## INTERIM REPORT JANUARY-SEPTEMBER 2005

|  | Quarter |  |  | Jan-Sept |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Full year |  |  |  |  |  |  |
| MSEK | $\mathbf{3 - 0 5}$ | $\mathbf{2 - 0 5}$ | $3-04$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 4}$ |
| Net turnover | $\mathbf{4 , 0 8 2}$ | 4,201 | 3,824 | $\mathbf{1 2 , 0 8 4}$ | $\mathbf{1 1 , 6 1 1}$ | 15,653 |
| Operating profit | $\mathbf{5 9 0}$ | 449 | 568 | $\mathbf{1 , 4 0 3}$ | 1,600 | 1,952 |
| Profit after financial items | $\mathbf{5 3 0}$ | 387 | 511 | $\mathbf{1 , 2 2 4}$ | 1,448 | 1,746 |
| Profit after tax | $\mathbf{3 7 1}$ | 271 | 362 | $\mathbf{8 5 9}$ | 1,026 | 1,275 |
| Earnings per share (after dilution), SEK | $\mathbf{4 . 4}$ | 3.2 | 4.3 | $\mathbf{1 0 . 1}$ | 12.2 | 15.1 |
| Return on equity, \% | $\mathbf{9 . 6}$ | $\mathbf{7 . 0}$ | 9.6 | $\mathbf{7 . 4}$ | 8.4 | $\mathbf{7 . 9}$ |

- The Group's net turnover for January-September amounted to MSEK 12,084 (JanuarySeptember 2004: 11,611).
- The profit after tax amounted to MSEK $859(1,026)$.
- Earnings per share after dilution amounted to SEK 10.1 (12.2). Return on equity was 7.4 \% (8.4).
- The operating profit amounted to MSEK $1,403(1,600)$. The decline is mainly due to significant cost increases for energy and other input goods, and unfavourable currency effects. Higher prices for newsprint and magazine paper have at the same time had a positive effect on the result.

In relation to the second quarter, the profit for the third quarter rose by MSEK 141 to MSEK 590, mainly owing to seasonally lower costs.

- The market situation for newsprint in Europe remained good during the third quarter. Holmen Paper's deliveries rose by 3 \% in relation to January-September 2004. Prices were stable following the increases made at the beginning of the year.

The market situation for virgin fibre-based paperboard in Europe was good during the third quarter. Iggesund Paperboard's deliveries were 3 \% lower than in JanuarySeptember 2004, owing to lower production. Iggesund Paperboard has announced some price increases.

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## Business areas

| Holmen Paper | Quarter |  |  |  | Jan-Sept | Full year |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net turnover, MSEK | $\mathbf{3 - 0 5}$ | $2-05$ | $\mathbf{3 - 0 4}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 4}$ |
| Operating profit, MSEK | $\mathbf{2 , 1 9 7}$ | 2,180 | 2,005 | $\mathbf{6 , 2 0 7}$ | 5,738 | 7,814 |
| Operating margin, \% | $\mathbf{2 5 9}$ | 180 | 178 | $\mathbf{5 0 0}$ | 418 | 487 |
| Return on operating capital, \% | $\mathbf{1 2}$ | 8 | 9 | $\mathbf{8}$ | $\mathbf{7}$ | 6 |
| Production, 1,000 tonnes | $\mathbf{1 0}$ | 7 | 5 | $\mathbf{6}$ | 3 | 5 |
| Deliveries, 1,000 tonnes | $\mathbf{4 4 7}$ | 445 | 435 | $\mathbf{1 , 3 0 9}$ | 1,290 | 1,739 |

The market situation for newsprint in Europe remained good during the third quarter. Total deliveries to Europe in January-September were $2 \%$ higher than for the corresponding period last year. Demand for coated printing paper rose by $2 \%$, while deliveries of SC paper declined by 3 \%.

Holmen Paper's deliveries rose by 3 \% in relation to January-September 2004. Deliveries to Europe rose, while exports to non-European markets declined. Deliveries during the third quarter were running at the same level as in the second quarter. Prices, including currency effects, were on average $5 \%$ higher than for January-September 2004.

Holmen Paper's operating profit for January-September amounted to MSEK 500 (418). Price increases and higher deliveries improved the result. At the same time, the result was affected by unfavourable currency effects and significant cost increases for energy and other input goods.

In relation to the second quarter the result rose by MSEK 79 to MSEK 259, mainly an effect of seasonally lower costs.

| Iggesund Paperboard | Quarter |  |  | Jan-Sept |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Full year |  |  |  |  |  |  |
|  | $\mathbf{3 - 0 5}$ | $2-05$ | $3-04$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 4}$ |
| Net turnover, MSEK | $\mathbf{1 , 2 3 8}$ | 1,237 | 1,228 | $\mathbf{3 , 6 3 4}$ | 3,713 | 4,877 |
| Operating profit, MSEK | $\mathbf{1 8 1}$ | 124 | 249 | $\mathbf{4 5 7}$ | 699 | 809 |
| Operating margin, \% | $\mathbf{1 5}$ | 10 | 20 | 13 | 19 | 17 |
| Return on operating capital, \% | $\mathbf{1 8}$ | 12 | 25 | $\mathbf{1 5}$ | 23 | 20 |
| Production, paperboard, 1,000 tonnes | $\mathbf{1 2 4}$ | 112 | 128 | $\mathbf{3 5 7}$ | 386 | 502 |
| Deliveries, paperboard, 1,000 tonnes | $\mathbf{1 2 3}$ | 127 | 127 | $\mathbf{3 6 9}$ | 379 | 501 |

The market situation for virgin fibre-based paperboard in Europe was good during the third quarter and total deliveries to Europe increased by $2 \%$ in relation to the second quarter. Deliveries for January-September 2005 were also slightly higher (up $1 \%$ ) than for the same period in 2004. Exports to non-European markets have continued at a significantly lower level also after the Finnish labour dispute.

Iggesund Paperboard's deliveries were 3 \% lower than in January-September 2004, owing to lower production. Deliveries during the third quarter were slightly lower than in the previous quarter. It is mainly deliveries outside Europe that have declined. Iggesund Paperboard has announced some price increases.

Iggesund Paperboard's operating profit for January-September amounted to MSEK 457 (699). The decline in the result is due to lower production and significant cost increases for wood, energy and chemicals.

In relation to the second quarter, the result increased by MSEK 57 to MSEK 181, mainly owing to higher production and seasonally lower costs.

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| Iggesund Timber | Quarter |  |  | Jan-Sept |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Full year |  |  |  |  |  |  |
|  | $\mathbf{3 - 0 5}$ | $2-05$ | $3-04$ | $\mathbf{2 0 0 5}$ | 2004 | 2004 |
| Net turnover, MSEK | $\mathbf{9 8}$ | 123 | 109 | $\mathbf{3 3 7}$ | 375 | 492 |
| Operating profit/loss, MSEK | $\mathbf{- 2}$ | 3 | 1 | $\mathbf{1}$ | 10 | 5 |
| Operating margin, \% | $\mathbf{- 3}$ | 3 | 1 | $\mathbf{-}$ | 2 | 1 |
| Return on operating capital, \% | $\mathbf{- 4}$ | 6 | 2 | $\mathbf{-}$ | 5 | 2 |
| Production, 1,000 m $^{3}$ | $\mathbf{3 9}$ | 63 | 48 | $\mathbf{1 5 8}$ | 149 | 205 |
| Deliveries own sawmill, $1,000 \mathrm{~m}^{3}$ | $\mathbf{4 9}$ | 62 | 44 | $\mathbf{1 6 8}$ | 143 | 195 |

The market situation for sawn timber have improved gradually during the year, but prices are low. Iggesund Timber's operating profit for January-September was MSEK 1 (10). The decline in the result is due to lower prices, which were partly offset by higher deliveries and lower raw material price. In relation to the second quarter the result weakened by MSEK 5 , mainly owing to seasonally lower production.

| Holmen Skog | Quarter |  |  | Jan-Sept |  | Full year |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net turnover, MSEK | $\mathbf{3 - 0 5}$ | $2-05$ | $3-04$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 4}$ |
| of which external customers | $\mathbf{8 2 0}$ | 1,042 | 799 | $\mathbf{2 , 8 8 5}$ | 2,766 | 3,780 |
| Operating profit, MSEK | $\mathbf{4 4 4}$ | 584 | 414 | $\mathbf{1 , 6 1 9}$ | 1,555 | 2,141 |
| Return on operating capital, \% | $\mathbf{1 1 5}$ | 140 | 127 | $\mathbf{3 7 2}$ | 449 | 586 |
| Harvesting in company forests, $1,000 \mathrm{~m}^{3}$ | $\mathbf{5 7 8}$ | 568 | 632 | $\mathbf{1 , 6 3 2}$ | 1,896 | 2,608 |

Holmen Skog's operating profit for January-September amounted to MSEK 372 (449). Lower prices and slightly higher costs owing to the storm in Southern Sweden in January affected the profit negatively by some MSEK 40 through the revaluation of company-owned forests.
Revenue from property sales was some MSEK 30 lower than for the corresponding period last year. In relation to the second quarter the result deteriorated by MSEK 25 to MSEK 115, partly owing to higher costs during the third quarter.

Holmen Skog reports its result in accordance with new principles (IAS 41).

| Holmen Kraft | Quarter |  |  | Jan-Sept |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Full year |  |  |  |  |  |  |
|  | $\mathbf{3 - 0 5}$ | $2-05$ | $3-04$ | $\mathbf{2 0 0 5}$ | 2004 | $\mathbf{2 0 0 4}$ |
| Net turnover, MSEK | $\mathbf{3 5 8}$ | 333 | 291 | $\mathbf{1 , 0 6 8}$ | 914 | 1,258 |
| of which external customers | $\mathbf{1 1 1}$ | 82 | 72 | $\mathbf{3 0 1}$ | 242 | 344 |
| Operating profit, MSEK | $\mathbf{7 0}$ | 39 | 41 | $\mathbf{1 8 0}$ | 119 | 178 |
| Return on operating capital, \% | $\mathbf{1 0}$ | 5 | 6 | $\mathbf{8}$ | 5 | 6 |
| Production of hydroelectric power, GWh | $\mathbf{3 3 6}$ | 234 | 310 | $\mathbf{9 2 5}$ | 733 | 1,054 |

Holmen Kraft's operating profit for January-September was MSEK 180 (119). The increase is due to higher production and a higher price. In relation to the second quarter, the result rose by MSEK 31 to MSEK 70 as a consequence of high water flows that enabled a significantly higher production than normal.

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## Net financial items and financing

Net financial costs for January-September amounted to MSEK 179 (costs: 152). The increase is due to higher indebtedness.

The Group's net financial debt increased by MSEK 1,814 to MSEK 6,690. The increase is explained by the investment in a new newsprint machine in Madrid.

The debt/equity ratio was 0.43 (31 December 2004: 0.31 ). The equity ratio was 49.7 (53.9).
Financial liabilities amounted to MSEK $7,276(5,335)$, of which MSEK 3,374 was short term. Cash and bank, and financial receivables amounted to MSEK 586. The Group has committed unutilised long-term credit facilities of approximately MSEK 6,300.

## Tax

The Group's tax charge for January-September amounted to MSEK 365 (charge: 422), which corresponds to $30 \%$ of the pre-tax profit.

## Hedging of exchange rates and electricity prices

The result from currency hedging for January-September was a loss of MSEK 60 (profit 120), which is stated within the operating result. Most of the Group's currency flows are hedged for the remainder of 2005. For 2006, $85 \%$ of the Group's estimated net flows in euro are hedged and $40 \%$ in sterling at average exchange rates of 9.25 and 13.60 respectively. For 2007, $10 \%$ of the flows in euro are hedged at an average exchange rate of 9.40.

The price of some $85 \%$ of the Group's estimated net consumption of electricity in Sweden for the remainder of 2005 and 2006 has been hedged. For the 2007-2015 period, 70-75 \% of the price for the Group's estimated net consumption has been hedged.

## Capital expenditure

The Group's capital expenditure in January-September amounted to MSEK 2,431 (754), of which MSEK 1,836 related to the ongoing investment in the new newsprint machine in Madrid. The Madrid project is running according to plan and production is expected to start at the turn of the year. Depreciation according to plan amounted to MSEK 875 (871).

## Employees

The average number of employees in the Group was 4,870 (full year 2004: 4,897).

## Parent company

The parent company's (Holmen AB) net turnover amounted to MSEK 9,864 (9,425). The profit after net financial items was MSEK 748 ( 1,119 ). Cash and bank amounted to MSEK 85 (31 December 2004: 223). The parent company's fixed capital expenditure (excluding investments in shares) amounted to MSEK 34 (4).

## Share buyback

The Annual General Meeting held on 5 April 2005 renewed the Board's mandate to make decisions to buy back up to $10 \%$ of the company's shares. The mandate has not been exercised.

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## Adoption of IFRS

As of 2005, Holmen applies the International Financial Reporting Standards (IFRS) to its consolidated financial statements. Comparative year figures (2004) have been adjusted into line with the new principles, except for IAS 32 and 39 . Information concerning the adoption of IFRS is provided on pages 10-13.

Stockholm 27 October 2005

Magnus Hall
President and CEO

The report has not been subject to examination by the company's auditors.
Year-end report for 2005 will be published on 2 February 2006.
The 2006 Annual General Meeting will be held in Stockholm on 28 March at 16.00 hrs CET.

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Holmen is a forest products industry group with the capacity to produce 2.4 million tonnes of paper and paperboard per year. The EU countries, which account for some $90 \%$ of the Group's turnover, are by far the largest market. Holmen Paper produces paper for daily newspapers, magazines, directories and advertising matter at three Swedish mills and one Spanish mill. Iggesund Paperboard produces paperboard for packaging and graphic purposes at two Swedish mills and one English mill. Iggesund Timber produces sawn timber at one Swedish sawmill. Holmen Skog manages the Group's one million hectares of forests and the annual volume harvested from company forests is some 2.5 million cubic metres. Holmen's annual wood consumption is some 4.5 million cubic metres. Holmen Kraft produces in a normal year some 1,100 GWh of electric power at wholly and partly owned hydroelectric power stations in Sweden. Holmen's annual power consumption is some 4,200 GWh.

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## Accounting principles

This interim report is made up in accordance with IAS 34 Interim Financial Reporting. The accounting principles, in contrast to the latest published annual report, have been harmonised with IAS/IFRS. The effects of this change are described on pages 10-13. Otherwise, the accounting principles for this interim report are unchanged in relation to the latest published annual report.

| Profit and loss account, MSEK | Quarter |  |  | Jan-Sept |  | Full year 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-05 | 2-05 | 3-04 | 2005 | 2004 |  |
| Net turnover | 4,082 | 4,201 | 3,824 | 12,084 | 11,611 | 15,653 |
| Operating costs | -3,209 | -3,464 | -2,967 | -9,824 | -9,156 | -12,570 |
| Depreciation according to plan | -287 | -295 | -288 | -875 | -871 | -1,156 |
| Interest in earnings of associate companies | 4 | 7 | -1 | 18 | 16 | 25 |
| Operating profit | 590 | 449 | 568 | 1,403 | 1,600 | 1,952 |
| Net financial items | -60 | -62 | -57 | -179 | -152 | -206 |
| Profit after financial items | 530 | 387 | 511 | 1,224 | 1,448 | 1,746 |
| Tax | -159 | -116 | -149 | -365 | -422 | -471 |
| Profit for the period | 371 | 271 | 362 | 859 | 1,026 | 1,275 |
| Operating margin, \% | 14.4 | 10.5 | 14.9 | 11.5 | 13.6 | 12.3 |
| Return on capital employed, \% | 10.7 | 8.3 | 11.0 | 8.7 | 10.4 | 9.5 |
| Return on equity, \% | 9.6 | 7.0 | 9.6 | 7.4 | 8.4 | 7.9 |
| Earnings per share (before dilution), SEK | 4.4 | 3.2 | 4.3 | 10.1 | 12.3 | 15.3 |
| Earnings per share (after dilution), SEK | 4.4 | 3.2 | 4.3 | 10.1 | 12.2 | 15.1 |
| Information for calculation of earnings per share |  |  |  |  |  |  |
| Profit for the period | 371 | 271 | 362 | 859 | 1,026 | 1,275 |
| Interest convertible loan | - | - | - | - | 2 | 2 |
| Adjusted profit | 371 | 271 | 362 | 859 | 1,028 | 1,277 |
| Average number of shares (million) |  |  |  |  |  |  |
| Before dilution* | 84.8 | 84.8 | 84.8 | 84.8 | 83.2 | 83.6 |
| After dilution* | 84.8 | 84.8 | 84.8 | 84.8 | 84.4 | 84.5 |

* Relates to a convertible loan and warrants that were converted into and subscribed to shares during the first quarter of 2004.

| MSEK | Net turnover |  |  |  | Operating profit/loss |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarter |  | Jan-Sept |  | Quarter |  | Jan-Sept |  |
|  | 3-05 | 2-05 | 2005 | 2004 | 3-05 | 2-05 | 2005 | 2004 |
| Holmen Paper | 2,197 | 2,180 | 6,207 | 5,738 | 259 | 180 | 500 | 418 |
| Iggesund Paperboard | 1,238 | 1,237 | 3,634 | 3,713 | 181 | 124 | 457 | 699 |
| Iggesund Timber | 98 | 123 | 337 | 375 | -2 | 3 | 1 | 10 |
| Holmen Skog | 820 | 1,042 | 2,885 | 2,766 | 115 | 140 | 372 | 449 |
| Holmen Kraft | 358 | 333 | 1,068 | 914 | 70 | 39 | 180 | 119 |
| Group central costs and other | - | - | - | - | -33 | -37 | -107 | -95 |
|  | 4,711 | 4,915 | 14,131 | 13,506 | 590 | 449 | 1,403 | 1,600 |
| Intra-group sales | -629 | -714 | -2,047 | -1,895 | - | - | - |  |
|  | 4,082 | 4,201 | 12,084 | 11,611 | 590 | 449 | 1,403 | 1,600 |

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| Cash flow analysis, MSEK | $\begin{array}{r} 2005 \\ \text { Jan-Sept } \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ \text { Jan-Sept } \\ \hline \end{array}$ | $2004$ <br> Full year |
| :---: | :---: | :---: | :---: |
| Current operations |  |  |  |
| Profit after financial items | 1,224 | 1,448 | 1,746 |
| Adjustments for items not included in cash flow etc* | 703 | 751 | 1,031 |
|  | 1,927 | 2,199 | 2,777 |
| Tax paid | -475 | -387 | -378 |
| Cash flow from current operations before changes in working capital | 1,452 | 1,812 | 2,399 |
| Cash flow from changes in working capital |  |  |  |
| Change in inventories | -59 | -142 | -193 |
| Change in operating receivables | -341 | -263 | -198 |
| Change in operating liabilities | 616 | 47 | 323 |
| Cash flow from current operations | 1,668 | 1,454 | 2,331 |
| Investment activities |  |  |  |
| Acquisition of minority interest in subsidiary | -41 | - | - |
| Acquisition of fixed assets | -2,390 | -754 | -1,291 |
| Sale of fixed assets | 44 | 77 | 96 |
| Cash flow from investment activities | -2,387 | -677 | -1,195 |
| Financing activities |  |  |  |
| Change in financial liabilities and receivables | 1,626 | 1,842 | 1,387 |
| New share issue trough conversion and subscription | - | 474 | 474 |
| Dividend paid | -848 | -3,199 | -3,199 |
| Cash flow from financing activities | 778 | -883 | -1,338 |
| Cash flow for the period | 59 | -106 | -202 |
| Opening cash and bank | 367 | 570 | 570 |
| Currency differences cash and bank | 6 | - | -1 |
| Closing cash and bank | 432 | 464 | 367 |

* The adjustments consist primarily of depreciation according to plan, capital gains/losses on sales of fixed assets, interest in earnings of associate companies and certain items affecting comparability.

| Change in net financial debt, MSEK | $\begin{array}{r} 2005 \\ \text { Jan-Sept } \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ \text { Jan-Sept } \end{array}$ | $\begin{array}{r} 2004 \\ \text { Full year } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Opening net financial debt | -4,876 | -3,304 | -3,304 |
| Effect on net financial debt of adoption of IAS 39 | -60 | - | - |
| Cash flow |  |  |  |
| Current operations | 1,668 | 1,454 | 2,331 |
| Investment activities | -2,387 | -677 | -1,195 |
| New share issue through conversion and subscription | - | 474 | 474 |
| Dividend paid | -848 | -3,199 | -3,199 |
| Acquisition of minority interest in subsidiary | -112 | - | - |
| Currency differences net financial debt | -75 | 16 | 17 |
| Closing net financial debt | -6,690 | -5,236 | -4,876 |


| Quarterly figures | 2005 |  |  | 2004 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Full year | Q4 | Q3 | Q2 | Q1 |
| Profit and loss account, MSEK |  |  |  |  |  |  |  |  |
| Net turnover | 4,082 | 4,201 | 3,801 | 15,653 | 4,042 | 3,824 | 3,884 | 3,903 |
| Operating costs | -3,209 | -3,464 | -3,151 | -12,570 | -3,414 | -2,967 | -3,146 | -3,043 |
| Depreciation according to plan | -287 | -295 | -293 | -1,156 | -285 | -288 | -291 | -292 |
| Interest in earnings of associate companies | 4 | 7 | 7 | 25 | 9 | -1 | 13 | 4 |
| Operating profit | 590 | 449 | 364 | 1,952 | 352 | 568 | 460 | 572 |
| Net financial items | -60 | -62 | -57 | -206 | -54 | -57 | -53 | -42 |
| Profit after financial items | 530 | 387 | 307 | 1,746 | 298 | 511 | 407 | 530 |
| Tax | -159 | -116 | -90 | -471 | -49 | -149 | -119 | -154 |
| Profit for the period | 371 | 271 | 217 | 1,275 | 249 | 362 | 288 | 376 |
| Earnings per share (before dilution), SEK | 4.38 | 3.20 | 2.56 | 15.26 | 2.94 | 4.27 | 3.40 | 4.70 |
| Earnings per share (after dilution), SEK | 4.38 | 3.20 | 2.56 | 14.12 | 2.94 | 4.27 | 3.40 | 4.52 |
| Key figures |  |  |  |  |  |  |  |  |
| Operating margin, \% | 14.4 | 10.5 | 9.4 | 12.3 | 8.5 | 14.9 | 11.5 | 14.6 |
| Return on capital employed, \% | 10.7 | 8.3 | 6.9 | 9.5 | 6.8 | 11.0 | 8.9 | 11.2 |
| Return on equity, \% | 9.6 | 7.0 | 5.5 | 7.9 | 6.5 | 9.6 | 7.0 | 8.6 |
| Net turnover, MSEK |  |  |  |  |  |  |  |  |
| Holmen Paper | 2,197 | 2,180 | 1,830 | 7,814 | 2,076 | 2,005 | 1,941 | 1,792 |
| Iggesund Paperboard | 1,238 | 1,237 | 1,159 | 4,877 | 1,164 | 1,228 | 1,212 | 1,273 |
| Iggesund Timber | 98 | 123 | 116 | 492 | 117 | 109 | 132 | 134 |
| Holmen Skog | 820 | 1,042 | 1,023 | 3,780 | 1,014 | 799 | 953 | 1,014 |
| Holmen Kraft | 358 | 333 | 377 | 1,258 | 344 | 291 | 272 | 351 |
|  | 4,711 | 4,915 | 4,505 | 18,221 | 4,715 | 4,432 | 4,510 | 4,564 |
| Intra-group sales | -629 | -714 | -704 | -2,568 | -673 | -608 | -626 | -661 |
|  | 4,082 | 4,201 | 3,801 | 15,653 | 4,042 | 3,824 | 3,884 | 3,903 |
| Operating profit, MSEK |  |  |  |  |  |  |  |  |
| Holmen Paper | 259 | 180 | 61 | 487 | 69 | 178 | 121 | 119 |
| Iggesund Paperboard | 181 | 124 | 152 | 809 | 110 | 249 | 205 | 245 |
| Iggesund Timber | -2 | 3 | 0 | 5 | -5 | 1 | 3 | 6 |
| Holmen Skog | 115 | 140 | 117 | 586 | 137 | 127 | 144 | 178 |
| Holmen Kraft | 70 | 39 | 71 | 178 | 59 | 41 | 19 | 59 |
| Group central costs and other | -33 | -37 | -37 | -113 | -18 | -28 | -32 | -35 |
|  | 590 | 449 | 364 | 1,952 | 352 | 568 | 460 | 572 |
| Operating margin, \% |  |  |  |  |  |  |  |  |
| Holmen Paper | 12 | 8 | 3 | 6 | 3 | 9 | 6 | 7 |
| Iggesund Paperboard | 15 | 10 | 13 | 17 | 9 | 20 | 17 | 19 |
| Iggesund Timber | -3 | 3 | 0 | 1 | -5 | 1 | 1 | 4 |
| Group | 14 | 11 | 9 | 12 | 9 | 15 | 12 | 15 |
| Operating capital, MSEK |  |  |  |  |  |  |  |  |
| Holmen Paper | 11,142 | 10,688 | 10,062 | 9,659 | 9,659 | 9,704 | 9,526 | 9,520 |
| Iggesund Paperboard | 3,916 | 4,089 | 3,987 | 3,871 | 3,871 | 3,964 | 4,053 | 4,055 |
| Iggesund Timber | 228 | 231 | 236 | 231 | 231 | 243 | 256 | 285 |
| Holmen Skog | 8,947 | 8,886 | 8,838 | 8,842 | 8,842 | 8,850 | 8,831 | 8,806 |
| Holmen Kraft | 2,930 | 2,928 | 2,928 | 2,930 | 2,930 | 2,923 | 2,916 | 2,917 |
| Group central costs and other | 85 | 55 | 211 | -118 | -118 | 62 | 64 | 43 |
|  | 27,248 | 26,877 | 26,262 | 25,415 | 25,415 | 25,746 | 25,646 | 25,626 |
| Deliveries |  |  |  |  |  |  |  |  |
| Newsprint and magazine paper, 1,000 tonnes | 452 | 454 | 393 | 1731 | 465 | 439 | 429 | 398 |
| Paperboard, 1,000 tonnes | 123 | 127 | 119 | 501 | 122 | 127 | 123 | 129 |
| Sawn timber, 1,000 m ${ }^{3}$ | 49 | 62 | 57 | 195 | 52 | 44 | 49 | 50 |

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## Adoption of IFRS

As of 1 January 2005, Holmen applies the International Financial Reporting Standards (IFRS) to its consolidated financial statements. This is a consequence of an EU directive that applies to all listed companies in the EU.

The adoption of IFRS means that the comparative figures for 2004 have been adjusted, except for IAS 32 and IAS 39 Financial Instruments. The rules for the adoption of IFRS and recomputation of figures can be found in IFRS 1 First-time Adoption of IFRS.

The Swedish Financial Accounting Standards Council's recommendations have been harmonised with the IFRS rules in many areas. As far as Holmen is concerned, the adoption of IFRS has mainly involved the below commented changes and adjustments. The effects on the profit and loss account and the balance sheet are presented on pages 11-13.

## IAS 19 Employee Benefits

Holmen has been applying IAS 19 since 2003. The adoption of IFRS involves the zeroing as of 1 January 2004 of unrecognised actuarial gains and losses in respect of defined benefit pension plans. This has resulted in a reduction of MSEK 65 in the pension deficit (difference between pension assets and commitments under defined benefit pension plans), which reduced net financial liabilities by the same amount. After deduction of deferred tax, equity has increased by MSEK 47.

## IAS 1 Presentation of Financial Statements

According to IAS 1, minority interests in the balance sheet are to be stated as a separate item within equity. However, Holmen has opted not to reclassify these, as the outstanding minority interests were acquired in March 2005.

## IAS 39 Financial Instruments, Recognition and Measurement

According to IAS 39, all financial assets and liabilities, including derivatives, shall be stated at either fair value or acquisition cost, depending on how they are classified. In the case of assets and liabilities that are stated at fair value, the revaluation result arising shall be stated in the income statement or taken against equity in the balance sheet, depending on whether or not hedge accounting is used.

In Holmen's case, the primary change is that the fair value of financial assets and liabilities that are hedge accounted are stated in the balance sheet. Holmen uses hedge accounting in accordance with IAS 39 in respect of currency hedging of transaction and translation exposures, hedging of interest rate risk, and hedging of electricity price risk. Holmen makes use of the opportunity to value liabilities at actual value that the European Commission is expected to approve for a loan raised in 2005 that satisfies the relevant criteria. This loan had a market value of MSEK 472 on 30 September and an acquisition value of MSEK 452.

The introduction of IAS 39 means that working capital as at 1 January 2005 increased by MSEK 107, net financial debt by MSEK 60, deferred tax by MSEK 13 and equity by MSEK 34. The result stated in Holmen's accounts is largely unchanged in relation to past practice. The introduction of IAS 39 has therefore had an insignificant effect on the consolidated result for January-September 2005.

## IAS 41 Agriculture

Holmen's forest holdings have earlier been stated at acquisition cost after adjustment for revaluations. According to IFRS, forest assets are to be divided into growing forests, which are stated in accordance with IAS 41, and land, which is stated in accordance with IAS 16.

According to IAS 41, growing forest shall be valued and stated at fair value at the end of each accounting period. In the absence of market prices or other comparable valuation, biological assets shall be valued at the discounted value of the future cash flow from the assets. Changes in fair value are stated in the income statement.

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Holmen's view is that there are no relevant market prices that can be used to value forest holdings as large as Holmen's. The forests are therefore valued by calculating the discounted value of expected future cash flows from the growing forests. Cash flow is calculated for the coming 100 years, which is judged to be the harvesting cycle of a forest. The cash flow is calculated on the basis of harvesting volumes in accordance with Holmen's latest harvesting plan and estimates of future price and cost development. The cost of replanting has been taken into account as replanting after harvesting is a statutory obligation. The cash flow before tax is discounted using an interest rate of $6.25 \%$, which is estimated to be a long-term cost of capital in the forestry. Deferred tax has been calculated on the total value of the growing forests.

The land on which the forest is growing is valued at acquisition cost in accordance with IAS 16.
The adoption of IFRS means that the book value of Holmen's forest assets on 1 January 2004 increases from MSEK 6,301 to MSEK 8,661, of which growing forest represents MSEK 8,561. The deferred tax liability on forest assets at the same time rises from MSEK 1,715 to MSEK 2,397. Equity increases by MSEK 1,678.
At the end of 2004, the value of growing forest was MSEK 8,622. The change in the value of the growing forest is taken into the income statement, where it has increased the operating profit for 2004 by MSEK 60, in relation to the previous accounting principles. The tax charge has at the same time increased by MSEK 17, which corresponds to the change in deferred tax on the growing forest.

## IFRS 3 Business Combinations

IFRS 3 means that goodwill is not subject to systematic depreciation. In Holmen's case, this means that the goodwill arising on the acquisition of Holmen Paper Madrid in 2000 will no longer be depreciated according to plan. Instead, this goodwill will be reviewed each year to determine the need, if any, for depreciation. This means that the goodwill on Holmen's balance sheet at 1 January 2004 will amount to MSEK 528, and that the operating profit for 2004 has improved by MSEK 32.

Holmen has not recalculated acquisitions made before 1 January 2004. There were no acquisitions in 2004.

IFRS adjustments


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| Profit and loss account, MSEK | $\begin{array}{r} 2004 \\ \text { Jan-Dec } \\ \hline \end{array}$ | IFRS 3 | IAS 41 | $\begin{array}{r} 2004 \\ \text { Jan-Dec } \\ \text { IFRS } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Net turnover | 15,653 |  |  | 15,653 |
| Operating costs | -12,630 |  | 60 | -12,570 |
| Depreciation according to plan | -1,188 | 32 |  | -1,156 |
| Interest in earnings of associate companies | 25 |  |  | 25 |
| Operating profit | 1,860 | 32 | 60 | 1,952 |
| Net financial items | -206 |  |  | -206 |
| Profit after financial items | 1,654 | 32 | 60 | 1,746 |
| Tax | -443 | -11 | -17 | -471 |
| Profit for the period | 1,211 | 21 | 43 | 1,275 |


| Balance sheet, MSEK | $\begin{array}{r} 2003 \\ 31 \mathrm{Dec} \\ \hline \end{array}$ | IFRS 3 | IAS 19 | IAS 41 | 2004 <br> 1 Jan <br> IFRS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Intangible fixed assets |  |  |  |  |  |
| Goodwill | 528 |  |  |  | 528 |
| Other | 28 |  |  |  | 28 |
| Tangible fixed assets | 18,278 |  |  | 2,360 | 20,638 |
| Financial fixed assets |  |  |  |  |  |
| Shares and participations | 1,767 |  |  |  | 1,767 |
| Other | 44 |  |  |  | 44 |
| Deferred tax receivable | 295 |  | -20 |  | 275 |
| Current assets |  |  |  |  |  |
| Inventories | 2,204 |  |  |  | 2,204 |
| Current receivables | 2,539 |  |  |  | 2,539 |
| Financial receivables | 105 |  |  |  | 105 |
| Cash and bank | 570 |  |  |  | 570 |
|  | 26,358 | 0 | -20 | 2,360 | 28,698 |
| Equity and liabilities |  |  |  |  |  |
| Equity | 15,254 |  | 45 | 1,678 | 16,977 |
| Minority interest | 112 |  |  |  | 112 |
| Deferred tax liability | 4,557 |  |  | 682 | 5,239 |
| Financial liabilities |  |  |  |  |  |
| Long-term | 1,914 |  | -65 |  | 1,849 |
| Short-term | 2,130 |  |  |  | 2,130 |
| Operating liabilities | 2,391 |  |  |  | 2,391 |
|  | 26,358 | 0 | -20 | 2,360 | 28,698 |
| Debt/equity ratio | 0.22 |  |  |  | 0.19 |
| Equity ratio, \% | 58.3 |  |  |  | 59.5 |

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| Balance sheet, MSEK | $\begin{array}{r} 2004 \\ 30 \text { Sept } \\ \hline \end{array}$ | IFRS 3 | IAS 19 | IAS 41 | $\begin{array}{r} 2004 \\ 30 \text { Sept } \\ \text { IFRS } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Intangible fixed assets |  |  |  |  |  |
| Goodwill | 503 | 24 |  |  | 527 |
| Other | 30 |  |  |  | 30 |
| Tangible fixed assets | 18,166 |  |  | 2,413 | 20,579 |
| Financial fixed assets |  |  |  |  |  |
| Shares and participations | 1,752 |  |  |  | 1,752 |
| Other | 44 |  |  |  | 44 |
| Deferred tax receivable | 285 | -8 | -20 |  | 257 |
| Current assets |  |  |  |  |  |
| Inventories | 2,343 |  |  |  | 2,343 |
| Current receivables | 2,886 |  |  |  | 2,886 |
| Financial receivables | 168 |  |  |  | 168 |
| Cash and bank | 464 |  |  |  | 464 |
|  | 26,641 | 16 | -20 | 2,413 | 29,050 |
| Equity and liabilities |  |  |  |  |  |
| Equity | 13,533 | 16 | 47 | 1,717 | 15,313 |
| Minority interest | 112 |  |  |  | 112 |
| Deferred tax liability | 4,646 |  |  | 696 | 5,342 |
| Financial liabilities |  |  |  |  |  |
| Long-term | 2,522 |  | -67 |  | 2,455 |
| Short-term | 3,413 |  |  |  | 3,413 |
| Operating liabilities | 2,415 |  |  |  | 2,415 |
|  | 26,641 | 16 | -20 | 2,413 | 29,050 |
| Debt/equity ratio | 0.39 |  |  |  | 0.34 |
| Equity ratio, \% | 51.2 |  |  |  | 53.1 |


| Balance sheet, MSEK | $\begin{array}{r} 2004 \\ 31 \mathrm{Dec} \\ \hline \end{array}$ | IFRS 3 | IAS 19 | IAS 41 | $\begin{array}{r} 2004 \\ 31 \text { Dec } \\ \text { IFRS } \end{array}$ | IAS 39 | 2005 <br> 1 Jan <br> IFRS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |
| Intangible fixed assets |  |  |  |  |  |  |  |
| Goodwill | 491 | 32 |  |  | 523 |  | 523 |
| Other | 36 |  |  |  | 36 |  | 36 |
| Tangible fixed assets | 18,354 |  |  | 2,421 | 20,775 |  | 20,775 |
| Financial fixed assets |  |  |  |  |  |  |  |
| Shares and participations | 1,754 |  |  |  | 1,754 |  | 1,754 |
| Other | 20 |  |  |  | 20 |  | 20 |
| Deferred tax receivable | 304 | -11 | -20 |  | 273 |  | 273 |
| Current assets |  |  |  |  |  |  |  |
| Inventories | 2,399 |  |  |  | 2,399 |  | 2,399 |
| Current receivables | 2,750 |  |  |  | 2,750 | 145 | 2,895 |
| Financial receivables | 92 |  |  |  | 92 | 13 | 105 |
| Cash and bank | 367 |  |  |  | 367 |  | 367 |
|  | 26,567 | 21 | -20 | 2,421 | 28,989 | 158 | 29,147 |
| Equity and liabilities |  |  |  |  |  |  |  |
| Equity | 13,737 | 21 | 45 | 1,720 | 15,523 | 34 | 15,557 |
| Minority interest | 112 |  |  |  | 112 |  | 112 |
| Deferred tax liability | 4,476 |  |  | 701 | 5,177 | 13 | 5,190 |
| Financial liabilities |  |  |  |  |  |  |  |
| Long-term | 2,992 |  | -65 |  | 2,927 |  | 2,927 |
| Short-term | 2,408 |  |  |  | 2,408 | 73 | 2,481 |
| Operating liabilities | 2,842 |  |  |  | 2,842 | 38 | 2,880 |
|  | 26,567 | 21 | -20 | 2,421 | 28,989 | 158 | 29,147 |
| Debt/equity ratio | 0.36 |  |  |  | 0.31 |  | 0.31 |
| Equity ratio, \% | 52.1 |  |  |  | 53.9 |  | 53.8 |

