Stockholm, 3 October 2005

PaperlinX chooses IBS software for 18 countries in Europe

IBS has signed an agreement with PaperlinX regarding the planned roll-out of IBS' specialised software solution for the Paper and Packaging industry, IBS Paper. The agreement covers the terms and conditions for software installations for 4,000 users in 18 European countries.

PaperlinX is one of the largest paper merchant companies in the world, employing more than 10,000 people in 30 countries and is listed on the Australian stock exchange. After a nine month evaluation period, PaperlinX has selected IBS as the supplier of ERP-software solutions for their European operations. "The PaperlinX management team have made a thorough evaluation of the IBS Enterprise software and were very impressed with system and it's industry specific functionality, tailored for the paper industry", says David Walker, Group CIO at PaperlinX.

PaperlinX plan to streamline operations and consolidate the different ERP-systems used in the Group today to one ERP-system, IBS Enterprise.

The roll-out will begin with a pilot installation in 2005. The agreement between IBS and PaperlinX covers the terms and conditions for the planned installation of IBS'specialised supply chain focused ERP solution for the Paper and Packaging Industry throughout PaperlinX operations in its European operating companies. The IBS Paper solution covers CRM and sales order management, distribution and warehousing, planning and forecasting, SRM and procurement, financial management, business intelligence and performance measurement. As the European roll-out is progressing, PaperlinX will evaluate the installed solution and decide on installations in other PaperlinX units in Asia and North America.

Magnus Wastenson, CEO of IBS, comments on the importance of the agreement with PaperlinX:

"The agreement with PaperlinX shows the strength of our offering to international groups in the Paper and Packaging Industry. By offering a combination of sector specific software and a strong network we can make fast and cost efficient international implementations that improve our customer's profitability and customer service. The strategic partnership with PaperlinX holds the potential of becoming the largest world wide installation of IBS software so far".

For more information, please contact:

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PaperlinX, with global headquarters in Melbourne, Australia, operates regional management teams in Melbourne, Amsterdam, Los Angeles and Singapore. Customers are provided excellent service, product knowledge and technical expertise through the customer service teams of our locally focused operating companies. PaperlinX employees over 10,000 people in 30 countries and is listed on the Australian Stock Exchange, trading under the ticker symbol "PPX". http://www.paperlinx.com

IBS, (XSSE: **IBS** B) is a world leading provider of supply chain management solutions for distribution, demand-driven manufacturing, financials and business intelligence with group revenue of EUR 256 m. IBS' primary focus is large and mid-sized distributors as well as sales and manufacturing companies in international groups. http://www.ibs.net

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