

PRESS RELEASE 2004-06-23

## Eniro - figures for 2002 adjusted in accordance with new principles

On April 15, 2004 Eniro announced the adoption of new accounting principles for online revenue recognition and reporting of bundled sales effective January 1, 2004. In the interim report for the period January – March 2004, recalculated quarterly data from 2003 was given. To further facilitate analysis of Eniros development over time, we hereby publish the adjusted quarterly figures for 2002.

	2002	2002	2002	2002	
EK M	Q4	Q3	Q2	Q1	
perating revenues					
Total	1 917	647	1 322	711	
Offline revenues	1 599	372	1 059	457	
Online revenues	318	275	263	254	
Sweden	1 032	245	682	393	
Offline revenues	924	150	593	302	
Online revenues	108	95	89	91	
Sweden excl. Voice	1 032	245	682	393	
Sweden Voice	-	-	-	-	
Nordic excl. Sweden	351	195	432	127	
Offline revenues	258	113	351	53	
Online revenues	93	82	81	74	
Denmark	137	122	87	56	
Finland	193	56	327	55	
Norway	21	17	18	16	
Central Europe	396	154	145	153	
Offline revenues	301	68	65	75	
Online revenues	95	86	80	78	
Wer liefert was?	96	84	82	135	
Windhager	40	18	42	12	
Poland	260	52	21	6	
Eastern Europe	114	28	39	13	
Offline revenues	92	16	26	2	
Online revenues	22	12	13	11	
Other	24	25	24	25	



	2002	2002 Q3	2002 Q2	2002 Q1
EK M	Q4			
BITDA				
Total	321	65	314	113
Sweden	546	83	289	165
Sweden excl. Voice	546	83	289	165
Sweden Voice	-	-	-	-
Nordic excl. Sweden	74	10	103	-34
Denmark	13	0	18	-20
Finland	63	15	87	-10
Norway	-2	-5	-2	-4
Central Europe	3	-12	-54	-7
Wer liefert was?	-10	21	11	64
Windhager	-44	-43	-54	-59
Poland	57	10	-11	-12
Eastern Europe	26	-10	-10	-14
Other	-328	-6	-14	3
Head offce and Group-wide projects	-28	-6	-14	3
Items affecting comparibility	-300			

## For further information:

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Eniro is the leading media company in the Nordic region for search channels that connect buyers and sellers. Printed directories, CD-ROMs, directory assistance, Internet and Mobile services help users to easily find what they are looking for, thus making them effective marketing channels for advertisers.

Eniro operates in 17 European markets and employs about 4,600 people. In 2003, operating revenues amounted to SEK 4,808  $M^*$  with operating income before depreciation (EBITDA) of SEK 1,292  $M^*$ . Eniro is listed on the Stockholm Exchange.

<sup>\*</sup> In accordance with new principles as of January 1, 2004.