

#### SAS Grou

#### Continued improved load factors in September

- SAS Group load factor for September was 71,2% up 5,9 p.u. vs 2004.
- Total passenger traffic (RPK) increased by 9,7% in September 2005 vs 2004.
- The SAS Group transported 3,4 million passengers in September 2005, an increase of 13,0%.
- Scandinavian Airlines Businesses' load factor in September was up 7,9 p.u. to a record 74,0%

#### **Group market trends and yield development** Group total traffic volumes (RPK) developed well in September with an increase of 9,7%. Capacity (ASK) increased by 0,6% resulting in improved load factor of 5,9 p.u. to 71,2%.

#### As from September 1<sup>st</sup> Scandinavian Airlines and Blue 1 has introduced new Business Models with one-way fares and simplified rules on European and Intrascandinavian routes.

Due to the relatively short timeframe this model has been active it is too early to make conclusions on the effects, but the expected yield drop to be offset by improved passenger load factor seems on track so far. Yields for August were down 1,2% compared with 2004. Yields for Scandinavian Airlines for September are preliminary and expected to be less than last year at an estimated level of -5%-10%, offset by improved load. Final figures will be provided in the October traffic report.

Traffic and load factor trends continued to improve in September compared with last year.

Some signs of reduced capacity in the marketplace have emerged, but overall and due to the situation with continued overcapacity and the competitive situation with price pressure in many markets the overall outlook remains cautious.

Intercontinental traffic was up by 0,5% in September. Passenger load factor improved by 6,1 p.u. to 87,3%. SAS Group European traffic increased by 17,6% and passenger load factor increased by 7,2 p.u.. The introduction of Scandinavian Airlines new business model on European routes has been well received and load factor increased by 11,6 p.u. to 71,8%. Traffic on Swedish domestic routes continued to develop well and load factor increased by 11,6 p.u. to 65,0%. Blue 1 in Finland continued with strong growth with an increase in traffic of 23,6%. Blue 1's passenger load factor improved by 10,3 p.u. to 61,1%. Spanair's traffic was up 20,3% and load factor was up 1,5 p.u. to 66,7%.

#### Scandinavian Airlines Businesses

- Scandinavian Airlines passenger load factor increased by 7,9 p.u. to a record 74,0% for September.
- European loads increased by 11,6 p.u. to 71,8%.

Total intercontinental traffic was up 0,5% vs last year and capacity was down 6,5% as one aircraft was out of traffic most of September. Overall load factor on the intercontinental routes was up 6,1 p.u. to 87,3%. Traffic on the European routes was up by 3,1% and load factor was up 11,6 p.u. as a result of the introduction of the new European business model. Intrascandinavian traffic was on the same level as in September 2004 although capacity was decreased by 7,6%, resulting in an improved load factor of 4,9 p.u. to 64,7%.

# The SAS Group Traffic figures September 2005

SAS Group	Sep 05	Change	Jan-Sep 05	Change
ASK (Mill.)	4 628	0,6%	39 874	2,6%
RPK (Mill.)	3 297	9,7%	26 439	5,0%
Passenger load factor	71,2%	+5,9 p u	66,3%	+1,5 p u
No. of passengers (Mill.)	3,402	13,0%	25,981	5,2%
p u = percentage units		~~~		

🚧 🐟 Spanair widerøe Blue 🗓 airBaltic

Summary of the September 2005 vs. September 2004

airlines				
	Traffic	Capacity	Load	Change of
	(RPK)	(ASK)	factor	load factor
SAS Group	9,7%	0,6%	71,2%	+5,9 p u
Scandinavian				
Airlines Businesses	2,6%	-8,3%	74,0%	+7,9 p u
Spanair	20,3%	17,5%	66,7%	+1,5 p u
Widerøe	-1,9%	-0,7%	55,8%	-0,7 p u
Blue1	23,6%	2,9%	61,1%	+10,3 p u
airBaltic	82.3%	56.8%	58 3%	+8.1 n u

## SAS

Scandinavian Airlines Businesses	Sep 05	Change	Jan-Sep 05	Change
Dusinesses	000 00	onunge		onunge
ASK (Mill.)	3 314	-8,3 %	29 162	-4,6 %
RPK (Mill.)	2 454	2,6 %	20 009	-1,4 %
Passenger load factor	74,0%	+7,9 p u	68,6%	+2,2 p u
Passengers (Mill.)	2,314	5,5 %	17,673	-2,5 %
p u = percentage units				

Route area (change):	S	Sep 05 vs. Sep 04		Jan-Sep  05 vs. Jan-Sep 04		
(change).	Traffic	Capacity	Traffic	Capacity		
	(RPK)	(ASK)	(RPK)	(ASK)		
Intercontinental	0,5%	-6,5%	1,2%	2,8%		
Europe	3,1%	-13,6%	-3,3%	-10,1%		
Intrascandinavian	-0,1%	-7,6%	-8,6%	-5,9%		
Denmark	7,5%	2,0%	2,7%	0,8%		
Norway	6,0%	4,8%	0,2%	-0,8%		
Sweden	8,1%	-11,1%	-4,1%	-12,9%		
Scandinavian Airlines						
Danmark	Sep 05	Change	Jan-Sep 05	Change		
ASK (Mill.)	777	-15,8 %	6 786	-12,6 %		
RPK (Mill.)	558	-0,8 %	4 177	-8,6 %		
Passenger load factor	71,8%	+10,9 p u	61,5%	+2,7 p u		
Passengers (000)	759,9	-1,3 %	5 586,6	-9,7 %		
SAS Braathens	Sep 05	Change	Jan-Sep 05	Change		
ASK (Mill.)	855	2,7 %	7 261	0,5 %		
RPK (Mill.)	560	8,9 %	4 581	3,8 %		
Passenger load factor	65,4%	+3,7 p u	63,1%	+2,0 p u		
Passengers (000)	828,9	5,1 %	6 561,7	-0,6 %		
Scandinavian Airlines Sverige	Sep 05	Change	Jan-Sep 05	Change		
ASK (Mill.)	647	-14,0 %	5 149	-12,6 %		
RPK (Mill.)	433	4,2 %	3 232	-4,5 %		
Passenger load factor	66,9%			+5,3 p u		
Passengers (000)	597,8	17,1 %	4 396,2	4,1 %		

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#### Scandinavian Airlines Businesses continued...

**Scandinavian Airlines Danmark's** traffic decreased slightly by 0,8% as a result of capacity adjustments, but passenger load factor increased by a strong 10,9 p.u.. On European routes traffic increased by 4,3% and cabin factor improved by 13,0 p.u..

**SAS Braathens** traffic increased by 8,9%. European routes developed well and traffic increased by 17,2%. Total load factor was up 3,7 p.u. to 65,4%.

#### Spanair traffic development

Following the expansion plans and compared to September last year capacity (ASK) increased by 17,5%. Passengers carried increased by 25,2% and traffic (RPK) with 20,3%. The passenger load factor increased by 1,5 p.u. to 66,7%.

The increase is mainly within the domestic network on the mainland. In the previous months Spanair launched two new destinations and five new routes and as from September a new route from Barcelona to Vigo with three daily frequencies has been added to the network. Compared to last year domestic capacity increased by 21,4%. Traffic followed closely the capacity growth, the passengers increased by 26,5% and traffic by 21,0 resulting in a lower passenger load factor of -0,2 p.u. to 67,7%.

In Europe capacity increased with 4,3%. Passengers grew by 13,1% and traffic by 17,5% resulting in an increase of 7,0 p.u. in the load factor.

#### Widerøe's traffic development

The total number of passengers increased by 0.4% in September compared with last year. Overall load factor was slightly down to 55.8%, mainly because of capacity increases that have not been met fully by demand on the Domestic and Intrascandinavian sectors. However, on the European sector the load factor showed a strong 10.0 p.u. increase, to 60.9%.

#### Blue 1's traffic development

The positive traffic development continued in September. The traffic (RPK) increased by 24% and capacity (ASK) increased by 3% compared with last year. Traffic on domestic routes increased by 76% and the capacity 46% compared to September 2004. Number of passengers increased by 25% compared to last year. On the domestic routes the increase was 79% and on the International routes 15%. The total cabin factor was in September 61.1%, up 10,3 p.u. compared with last year. The cabin factor was up on the domestic routes +11.1 p.u and on the International routes; +9.8 p.u.. Accumulated January - September Blue1 has carried 1,1 million passengers, 29% more than last year.

#### airBaltic traffic development

airBaltic total number of passengers in September 2005 increased by 65.4% compared to last year, RPK increased by 82.3% and ASK by 56.8%. Passenger load factor increased by 8.1p.u to 58.3%.

In comparison to September 2004, airBaltic operates to 6 more destinations from Riga, but the same number of destinations from Vilnius.

Riga base number of passengers increased by 41.9%, ASK by 50.1% and RPK by 55.2%. Passenger load factor increased by 1.8 p.u to 54.7%.

Vilnius base number of passengers increased by 175.4% compared to last year, ASK by 77.8% and RPK by 189.1%, load factor was 67.8% - increase by 26.1 p.u.

#### Scandinavian Airlines Sverige's number of passengers

increased by strong 17,1%. Load factors increased on European routes with 12,0 p.u. and on Swedish domestic routes with 11,6 p.u..

#### Punctuality & regularity (September)

Within 15 minutes 86,6% of flights departed on time and within 2 minutes 61,4% of flights departed on time. The regularity was 98,5%.

#### Internet Sales (August)

The proportion of Internet sales was 28,3% in August 2005.

### <br/> <br/> Spanair

Spanair				
(scheduled)	Sep 05	Change	Jan-Sep 05	Change
ASK (Mill)	889	17,5 %	7 322	14,0 %
RPK (Mill)	593	20,3 %	4 487	13,9 %
Passenger load				
factor	66,7%	+1,5 р и	61,3%	-0,1 р и
Total no. of				
passengers (Mill)	0,682	25,2 %	5,148	17,0 %
Route area	Sep	o 05 vs.	Jan-Sep	05 vs.
(change):	Se	р 04	Jan-Se	р 04.
	Traffic	Capacity	Traffic	Capacity
	(RPK)	(ASK)	(RPK)	(ASK)
Spanish domestic	21,0%	21,4%	17,1%	18,0%
European Routes	17,5%	4,3%	1,8%	1,6%

## widerøe

Widerøe's	Sep 05	Change	Jan-Sep 05	Change
ASK (Mill.)	90	-0,7 %	783	-1,2 %
RPK (Mill.)	50	-1,9 %	415	-1,8 %
Passenger load factor	55,8%	-0,7 p u	53,1%	-0,3 p u
Total no. of passengers (Mill)	0,163	0,4 %	1,332	-0,9 %

## Blue

Blue1	Sep 05	Change	Jan-Sep 05	Change
ASK (Mill.)	141	2,9 %	1 098	2,1 %
RPK (Mill.)	86	23,6 %	668	25,2 %
Passenger load				
factor	61,1%	+10,3 p u	60,9%	+11,2 p u
Total no. of				
passengers (Mill)	0,140	25,5 %	1,068	29,4 %

## airBaltic

airBaltic	Sep 05	Change	Jan-Sep 05	Change
ASK (Mill.)	195	56,8 %	1 508	106,4 %
RPK (Mill.)	114	82,3 %	859	119,5 %
Passenger load				
factor	58,3%	+8,1 p u	57,0%	+3,4 p u
Total no. of				
passengers (Mill)	0,104	65,4 %	0,760	79,5 %

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INTERCONTINENTAL ROUTES	Sep 05	Sep 04	CHANGE	Jan-Sep 05	Jan-Sep 04	CHANGE
ASK (Mill.)	1 034	1 106	-6,5%	9 967	9 693	2,8%
RPK (Mill.)	903	899	0,5%	8 020	7 921	1,2%
Passenger load factor	87,3%	81,2%	+6,1 p u	80,5%	81,7%	-1,3 p u
Total no. of passengers (000)	127	125	1,5%	1 129	1 123	0,5%
EUROPEAN ROUTES	Sep 05	Sep 04	CHANGE	Jan-Sep 05	Jan-Sep 04	CHANGE
ASK (Mill.)	2 512	2 386	5,3%	20 942	19 780	5,9%
RPK (Mill.)	1 717	1 460	17,6%	13 055	11 763	11,0%
Passenger load factor	68,3%	61,2%	+7,2 p u	62,3%	59,5%	+2,9 p u
Total no. of passengers (000)	1 756	1 439	22,0%	13 168	11 567	13,8%
INTRA-SCANDINAVIAN ROUTES	Sep 05	Sep 04	CHANGE	Jan-Sep 05	Jan-Sep 04	CHANGE
ASK (Mill.)	246	264	-6,7%	2 087	2 205	-5,4%
RPK (Mill.)	158	159	-0,3%	1 166	1 270	-8,2%
Passenger load factor	64,2%	60,1%	+4,1 p u	55,9%	57,6%	-1,7 p u
Total no. of passengers (000)	330	325	1,6%	2 401	2 595	-7,5%
DANISH DOMESTIC ROUTES	Sep 05	Sep 04	CHANGE	Jan-Sep 05	Jan-Sep 04	CHANGE
ASK (Mill.)	26	25	2,0%	198	197	0,8%
RPK (Mill.)	18	16	7,5%	123	120	2,7%
Passenger load factor	67,5%	64,1%	+3,4 p u	61,9%	60,8%	+1,1 p u
Total no. of passengers (000)	84	79	6,3%	588,339	580,452	1,4%
NORWEGIAN DOMESTIC ROUTES	Sep 05	Sep 04	CHANGE	Jan-Sep 05	Jan-Sep 04	CHANGE
ASK (Mill.)	553	528	4,7%	4 680	4 694	-0,3%
RPK (Mill.)	334	317	5,5%	2 775	2 759	0,6%
Passenger load factor	60,4%	60,0%	+0,5 p u	59,3%	58,8%	+0,5 p u
Total no. of passengers (000)	760	722	5,2%	6 064	6 073	-0,2%
SWEDISH DOMESTIC ROUTES	Sep 05	Sep 04	CHANGE	Jan-Sep 05	Jan-Sep 04	CHANGE
ASK (Mill.)	257	289	-11,1%	2 000	2 295	-12,9%
RPK (Mill.)	167	154	8,1%	1 301	1 356	-4,1%
Passenger load factor	65,0%	53,5%	+11,6 p u	65,0%	59,1%	+6,0 p u
Total no. of passengers (000)	346,1	322,2	7,4%	2630,5	2762,9	-4,8%