2836 (2 714), an increase of $4.5 \%$. Sales incl. intra-Group sales for the third quarter were MSEK 1509 (1 339), and for the first nine months were MSEK 4824 (4581).

Sales to the aerospace industry were slightly higher both in Europe and in North America.

SKF received a significant order for pitch link spherical plain bearings from the North American helicopter market. These bearings, which have been developed by Ampep Plc. in the UK, are used in the helicopter main rotor and offer a considerably extended life that reduces maintenance and aircraft downtime.

Ovako Steel, part of the Aero and Steel Division, reported net sales of MSEK 467
(372) for the third quarter. Sales incl. intra-Group sales for the third quarter were MSEK 786 (623). The operating profit for the third quarter amounted to MSEK 15 (-17).

New orders for steel products were received in the automotive and mining segments.
The demand for steel products was significantly higher in the third quarter, both from SKF and external customers. After falling at the end of the second quarter scrap prices increased sharply during the third quarter. These increases are passed on to the customers through surcharges which were introduced already at the beginning of the year.

## Previous Outlook statement

Half-year 2004:
The market demand for SKF's products and services, seasonally lower in the third quarter compared to the second quarter, is expected to be higher in Europe and North America and significantly higher in Asia and Latin America.

The manufacturing level during the third quarter will be unchanged compared to the second quarter, while lower in absolute terms due to normal seasonality.

## Presentation from SKF

A presentation will be published on SKF's website at the following address:
http://www.skf.com/portal/skf/home/investors (choose Presentations).

## Cautionary statement

This report contains forward-looking statements that are based on the current expectations of the management of SKF.
Although management believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those implied in the forward-looking statements as a result of, among other factors, changes in economic, market and competitive conditions, changes in the regulatory environment and other government actions, fluctuations in exchange rates and other factors mentioned in SKF's latest 20-F report on file with the SEC (United States Securities and Exchange Commission) under "Forward-Looking Statements" and "Risk Factors".

Göteborg, October 19, 2004
Aktiebolaget SKF
(publ.)
Tom Johnstone
President and CEO

Enclosures:
Consolidated financial information
Consolidated balance sheets
Consolidated statements of changes in shareholders' equity
Consolidated statements of cash flow
Consolidated financial information - yearly and quarterly comparisons (Group and Divisions/Segments)
The consolidated financial statements of the Group and the Parent company of AB SKF are prepared in accordance with accounting principles generally accepted in Sweden. For further details see note 1 in the SKF Annual Report incl. Sustainability Report 2003.

The report has not been audited by the Company's auditors.
The SKF's report on the full year 2004 will be published on Thursday, January 27, 2005.
Further information can be obtained from:
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tel: +46-31-3371000, fax: +46 -31-3372832, www.skf.com

## CONSOLIDATED FINANCIAL INFORMATION (MSEK)

|  | $\begin{array}{r} \text { July-Sept } \\ 2004 \end{array}$ | July-Sept 2003 | $\begin{array}{r} \text { Jan-Sept } \\ 2004 \end{array}$ | $\begin{array}{r} \text { Jan-Sept } \\ 2003 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 11184 | 10059 | 33290 | 31132 |
| Cost of goods sold | -8 381 | -7821 | -25175 | -23993 |
| Gross profit | 2803 | 2238 | 8115 | 7139 |
| Selling and administrative expenses | -1 629 | -1 376 | -4 898 | -4 538 |
| Other operating income/expenses - net | 15 | -25 | 44 | 115 |
| Profit/loss from Associated Companies | 1 | 4 | -2 | 14 |
| Operating profit | 1190 | 841 | 3259 | 2730 |
| Operating margin, \% | 10.6 | 8.4 | 9.8 | 8.8 |
| Financial income and expense - net | -79 | -144 | -277 | -416 |
| Profit before taxes | 1111 | 697 | 2982 | 2314 |
| Taxes | -386 | -183 | -857 | -636 |
| Profit after taxes | 725 | 514 | 2125 | 1678 |
| Minority interests' share in profit | -20 | -11 | -34 | -44 |
| Net profit | 705 | 503 | 2091 | 1634 |
| Earnings per share after tax, SEK | 6.20 | 4.42 | 18.37 | 14.35 |
| Diluted earnings per share after tax, SEK | 6.20 | 4.42 | 18.37 | 14.35 |
| Additions to tangible assets | 360 | 305 | 961 | 859 |
| Number of employees registered | 39804 | 38805 | 39804 | 38805 |
| Return on capital employed for the 12month period ended September 30, \% | 16.7 | 16.5 | 16.7 | 16.5 |

Number of shares*
Total number of shares

- whereof A-shares
- whereof B-shares

September 30, 2004
113837767
16958061
96879706

December 31, 2003
113837767
21372327
92465440

[^0]CONSOLIDATED BALANCE SHEETS (MSEK)

|  | September 2004 | December 2003 |
| :---: | :---: | :---: |
| Intangible assets | 1464 | 1588 |
| Tangible assets | 11350 | 11138 |
| Investments, long-term financial and other assets | 756 | 836 |
| Total capital assets | 13570 | 13562 |
| Inventories | 8936 | 8429 |
| Short-term assets | 9189 | 7993 |
| Short-term financial assets | 3218 | 6342 |
| Total short-term assets | 21343 | 22764 |
| TOTAL ASSETS | 34913 | 36326 |
| Shareholders' equity | 16188 | 15164 |
| Provisions for post-employment benefits | 4824 | 7885 |
| Provisions for deferred taxes | 862 | 1077 |
| Other provisions | 2153 | 2381 |
| Total provisions | 7839 | 11343 |
| Long-term loans | 1111 | 1246 |
| Other long-term liabilities, including minority interest | 608 | 611 |
| Total long-term liabilities | 1719 | 1857 |
| Short-term loans | 184 | 372 |
| Other short-term liabilities | 8983 | 7590 |
| Total short-term liabilities | 9167 | 7962 |
| TOTAL SHAREHOLDERS' EQUITY, PROVISIONS AND LIABILITIES | 34913 | 36326 |


| CONSOLIDATED STATEMENTS OF CHANGES |  |  |
| :--- | ---: | ---: |
| IN SHAREHOLDERS EQUITIY <br> (MSEK) | September $\mathbf{2 0 0 4}$ | December 2003 |
| Opening balance January 1 | $\mathbf{1 5} \mathbf{1 6 4}$ | 16365 |
| Implementation of RR29 / IAS19 | $\mathbf{-}$ | -1447 |
| Cash dividends, AB SKF shareholders | $\mathbf{- 1 \mathbf { 1 3 8 }}$ | -911 |
| Net profit | $\mathbf{2 0 9 1}$ | 2039 |
| Translation adjustments | $\mathbf{7 1}$ | -882 |
| Closing balance | $\mathbf{1 6 ~ \mathbf { 1 8 8 }}$ | $\mathbf{1 5 1 6 4}$ |

## CONSOLIDATED STATEMENTS OF CASH FLOW (MSEK)

|  | $\begin{array}{r} \text { July-Sept } \\ 2004 \end{array}$ | $\begin{array}{r} \text { July-Sept } \\ 2003 \end{array}$ | $\begin{array}{r} \text { Jan-Sept } \\ 2004 \end{array}$ | $\begin{array}{r} \text { Jan-Sept } \\ 2003 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Profit before taxes | 1111 | 697 | 2982 | 2314 |
| Depreciation, amortization and impairment of tangible and intangible assets | 400 | 381 | 1197 | 1173 |
| Net gain (-) on sales of tangible assets and businesses | -1 | -8 | -29 | -120 |
| Loss/profit from Associated Companies | -1 | -4 | 2 | -14 |
| Taxes | -159 | -234 | -669 | -817 |
| Changes in working capital | 193 | 445 | -432 | -547 |
| Cash flow from operations | 1543 | 1277 | 3051 | 1989 |
| Investments in tangible assets and businesses, net | -976 | -303 | -1 571 | -970 |
| Sales of tangible assets and businesses | 15 | 8 | 141 | 520 |
| Cash flow after investments before financing | 582 | 982 | 1621 | 1539 |
| Change in short- and long-term loans | -230 | -520 | -457 | -479 |
| Change in post-employment benefits, net | -20 | 39 | -3 136 | 76 |
| Change in long-term financial and other assets | -9 | 1 | 6 | -18 |
| Cash dividends | -39 | - | -1177 | -911 |
| Cash effect on short-term financial assets | 284 | 502 | -3 143 | 207 |

## Change in short-term financial assets

July $1 /$ January 1
Cash effect, excl. acquired businesses
Cash effect, acquired businesses
Exchange rate effect
September 30

| $\mathbf{2 9 5 8}$ | 5149 | $\mathbf{6} \mathbf{3 4 2}$ | 5530 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 2 5}$ | 502 | $\mathbf{- 3} \mathbf{2 0 2}$ | 207 |
| $\mathbf{5 9}$ | - | $\mathbf{5 9}$ | - |
| $\mathbf{- 2 4}$ | -61 | $\mathbf{1 9}$ | -147 |
| $\mathbf{3 2 1 8}$ | 5590 | $\mathbf{3 2 1 8}$ | 5590 |


| Change in net interest-bearing <br> liabilities | Opening <br> balance <br> Jan 1, 2004 | Exchange <br> rate effect | Change <br> in items | Acquired <br> and sold <br> businesses | Closing <br> balance <br> Sept 30, |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Loans, long- and short-term | 1618 |  | 22 | -457 | 112 |
| 2004 | 1295 |  |  |  |  |
| Post-employment benefits, net ${ }^{1)}$ | $\mathbf{7 8 6 1}$ | 17 | -3136 | 29 | 4771 |
| Financial assets; long-term ${ }^{1)}$ | -448 | -2 | 6 | -1 | -445 |
| short-term | $\underline{-6342}$ | $\underline{-19}$ | $\underline{3202}$ | $\underline{-59}$ | $\underline{-3218}$ |
| Net interest-bearing liabilities | $\mathbf{2 6 8 9}$ | $\mathbf{1 8}$ | $\mathbf{- 3 8 5}$ | $\mathbf{8 1}$ | $\mathbf{2 4 0 3}$ |

[^1]Enclosure 4

## CONSOLIDATED FINANCIAL INFORMATION - QUARTERLY COMPARISONS (GROUP) <br> (MSEK unless otherwise stated)

|  |  | 1/03 | 2/03 | 3/03 | 4/03 |  | 1/04 | 2/04 | 3/04 | Year-to-date 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 42430 | 10541 | 10532 | 10059 | 10245 | 41377 | 10689 | 11417 | 11184 | 33290 |
| Cost of goods sold | -31844 | -8 023 | -8149 | -7821 | -8 029 | -32 022 | -8 225 | -8569 | -8 381 | $-25175$ |
| Gross profit | 10586 | 2518 | 2383 | 2238 | 2216 | 9355 | 2464 | 2848 | 2803 | 8115 |
| Gross margin, \% | 24.9 | 23.9 | 22.6 | 22.2 | 21.6 | 22.6 | 23.1 | 24.9 | 25.1 | 24.4 |
| Selling and administrative expenses | -6 636 | -1 619 | -1543 | -1376 | -1637 | -6 175 | -1590 | -1679 | -1 629 | -4 898 |
| Other operating income/ expenses - net | 40 | 40 | 100 | -25 | -15 | 100 | 36 | -7 | 15 | 44 |
| Profit/loss from Associated Companies | 32 | 5 | 5 | 4 | 5 | 19 | -3 | - | 1 | -2 |
| Operating profit | 4022 | 944 | 945 | 841 | 569 | 3299 | 907 | 1162 | 1190 | 3259 |
| Operating margin, \% | 9.5 | 9.0 | 9.0 | 8.4 | 5.6 | 8.0 | 8.5 | 10.2 | 10.6 | 9.8 |
| Financial income and expense - net | -480 | -142 | -130 | -144 | -90 | -506 | -88 | -110 | -79 | -277 |
| Profit before taxes | 3542 | 802 | 815 | 697 | 479 | 2793 | 819 | 1052 | 1111 | 2982 |
| Profit margin before taxes, \% | 8.3 | 7.6 | 7.7 | 6.9 | 4.7 | 6.8 | 7.7 | 9.2 | 9.9 | 9.0 |
| Taxes | -1 055 | -225 | -228 | -183 | -62 | -698 | -151 | -320 | -386 | -857 |
| Profit after taxes | 2487 | 577 | 587 | 514 | 417 | 2095 | 668 | 732 | 725 | 2125 |
| Minority interests' share in profit | -21 | -15 | -18 | -11 | -12 | -56 | -20 | 6 | -20 | -34 |
| Net profit | 2466 | 562 | 569 | 503 | 405 | 2039 | 648 | 738 | 705 | 2091 |
| Earnings per share after tax, SEK | 21.67 | 4.94 | 4.99 | 4.42 | 3.56 | 17.91 | 5.69 | 6.48 | 6.20 | 18.37 |
| Return on capital employed for the 12-month period, \% | 17.1 | 17.4 | 17.0 | 16.5 | 14.2 | 14.2 | 14.0 | 15.0 | 16.7 | 16.7 |
| Equity/assets ratio, \% | 43.8 | 41.2 | 40.9 | 42.3 | 43.1 | 43.1 | 43.6 | 46.8 | 47.8 | 47.8 |
| Net worth per share, SEK | 144 | 135 | 130 | 130 | 133 | 133 | 143 | 137 | 142 | 142 |
| Additions to tangible assets | 1442 | 304 | 250 | 305 | 520 | 1379 | 281 | 320 | 360 | 961 |
| Registered number of employees | 39739 | 39645 | 38821 | 38805 | 38700 | 38700 | 38615 | 38574 | 39804 | 39804 |

Enclosure 5

## CONSOLIDATED SEGMENT INFORMATION - FULL YEAR AND QUARTERLY <br> COMPARISONS (MSEK unless otherwise stated)

|  |  | 1/03 | 2/03 | 3/03 | 4/03 |  | 1/04 | 2/04 | 3/04 | Year-to-date 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industrial Division |  |  |  |  |  |  |  |  |  |  |
| Net sales | 9694 | 2521 | 2504 | 2314 | 2324 | 9663 | 2550 | 2704 | 2767 | 8021 |
| Sales incl. intra-Group sales | 15475 | 3833 | 3861 | 3654 | 3791 | 15139 | 3948 | 4194 | 4255 | 12397 |
| Operating profit | 1634 | 366 | 351 | 339 | 375 | 1431 | 379 | 432 | 402 | 1213 |
| Operating margin | 10.6\% | 9.5\% | 9.1\% | 9.3\% | 9.9\% | 9.5\% | 9.6\% | 10.3\% | 9.4\% | 9.8\% |
| Assets and liabilities, net | 6258 | 6465 | 6360 | 5910 | 5659 | 5659 | 6011 | 6024 | 6513 | 6513 |
| Registered number of employees | 10474 | 10483 | 10547 | 10506 | 10437 | 10437 | 10577 | 10558 | 11556 | 11556 |


| Automotive Division |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 13588 | 3470 | 3443 | 3168 | 3136 | 13217 | 3454 | 3676 | 3404 | 10534 |
| Sales incl. intra-Group sales | 15074 | 3849 | 3816 | 3525 | 3487 | 14677 | 3858 | 4084 | 3817 | 11759 |
| Operating profit/loss | 501 | 177 | 177 | 78 | -1 | 431 | 160 | 204 | 117 | 481 |
| Operating margin | 3.3\% | 4.6\% | 4.6\% | 2.2\% | 0.0\% | 2.9\% | 4.1\% | 5.0\% | 3.1\% | 4.1\% |
| Assets and liabilities, net | 6495 | 6568 | 6333 | 6034 | 5814 | 5814 | 6125 | 6066 | 5980 | 5980 |
| Registered number of employees | 10133 | 10115 | 9749 | 9745 | 9604 | 9604 | 9595 | 9728 | 9766 | 9766 |


| Electrical Division | 1903 | 496 | 453 | 444 | 440 | 1833 | 491 | 501 | 466 | 1458 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales |  |  |  |  |  |  |  |  |  |  |
| Sales incl. intra-Group | 6676 | 1684 | 1614 | 1554 | 1607 | 6459 | 1661 | 1726 | 1636 | 5023 |
| sales | 418 | 80 | 83 | 97 | -46 | 214 | 64 | 78 | 107 | 249 |
| Operating profit/loss | $6.3 \%$ | $4.8 \%$ | $5.1 \%$ | $6.2 \%$ | $-2.9 \%$ | $3.3 \%$ | $3.9 \%$ | $4.5 \%$ | $6.5 \%$ | $5.0 \%$ |
| Operating margin | 2785 | 2802 | 2697 | 2619 | 2471 | 2471 | 2518 | 2451 | 2425 | 2425 |
| Assets and liabilities, net <br> Registered number of <br> employees | 8078 | 8064 | 7562 | 7541 | 7615 | 7615 | 7536 | 7340 | 7367 | 7367 |

## Service Division

|  | 13476 | 3075 | 3185 | 3317 | 3499 | 13076 | 3233 | 3545 | 3620 | 10398 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales |  |  |  |  |  |  |  |  |  |  |
| Sales incl. intra-Group | 15015 | 3471 | 3582 | 3677 | 3878 | 14608 | 3611 | 3947 | 3998 | 11556 |
| sales |  |  |  |  |  |  |  |  |  |  |

Aero and Steel
Division

|  | 3741 | 971 | 937 | 806 | 837 | 3551 | 951 | 975 | 910 | 2836 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales |  |  |  |  |  |  |  |  |  |  |
| Sales incl. intra-Group | 6321 | 1681 | 1561 | 1339 | 1435 | 6016 | 1648 | 1667 | 1509 | 4824 |
| sales | 213 | 47 | 25 | -5 | -234 | -167 | 30 | 39 | 50 | 119 |
| Operating profit/loss | $3.4 \%$ | $2.8 \%$ | $1.6 \%$ | $-0.4 \%$ | $-16.3 \%$ | $-2.8 \%$ | $1.8 \%$ | $2.3 \%$ | $3.3 \%$ | $2.5 \%$ |
| Operating margin | 3312 | 3159 | 3168 | 3100 | 2832 | 2832 | 2872 | 2822 | 2816 | 2816 |
| Assets and liabilities, net <br> Registered number of <br> employees | 5162 | 5110 | 5058 | 5002 | 4978 | 4978 | 4903 | 4905 | 4918 | 4918 |

Previously published amounts have been restated to conform to the current Group structure in 2004. The structural changes include business units being moved between the divisions as well as some previously unallocated items being moved to divisional responsibility.


[^0]:    * Since the decision was taken to insert a share conversion right of A shares to B shares at SKF's Annual General Meeting on April 18, 2002, 32298271 A shares have been converted to B shares.

[^1]:    ${ }^{1)}$ Post-employment benefits, net adjusted to include also defined benefit assets, previously recorded in Financial assets; long-term.

