



SCANIA

PRESS info

N99066EN / Hans-Åke Danielsson
13 September 1999

Scania's take-over of Norwegian importer completed

Scania's acquisition of Norsk Scania AS has today been completed. The take-over is in line with Scania's strategy of strengthening and developing its European distribution and service network. Mr Jaap Bergema has been appointed Managing Director.

Mr Jaap Bergema (MSc), who has been a member of the Scania Group Management since 1997, was born in 1948 in Het Bildt, The Netherlands, and has worked in the Scania organisation since 1972. From 1993 to 1997 he was Managing Director for Scania Nederland, where he earlier headed several departments, including sales and aftersales.

Norsk Scania AS reported sales of NOK 1.5 billion last year. Scania's take-over includes the company's close to 40 sales and service outlets employing about 850 people. The head office is located in Oslo, the capital of Norway.

Almost 1,000 Scania trucks and about 60 buses were registered in the Norwegian market in 1998, equivalent to market shares of 33% and 12% respectively. With sales of close to 400 units, Norway was also Scania's third biggest market for industrial and marine engines.

Scania has a long tradition in the Norwegian market. The company delivered its first vehicle to Norway in 1916, and has sold about 29,000 trucks, 6,000 buses and 8,000 industrial and marine engines in the country to date.

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Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. With 23,500 employees and production facilities in Europe and Latin America, Scania is one of the most profitable companies in its sector. In 1998, turnover totalled SEK 45,300 million and income after financial items SEK 3,200 million. Scania products are marketed in about 100 countries worldwide and approximately 96 percent of total production is sold outside Sweden.

Scania press releases are available on the Internet, www.scania.com

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