

21 October 2004

To the news editor

Cybercom wins a Suntel order

Cybercom wins a new order from Suntel, a telecom operator in Sri Lanka. Cybercom will deliver customised upgrades of Cybercom's customer management and invoicing system; it will also further develop and integrate the system for Suntel.

"This is a strategic, prestigious deal, which is aligned with our efforts to deliver sophisticated billing solutions to telecom enterprises," says Johan Glimskog, Billing Services Account Manager, Cybercom's Telecom & Services unit.

Cybercom contracts to upgrade existing billing system. Thanks to this system, Suntel's customer offerings are more flexible and more adapted to customers' wishes and requirements. Through the upgrades, Suntel will have opportunities to simulate different market offerings before launch, and Suntel's customers experience improved invoicing.

"This enables us to further develop and improve our offerings and to streamline our CRM," says Mohan Villavarayan, Financial Director, Suntel. "Cybercom is a reliable partner, so granting renewed trust was an easy choice."

Suntel is the fastest growing fixed line network in Sri Lanka. It has about 100,000 customers. Since 1999, Cybercom has delivered IT-solutions and provided technical support for Suntel.

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About Cybercom

Cybercom is an IT consulting company that focuses on developing and strengthening its customers' operations by delivering IT solutions that generate more business for its customers. The company offers expertise primarily in telecom and finance. Cybercom was launched in 1995; since 1999, it has been quoted on the Stockholm stock exchange's O list (*Stockholmsbörsen*). The company is financially sound; it currently employs about 370 people (an average of 13 years' consulting experience), who in a creative, stimulating milieu, add value in the form of professionalism, experience, customer relations, and the results that they deliver. Cybercom has operations in 10 countries and offices in Denmark, Norway, Sweden, and the UK. Find out more at www.cybercomgroup.com

About Suntel

Suntel is the fastest growing fixed line network in Sri Lanka, with an all-digital network that connects thousands of residential customers and businesses ranging from corner shops to the biggest corporate names in the country. Suntel puts the latest technology, innovative thinking, and an unprecedented service commitment into customising telecom solutions that meet the most sophisticated demands of corporate customers in Sri Lanka. Backed by renowned international expertise and financial strength, Suntel envisions to be a leading facilitator in the social transformation of Sri Lanka into a knowledge based information society.