



## **Press release**

March 23, 2005

## **Song Networks supplies data and telecommunication to Dotcom**

**The system integrator Dotcom has ordered telephony and data communication from Song Networks in the amount of SEK 33 million over a three year period. The services are included in Dotcom's communication solutions for the insurance company Folksam, a contract valued at SEK 50 million.**

– Folksam has chosen our *Managed communication service* that means that we will be responsible for both the implementation and operation of the services within the agreement. A comprehensive task means a significant responsibility as integrator. The contract is yet another evidence that our close cooperation with Song Networks is successful, comments Kjell Westerback, Managing Director of Dotcom.

With Song's IP VPN, Folksam's 70 offices throughout the country will be connected to the head office via a redundant connection of 2x100 Mbit/s. The local offices will be connected with 2 or 4 Mbit/s. The entire network supports Quality of Service, the possibility to prioritize various kinds of traffic, a prerequisite when Folksam at a later point migrates to IP telephony.

– The combination of Dotcom's competence in the planning, implementation and operation of the customers' communication solutions combined with Song's Nordic IP VPN makes it possible to manage the customers' requirements in a reliable, flexible and cost-effective way, comments Mats Almgren, Sales and Marketing Director of Song Networks.

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**Dotcom Solutions** supplies complete solutions for voice, data and video communication. We supply everything from consultancy services, integration and system design to installation, training, service and complete operating packages. Dotcom employs almost 600 people at offices in 30 locations in Sweden and generates annual sales of approximately SEK 900 M. Dotcom are responsible for more than 4,000 installations comprising around 600,000 telephony ports and more than a million data ports. More information about Dotcom, [www.dotcom.se](http://www.dotcom.se)

**Song Networks** is a Nordic data and telecom operator. Since the fall of 2004, Song is a subsidiary to TDC, Denmark's leading telecommunications company with an annual revenue of approximately DKK 44 billion (2004). Song offers business critical communications solutions to corporate customers based on its own infrastructure in Sweden, Finland, Norway and Denmark. The leading-edge expertise is found within IP VPN and Internet Access. Business customers are connected at competitive prices to the Group's DSL and fiber network, which offers high capacity and the best coverage in the Nordic region. [www.songnetworks.se](http://www.songnetworks.se)