

Sigma and IT Factory partner with Cardo Rail

Sigma and IT Factory have been contracted to deliver Lotus Notes/Domino solutions to Cardo Rail. The total value of the order amounts to approximately SEK 7 M.

The contract includes design, development and implementation of intranet and extranet based on applications and development tools from IT Factory. The contract also covers operation and support of the company's entire Domino environment.

"Cardo Rail's globalization and international integration must be supported by a flexible and cost-effective IT infrastructure. The selection of IT Factory's system architecture and applications is intended to give us a homogeneous applications platform and, as a result, lower administration costs and reduced lead times for applications development. Experience, breadth of competence and financial strength were key criteria in our selection of Sigma as a strategic partner," says Nils-Åke Dahl, IT Manager at Cardo Rail.

Cardo Rail is a business area in the Cardo Group and is actively marketed under the SAB WABCO brand. The company's business concept is to be a leading global supplier of complete brake systems for rail-bound vehicles.

"The contract underlines that Sigma Integra is a leading supplier of services related to products from Lotus. The deal is a major success for Sigma's strategic focus on Notes/Domino," says Björn Johansson, Sales and Development Manager at Sigma Integra.

In just a short time, IT Factory has become a world leader in the field of applications for Lotus Notes. The company offers various operations-support modules, such as sales support systems, personnel systems and portals, as well as tools for connection to business systems.

"We know from experience that Sigma is highly competent in our products. Following the company's very professional implementation of earlier projects, it was natural to also cooperate with them in this project," comments Patric Steen, Sales Manager, IT Factory Sweden.

Sigma supplies solutions that safeguard the customers' competitiveness. Operations are based on entrepreneurial, niche subsidiaries that develop services and products in close cooperation with customers. Services are offered within three business areas: Business Solutions, IT Solutions, and Network & Wireless Solutions. The Group has approximately 1,300 employees within 33 subsidiaries in Sweden and six other countries. Sigma is listed on the O-List of the Stockholm Exchange. www.sigma.se

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