

PRESS info

21 October 2004

Scania's changeover highly successful – new working methods and global production

"The changeover to the new product range has so far functioned perfectly. Together with our suppliers we have strived to identify and prevent disruptions well ahead of series production, and this has been immensely successful. By transferring production of the 4-series to our factories in South America, we have in addition been able to maintain excellent delivery capacity."

These are the words of Per Hallberg, Head of Production and Procurement at Scania, as he summarises the production situation six months after market introduction of the new range.

It was in April that Scania started the changeover from the 4-series to the new P-, Rand T-series within the company's European production organisation.

"Today both our component workshops and our assembly units have passed the most difficult part of the changeover. At the factory in Oskarshamn, for instance, which supplies the European production organisation with cabs, the new product range now constitutes about 70 percent of production," says Per Hallberg.

For further information, please contact Hans-Åke Danielsson, phone +46 8 553 856 62 or Johanna Daugaard, phone +46 8 553 837 16.

Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. With 29,1 00 employees and production facilities in Europe and Latin America, Scania is one of the most profitable companies in its sector. In 2003, turnover totalled SEK 50,500 million and the result after financial items was SEK 4,600 million. Scania products are marketed in about 100 countries worldwide and some 95 percent of Scania's vehicles are sold outside Sweden.

Scania press releases are available on the Internet, www.scania.com

[N04038EN] H-Å Danielsson