



Volvo Truck Corporation

Press Information

VOLVO TRUCKS' DELIVERIES JANUARY-AUGUST 1999

Volvo Trucks' deliveries up to August 1999 recorded a total of 54,236 units. Sales showed the following distribution:

| | 1998 | 1999 | % |
|-----------------|---------------|---------------|-----------|
| Europe, total | 25,505 | 26,298 | +3 |
| <i>of which</i> | | | |
| Western Europe | 22,749 | 24,629 | +8 |
| Eastern Europe | 2,756 | 1,669 | -39 |
| North America | 18,883 | 23,023 | +22 |
| South America | 4,521 | 2,356 | -48 |
| Asia | 2,747 | 1,396 | -49 |
| Other markets | 1,304 | 1,163 | -11 |
| Total | 52,960 | 54,236 | +2 |

The deliveries from Volvo Trucks up to August increased totally by two per cent compared with the same period in 1998. In Western Europe and North America, together representing almost 90 per cent of the delivery volume, the demand was continuously strong. In the Far East there is a gradual increased activity from a low level.

The order book was stable on a high level.

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Volvo is a world-leading manufacturer of trucks, buses and construction equipment, marine and industrial engines and aerospace components. Volvo is strongly associated with quality, safety and concern for the environment. Volvo's head office is in Göteborg, Sweden. Annual sales in 1998 amounted to more than USD 14 billion, with about 52,000 employees.