

PRESS RELEASE



Pointsec achieves another success in Japan – signs contract with partner worth 4.6 MSEK

STOCKHOLM, Sweden, October 20, 2004 – Pointsec Mobile Technologies, a global leader and the provider of the de facto standard for enterprise security software for laptop and desktop PCs, PDAs and smartphones, today announced a major customer win through a business partner in Japan. A new contract for software licenses and support has been signed, with a total worth of 4.6 MSEK, 4 MSEK of which will be booked in Q4, 2004.

“Our market in Japan continues to develop very favorably, as the demand for mobile security solutions shows a solid growth,” said Thomas Bill, CEO, Protect Data. “This order underscores Pointsec’s strong market position.”

Pointsec is a global leader in providing comprehensive access control and encryption solutions for laptops, desktops, PDAs and smartphones, supporting all common operating systems.

As businesses embrace mobile technology, the risks associated with storing information on mobile devices increase. Pointsec has designed its security solution to be strong, non-intrusive, quick and seamless, ensuring that intellectual property stored on any kind of portable computing device remains private and secure.

Organizations across the globe that are using Pointsec include the U.S. IRS (Internal Revenue Service), Cap Gemini Ernst & Young, the U.S. Justice Department, the U.S. Department of Defence, the U.S. Drug Enforcement Agency, Ericsson and Telia.

For further information please contact:

Thomas Bill, CEO, Protect Data AB, tel. +46 (0)8-459 54 95 or +46 (0)70-542 62 71

About Pointsec

Pointsec is the worldwide de facto standard for mobile device security – with the most customers deployed, highest level of certification, and more complete device coverage than any other company. Pointsec delivers a trusted solution for automatic data encryption that guarantees proven protection at the most vulnerable point where sensitive enterprise data is stored – on mobile devices. By securing sensitive information stored on laptops, PDAs, smartphones, and removable media, enterprises and government organizations can protect and enhance their image, minimize risk, shield confidential data, guard information assets, and strengthen public and shareholder confidence. Pointsec’s customers include blue chip companies and government organizations around the world. Founded in 1988, Pointsec Mobile Technologies AB is a wholly owned subsidiary of Protect Data AB, publicly traded (PROT) on the Stockholm stock exchange. The company has four U.S. offices and 11 EMEA offices. Pointsec can be found on the web at www.pointsec.com.