

## Semcon and FlexLink start company providing production logistics solutions for the Medical Device and Pharma market

Semcon and FlexLink have started a joint company for making the production of pharmaceutical and medical device products more effective. The new company, Compliant Logistics AB, was launched in the US at the ATX West trade fair in Anaheim.

The medical device and pharma market is currently seeing a transformation. The statutory and regulatory demands placed on companies are increasing with significantly greater demand for more cost-effective production. Compliant Logistics will meet these new demands.

With the value that FlexLink brings in the form of wide-ranging know-how, software and equipment for production logistics, and the value Semcon brings in project management, automation and quality assurance, Compliant Logistics can provide an attractive leading-edge offer that meets the demands and challenges the industry faces. Semcon and FlexLink have well-established relationships with leading players on the market, which provides a natural customer base.

"By starting Compliant Logistics with FlexLink we can provide a strong range of services in a market segment with significant business opportunities," says Hans Johansson, Semcon's CEO. "We will also underpin our profile in the Medical & Life Science sector. Working with FlexLink gives the new company an international platform from day one."

"In the projects we have so far carried out for leading manufacturers, we have seen that the new complete offer will give customers a quicker return on their investments. By working with Semcon we can spotlight that skills, well-tried techniques and top quality are key elements in the new company's activities," says Fredrik Jönsson, FlexLink's CEO.

Compliant Logistics is owned 50/50 by Semcon and FlexLink. The company's CEO is Joakim Sundberg, located in Göteborg. Initially, Compliant Logistics' services will be marketed in Europe and the US.

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**Compliant Logistics** offers efficient production logistics solutions for the Medical Device and Pharmaceutical industry. Solutions cover the information and production flow in assembly processes. Compliant Logistics provides industry-specific consultancy services, software and equipment.

**Semcon Medical & Life Science** has over 20 years of experience of integrated system solutions and project management in the pharmaceutical and medi-tech industries. We help companies meet statutory and regulatory demands placed on businesses while cutting project times and streamlining production. Our wide-ranging skills and knowledge of our customers' processes mean we can also manage major projects, e.g. planning the whole pharmaceutical manufacturing process.

**FlexLink** is a leading global supplier of innovative automation solutions to the assembly and manufacturing industries. Based in Göteborg, Sweden, FlexLink employs 560 people and runs 23 international companies with representatives in 60 countries. Group sales in 2005 stood at SEK 1.1 billion.

**Semcon** is 1,700 inquisitive and enthusiastic people with a passion for creating smart and efficient IT solutions and user-friendly technical information, and designing, engineering, developing and adapting product ideas in to sales successes. Today Semcon is active in Sweden, Australia, China, Denmark, Malaysia, Norway and the UK and via partners in Belgium, France, Hungary, the Netherlands, the Philippines, Portugal and Spain. Semcon had sales of SEK 1.5 billion in 2005 and is listed on the Attract-40 list of the Stockholm Stock Exchange.