



PRESS RELEASE 2005-10-21

Axfood's sales September 2005

Net sales* (excluding VAT) for stores in Sweden owned by the Group, increased by 8.9 % for the month of September, of which same-stores decreased by 0,3 %. Consolidated net sales totalled SEK 2,746 m (2,741), an increase by 0.2 % compared with the same period a year ago.

Under the period January-September 2005 the increase was 4.0 % for stores in Sweden owned by the Group, of which same-stores decreased by 3.0 %. Consolidated net sales totalled SEK 24,475 m (25,330), a decrease of 3.4 %. Of total sales, the Swedish operations accounted for SEK 20,781 m (21,425) and Spar Finland for SEK 3,694 m (3,905).

Hemköp's sales increased by 4.3 % during the month, of which same-stores decreased by 1.1 %. Accumulated sales increased by 0.7 %, of which same-stores decreased by 5.2 %.

Willys sales increased by 11.5 % during the month, of which same-stores increased by 1.1 %. Accumulated sales increased by 6.1 %, of which same-stores decreased by 1.5 %.

Willys hemma increased its sales by 1.0 % during the month, of which same-stores decreased by 9.3 %. Accumulated sales decreased by 3.8 %, of which same-stores decreased by 10.7 %.

Spar Finland's sales decreased by 1.9 % or by 4.8 % in local currency during the month. Accumulated sales decreased by 5.4 %, in local currency the sales decreased by 6.0 % compared with the same period a year ago. For stores owned by the Group the increase in local currency was 1.0 %, of which same-stores decreased by 5.4 %. For stores owned by the Group accumulated sales in local currency decreased by 0.6 % of which same-stores decreased by 7.5 %.

Sales per business operation are broken down as follows:

	Jan-Sept 2005	Jan-Sept 2004	Change
	SEK m.	SEK m.	%
Hemköp	4 575	4 541	0,7%
Willys	9 322	8 785	6,1%
Willys Hemma	939	976	-3,8%
Spar Finland	3 694	3 905	-5,4%
Dagab ¹⁾	14 252	14 370	-0,8%
Axfood Närlivs ²⁾	3 502	3 475	0,8%
Other ³⁾	624	556	12,2%
Internal sales ⁴⁾	-12 433	-11 278	10,2%
Total	24 475	25 330	-3,4%
Of which distributed sales			
¹⁾ Dagab	9 760	10 606	-8,0%
²⁾ Närlivs	2 854	2 761	3,4%

³⁾ Includes support companies and joint-Group functions.

⁴⁾ Of which Dagab SEK m 11,951 (10,891)

* The figures are preliminary, definite figures will currently be presented at www.axfood.se under Financial info. Preliminary sales figures will be presented on the following dates: Okt 3/11, Nov 5/12.

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