Länsförsäkringar Bank

YEAR-END REPORT 2003

2003 in brief

- Lending to the general public increased by 51% to SEK 30.0 billion (19.9). Deposits from the general public rose by 15% to SEK 17.0 billion (14.7).
- Mortgage loans by Länsförsäkringar Hypotek rose by 106% to SEK 16.2 billion (7.8). Länsförsäkringar captured 10% of the growth in the housing mortgage during 2003.
- Operating income amounted to SEK 103.8 M (32.7) before loan losses and SEK 64.9 M (19.5) after loan losses. Loan lasses remain at a low level. Probable and confirmed loan losses correspond to 0.13% (0.07) of total lending volume.
- Revenues rose by 27% to SEK 822.2 M (649.3).
- Administrative expenses increased by 15% to SEK 736.4 M (641.0).
- Net interest income rose by 30% to SEK 700.7 M (537.8).
- The target level for total capital adequacy was raised at the end of the year from 9.25% to 10.5% (+/- 0.5%). A target level for the Tier 1 ratio was set at 8.5% (+/- 0.5%). At yearend, capital adequacy was 13.00% (8.08) and the Tier 1 ratio was 9.95% (7.45).
- The bank received a capital contribution of SEK 1,600 M during the year.
- During the year, an MTN program was issued in addition to a syndicated term loan and revolving credit.
- Länsförsäkringar received 59,000 new bank customers during the year. The number of customers that have current account, cards, savings and loans with the bank increased by 63% during 2003.
- An increasing number of customers are discovering the benefits of having all their banking and insurance with Länsförsäkringar. At year-end, 10% (8) of private home customers were also bank customers.
- Länsförsäkringar's bank customers are among the most satisfied in Sweden, according to the 2003 Swedish Quality Index. The bank has the highest ratings of all banks for the best-value banking services and the most loyal bank customers.



Key figures

Group	2003	2002	2001	2000	1999
Return on equity, %	2.98	1.90	0.16	6.31	1.61
Investment margin, %	2.59	3.01	3.08	3.00	3.02
Capital adequacy, %	13.00	8.08	9.12	10.21	11.65 1)
Tier 1 ratio, %	9.95	7.45	8.45	9.37	10.63
Percentage of doubtful receivables, % 2)	0.12	0.18	0.47	0.68	0.72
Provision ratio for doubtful receivables, % 2)	83.14	80.30	71.38	71.32	84.07

Parent Company	2003	2002	2001	2000	1999
Return on equity, %	Neg	Neg	Neg	Neg	Neg
Investment margin, %	1.33	1.77	1.82	1,57	1,51
Capital adequacy, %	45.25	24.30	22.49	27.76	36.77 1)
Tier 1 ratio, %	34.64	22.40	20.82	25.50	33.60
Percentage of doubtful receivables, % 2)	0.15	0.08	0.17	0.23	0.16
Provision ratio for doubtful receivables, % 2)	64.99	83.33	74.98	80.13	89.65

 $^{^{1)}\,\}mbox{Debenture loans totaling SEK }100\,\mbox{M}$ were repaid during 1999.

Quarterly development 2003 - Group

Q4 03	Q3 03	Q2 03	Q1 03
202,9	182,1	168,6	147,1
9,1	8,4	3,8	6,9
22,7	22,6	26,2	21,7
234,7	213,1	198,6	175,7
-58,5	- 44,1	-46,7	-41,8
-155,4	-138,9	-131,6	-119,3
-213,9	-183,0	-178,3	-161,1
20,8	30,1	20,3	14,6
-5,3	-9,1	-14,8	-9,7
15,5	21,0	5,5	4,9
14,8	1,2	1,0	1,0
30,3	22,2	6,5	5,9
	202,9 9,1 22,7 234,7 -58,5 -155,4 -213,9 20,8 -5,3 15,5 14,8	202,9 182,1 9,1 8,4 22,7 22,6 234,7 213,1 -58,5 -44,1 -155,4 -138,9 -213,9 -183,0 20,8 30,1 -5,3 -9,1 15,5 21,0 14,8 1,2	202,9 182,1 168,6 9,1 8,4 3,8 22,7 22,6 26,2 234,7 213,1 198,6 -58,5 -44,1 -46,7 -155,4 -138,9 -131,6 -213,9 -183,0 -178,3 20,8 30,1 20,3 -5,3 -9,1 -14,8 15,5 21,0 5,5 14,8 1,2 1,0

 $^{^{2)}} Comparative figures for prior years were adjusted to apply to provisions for lending on own account and excluding earlier cooperation with SBAB. \\$

President's Statement

Bank operations showed a highly favorable development during 2003. Volumes are increasing as a growing number of satisfied customers choose Länsförsäkringar as the main bank. During the year, the number of customers increased by 15%. The business volume rose by 36% to SEK 47 billion and total revenues rose by 27%. Länsförsäkringar no longer merely attracts customers for supplementary banking services. Today, it is a bank that customers switch to.

A full-range bank with satisfied customers

According to Sifo's Finansmonitor survey, 11% of those who switched bank during 2003 chose Länsförsäkringar. A gradual shift is taking place in the bank's customer base. New customers are to a greater extent utilizing several products from the bank's range compared with previously. Since 2001, the number of customers that have current account, cards, savings and loans with the bank has increased fivefold. With a score of 71 on the 2003 Swedish Quality Index, Länsförsäkringar's customers are among the most satisfied in Sweden. As many as three out of four customers experience our products and services as being good value for money. Länsförsäkringar has the highest score of all banks in this respect.

Continued strong growth

It is very pleasing to note that bank operations continued to show favorable growth during 2003. The bank has 452,000 customers, an increase of 59,000 since the beginning of the year. During the year, the business volume grew by an average of SEK 1 billion per month.

An established player in the mortgage market

We took a huge leap forward in the mortgage market during the year, establishing ourselves as a significant player. The expansion was made possible thanks to extensive efforts to develop our lending operations and a high level of commitment on the part of the regional insurance companies.

We now have 2.1% of the mortgage market and we are continuing to capture market share. Länsförsäkringar captured 10% of the growth in the housing mortgage during 2003.

Good investor relations a priority

Our success in the mortgage market increases the bank's borrowing requirement. During the year, efforts to create strong investor relations were therefore intensified. One result of this work is the highly successful launch of the bank's MTN program.

Development of bank services

Last spring, we supplemented our range of savings accounts with a Fixed-Interest Account. Terms and interest for the new account follow the same value-for-money profile as our other products and services. Since the launch of the Aktietjänst Internet share trading service in November 2002, approximately 2,600 share deposit accounts have been opened. Banking services in the Internet bank have also been improved.

The project to develop an electronic BankID service progressed well during the

year. In February 2004, our bank customers will be able to order electronic identification in the form of a BankID from the Internet bank, thus improving service and security for customers using services over the Internet.

New organization

The year commenced with organizational changes to equip the bank for the future. A reorganization of the bank limited liability company within the banking Group was necessary since the bank has undergone a strategic change – from a niche bank to becoming a full-range bank. The bank now operates on a process basis, with the main processes being lending, saving, payments and bank market.

Acquisition of Länsförsäkringar Fondförvaltning AB

Effective January 1, 2004, Länsförsäkringar Fondförvaltning AB is included in the banking group. A positive earnings trend in the mutual fund company contributes to strengthening the bank's earnings.

Stockholm February 20, 2004 Länsförsäkringar Bank

TOMAS JOHANSSON
President

Group

Total assets

The Group's total assets amounted to SEK 32.4 billion (22.3), an increase of 45%.

Lending to the general public rose by 51%, or SEK 10.2 billion, to SEK 30.0 billion (19.9).

Deposits from the general public increased by 15%, or SEK 2.3 billion, to SEK 17.0 billion (14.7).

The Group had 2.9% of the market for deposits from households and a market share of 2.3% in terms of lending to households.

Borrowing

Borrowing and issued securities rose by 92%, or SEK 4.9 billion, to SEK 10.3 billion (5.3). The borrowing program started by the bank comprises a commercial paper program with a limit of SEK 6 billion and an MTN program with a limit that initially was SEK 3 billion. This limit was increased to SEK 10 billion during the autumn. Additionally, during the summer the bank signed a syndicated credit facility divided into a term loan and a revolving credit in the international capital market. The limit amounts to EUR 150 million. At year-end, borrowing through certificates amounted to SEK 3.4 billion, while borrowing via the MTN program amounted to SEK 5.3 billion and the syndicated loan was SEK 0.8 billion.

Capital adequacy target

The Board of Directors of the bank set a capital adequacy target at 10.5% and a target for the Tier 1 ratio at 8.5%. The deviation range for both targets is $\pm -0.5\%$.

During the year, the bank received SEK 730 M in the form of a shareholders' contribution from the Parent Company Länsförsäkringar AB and SEK 870 M in the form of debenture loans.

At year-end, the Group's capital adequacy was 13.00% (8.08). The Tier 1 ratio was 9.95% (7.45).

Rating

Länsförsäkringar Bank's rating from the Standard & Poor's credit rating institute is unchanged at BBB+ for long-term borrowing and K 1 for short-term borrowing.

Earnings and profitability

Consolidated operating income amounted to SEK 103.8 M (32.7) before loan losses and SEK 64.9 M (19.5) after loan losses, of which the profit from insurance operations was SEK 18.0 M (24.4). This corresponds to a return on visible shareholders' equity before taxes of about 5.0% and 3.0% (1.9) after taxes. In pace with the increased volume, the return will successively approach the level of the other banks. Revenues rose nearly twice as much as costs, compared with 2002.

Revenues

Net interest income rose by 30% and amounted to SEK 700.7 M (537.8). The increase is attributable mainly to increased volumes. The Group's investment margin, that is, net interest as a percentage of average total assets, amounted to 2.6% (3.0).

Net commission revenues were more or less unchanged at SEK 28.2 M (27.6).

Other operating revenues increased by about 9% to SEK 91.3 M (82.4).

Expenses

Operating expenses rose by 15% or by SEK 95.4 M to SEK 736.4 M (641.0). The increase is largely related to higher selling expenses as a result of increased volumes for deposits and lending.

The C/I ratio, that is, costs in relation to income, was 0.90 (0.99) before loan losses and 0.94 (1.01) after loan losses.

Loan losses

Provisions were made after individual review and after Group-wise appraisal. The Group's loan losses (both probable and confirmed) amounted, net, to SEK 38.9 M (13.2). The increase was due to growing volumes.

The percentage of doubtful loan receivables declined to 0.12% (0.18).

The provision ratio for doubtful receivables increased to 83.14% (80.30).

Parent Company

The bank posted an operating loss of SEK 65.9 M (loss: 83.7). Operating revenues amounted to SEK 456.3 M (389.4). Costs excluding loan losses were SEK 511.1 M (461.1). Loan losses amounted to SEK 11.1 M (12.0).

Deposits and borrowing occur in the Parent Company. Most of the lending operations are conducted through the subsidiaries Länsförsäkringar Hypotek and Wasa Kredit.

Subsidiaries

Länsförsäkringar Hypotek

Länsförsäkringar Hypotek began operations in 2001 by offering first mortgages with its own financing. Mortgage loans rose during the year by 106%, or SEK 8.4 billion, to SEK 16.2 billion (7.8). The market share of housing loans (first mortgages) amounted to 2.1%. The number of housing loan customers increased from 30,000 to 51,000. The loans' average size amounts to slightly more than SEK 300,000. Most of the lending, about 87%, pertains to house financing. The remainder is tenant-owner and leisure home financing. First mortgages are placed in Länsförsäkringar Hypotek, while second mortgages are carried by the bank. Länsförsäkringar Hypotek's operating profit amounted to SEK 50.1 M (35.6).

Wasa Kredit

Wasa Kredit is a finance company offering leasing, installment plans and unsecured loans. The primary markets are cars, computers and engineering machinery. Wasa Kredit's operating profit amounted to SEK

62.7 M (54.0). The lending volume amounted to SEK 6.8 billion (6.2).

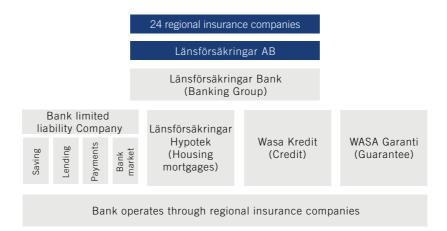
New contracts during the year amounted to SEK 4,364 M, distributed among 60,300 contracts, an increase of 24% compared with 2002.

The volume in car financing was largely unchanged. The increase was primarily in unsecured credits and in the leisure sector (towable RVs, caravans, motorcycles, snow scooters and trailers).

WASA Garanti

WASA Garanti works with risk commitment run-off activities in the areas of credit guarantees and rental loss insurance. The company also handles claims that arose during the real estate crisis of the early 1990s. During the year, the stock of leasing guarantees that the company handles declined faster than expected. Income before appropriations and tax amounted to SEK 18.0 M (24.4).

The plan is to liquidate WASA Garanti during the year.



Länsförsäkringar's organization is based on 24 independent and customer-owned regional insurance companies. The regional insurance companies jointly own Länsförsäkringar AB. In turn, Länsförsäkringar AB owns Länsförsäkringar Bank (Bank group), with the parent company and the subsidiaries Länsförsäkringar Hypotek, AB, and WASA Garanti. Customer contact always occurs at the regional insurance companies. From the customer's viewpoint, the regional insurance companies operate as local banks, in the same manner as with non-life insurance and life assurance.

Income statement

		G	roup	Parent Company	
SEK 000s		2003	2002	2003	2002
Interest income	Note 2	1,593,678	1,143,218	1,021,581	824,184
Interest expenses	Note 3	-893,004	-605,399	-685,242	-534,632
Net interest income		700,674	537,819	336,339	289,552
Dividends received		2,418	1,775	138	28,496
Commission revenues		111,316	85,094	58,084	40,179
Commission expenses		-83,132	-57,508	-61,233	-42,608
Net profit/loss from financial transaction	ns	-399	-206	-399	-206
Other operating revenues		91,284	82,356	123,377	73,994
Total operating revenues		822,161	649,330	456,306	389,407
General administrative expenses		-650,219	-563,859	-448,586	-395,402
Depreciation/amortization and write-do of tangible and intangible fixed assets	wns	-57,663	-46,327	-49,777	-47,350
Other operating expenses		-28,477	-30,864	-12,755	-18,333
Total expenses before loan losses		-736,359	-641,050	-511,118	-461,085
Profit/loss before loan losses		85,802	8,280	-54,812	-71,678
Loan losses, net	Note 4	-38,871	-13,155	-11,066	-11,980
Profit/loss from banking business		46,931	-4,875	-65,878	-83,658
Profit from insurance business		17,990	24,386	-	-
Total operating profit/loss		64,921	19,511	-65,878	-83,658
Tax on the year's profit/loss		-18,611	406	18,224	32,701
NET PROFIT/LOSS FOR THE YEAR		46,310	19,917	-47,654	-50,957
Earnings per share, SEK (number of sha	res = 8,398,708)	5,51	2,37	-5,67	-6,07

Balance sheet

	G	Group	Parent Company		
SEK 000s	2003	2002	2003	2002	
Assets					
Cash and central bank account balances	75,144	68,774	75,144	68,774	
Lending to credit institutions	602,095	1,408,026	21,076,011	13,081,425	
Lending to the public Note 5	30,043,724	19,861,343	7,049,293	5,818,526	
Shares and participations	3,833	500	3,833	500	
Shares and participations in Group companies	-	-	1,251,900	806,900	
Bonds and other interest-bearing securities	1,243,145	499,154	1,243,145	499,154	
Assets in the insurance business	21	12,185	-	-	
Intangible assets	77,655	108,518	77,655	108,518	
Tangible assets	25,587	29,752	7,762	10,727	
Other assets	237,538	235,507	76,795	74,065	
Prepaid expenses and accrued income	96,980	77,921	54,778	50,761	
ASSETS	32,405,722	22,301,680	30,916,316	20,519,350	
Liabilities, provisions and shareholders' equity					
Liabilities to credit institutions	1,356,951	266,751	1,399,382	352,145	
Deposits and borrowing from the public	18,154,223	16,377,917	17,012,814	14,831,584	
Securities issued	9,120,062	3,705,523	9,120,062	3,705,523	
Debt in the insurance business	5,400	5,394	-	-	
Other liabilities	307,500	234,265	262,866	173,785	
Accrued expenses and prepaid income	458,629	308,116	129,925	69,489	
Provisions	21,010	17,965	4,296	-	
Subordinated debt	1,050,000	180,000	1,050,000	180,000	
Shareholders' equity Note 6					
Share capital (8,398,708 shares with a par value of SEK 100 each)	839,871	839,871	839,871	839,871	
Restricted reserves	12,072	12,072	12,072	12,072	
Profit/loss carried forward	1,033,694	333,889	1,132,682	405,838	
Profit/loss for the year	46,310	19,917	-47,654	-50,957	
Total shareholders' equity	1,931,947	1,205,749	1,936,971	1,206,824	
LIABILITIES, PROVISIONS AND SHAREHOLDERS' EQUITY	32,405,722	22,301,680	30,916,316	20,519,350	
Memorandum items					
Pledged assets/collateral	505,163	500,915	500,000	490,000	
	· · · · · · · · · · · · · · · · · · ·	·		19,440	
Contingent liabilities Commitments	25,250	23,986	20,704		
Commitments	8,144,061	2,902,213	8,628,541	4,445,249	

Cash-flow statement

			Group	Parent Company		
Paralling parallitions	SEK 000s	2003	2002	2003	2002	
Page	Liquid funds at the beginning of the period	1,210,050	960,953	1,031,974	899,537	
Agustments for items not included in cash flow	Operating activities					
Department Dep	Operating profit/loss	64,920	19,511	-65,878	-83,658	
Departer introvinomitrization changed against earnings 57,663 46,327 49,777 47,350 103,973 66,244 21,23 -3,607 1,323,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,943,941 2,333,941	Adjustments for items not included in cash flow					
103,973 66,244 2,123 -3,607 1,232,941 1,232 -3,607 1,232,941	Booked non-chargeable tax	-18,610	406	18,224	32,701	
	Depreciation/amortization charged against earnings	57,663	46,327	49,777	47,350	
Decrease in securities holdings		103,973	66,244	2,123	-3,607	
Increase in Indeposits and borrowing from the public 1,775,306 3,085,386 2,181,230 2,382,521 Increase in Indendig to subsidiaries — — — —8,800,151 —5,301,184 Change in Indendig to subsidiaries —15,655 23,854 —6,750 —2,538 Change in Indendig to subsidiaries —20,954,000 —41,68,484 —7,700,499 —4,207,435 Investing activities —8,996,400 —10,000 870,000 —10,000 Change in Intendia seasets —766,626 834,727 —759,940 849,276 Increase in subcridinated debentures 870,000 100,000 870,000 100,000 Change in Intendia seasets —766,626 834,727 —759,940 849,276 Increase in subcridinated debentures —1 —4,400,000 —19,274 Increase in Instruction subcridinated debentures —1 —4,224 —1 —4,300 —19,274 Increase in Subcridinated debentures —1 —1 —4,400 —1,274 —1 —4,400 —1,200 —1,200 —1,200 —1,200 <td< td=""><td>Increase in lending to the public</td><td>-10,182,381</td><td>-7,408,536</td><td>-1,230,767</td><td>-1,323,941</td></td<>	Increase in lending to the public	-10,182,381	-7,408,536	-1,230,767	-1,323,941	
Increase in Inding to subsidiaries - - - - - - - - -	Decrease in securities holdings	-	-	-	-	
Change in other assets -15,655 23,854 -6,750 -2,538 Change in other liabilities 221,357 64,568 153,815 41,314 Cash flow from operating activities -8,096,400 -4,168,484 -7,700,499 -4,207,435 Investing activities 870,000 100,000 870,000 100,000 Change in fixed debentures 870,000 100,000 870,000 100,000 Change in subcordinated debentures 870,000 100,000 870,000 149,276 Increase in shares in subcidiaries -766,626 834,727 -759,940 4849,276 Increase in shares in subcidiaries 12,116 24,224 - - - Change in liabilities in shares in subcidiaries 12,121 949,556 338,273 756,527 <	Increase in deposits and borrowing from the public	1,776,306	3,085,386	2,181,230	2,382,521	
Change in other liabilities 221,357 64,568 153,816 41,314 Cash flow from operating activities -8,096,400 -4,168,484 -7,00,499 -4,207,435 Increase in subcridinated debentures 870,000 100,000 870,000 100,000 Change in fixed assets -766,626 834,727 -759,940 849,276 Increase in share and participations -3,333 - -445,000 -192,749 Increase in share and participations -3,333 - -3333 - -3333 - Change in insusance pursitions 6 -9,395 - - - Change in insultities in the insurance pursitions 12,164 24,224 - - - Change in idabilities in the insurance operations 6 -9,395 - - - Change in idabilities in the insurance operations 730,000 180,000 330,000 180,000 Group contribution received 730,000 180,000 730,000 180,000 Group contribution paid 5,114,539 3,280,25	Increase in lending to subsidiaries	-	-	-8,800,151	-5,301,184	
Cash flow from operating activities -8,096,400 -4,168,484 -7,700,499 -4,207,435 Investing activities Brocease in subordinated debentures 870,000 100,000 870,000 100,000 Change in fixed assets -766,626 834,727 -759,940 849,276 Increase in shares in subsidiaries -766,626 834,727 -759,940 849,276 Increase in share and participation -3,333 - -445,000 -192,749 Increase in share and participations -3,333 - -3333 - Change in stasts in the insurance operations 6 -9,395 - - - Change in liabilities in the insurance operations 6 -9,395 - - - Change in liabilities in the insurance operations 7 - <td>Change in other assets</td> <td>-15,655</td> <td>23,854</td> <td>-6,750</td> <td>-2,538</td>	Change in other assets	-15,655	23,854	-6,750	-2,538	
Investing activities 870,000 100,000 870,000 100,000 Change in fixed assets -766,626 334,727 -759,940 849,276 Increase in shares in subsidiaries - - - -445,000 -192,749 Increase in share and participations -3,333 - -3333 - Change in liabilities in the insurance business 12,164 24,224 - - Change in liabilities in the insurance operations 6 -9,395 - - - Cash flow from investing activities 112,211 949,556 -338,273 756,527 Financing activities 112,211 949,556 -338,273 756,527 Financing activities 730,000 180,000 730,000 180,000 Group contribution received 7 - </td <td>Change in other liabilities</td> <td>221,357</td> <td>64,568</td> <td>153,816</td> <td>41,314</td>	Change in other liabilities	221,357	64,568	153,816	41,314	
Increase in subordinated debentures 87,000 100,000 870,000 100,000 Change in fixed assets -766,626 834,727 -759,400 849,276 Increase in shares in subsidiaries - - - -445,000 -192,749 Increase in share and participations -3,333 - -3333 - - -3333 -	Cash flow from operating activities	-8,096,400	-4,168,484	-7,700,499	-4,207,435	
Change In fixed assets 7-66,626 834,727 -759,940 849,276 Increase in shares in subsidiaries - - - -445,000 -192,749 Increase in share and participations -3,333 - -3333 - Change in liabilities in the insurance business 12,164 24,224 - - Change in liabilities in the insurance operations 6 -9,395 - - - Cash flow from investing activities 112,211 949,556 -338,273 756,527 Financing activities 730,000 180,000 730,000 180,000 Group contribution received 730,000 180,000 730,000 180,000 Group contribution paid -50,112 - - 47,800 115,320 Group contribution paid 5,414,539 3,288,025 5,414,539 3,288,025 Cash flow from financing activities 6,094,427 3,468,025 6,192,339 3,583,345 Cash flow from financing activities 6,094,427 3,468,025 6,192,339 1,831,974 <	Investing activities					
Increase in shares in subsidiaries – – – – 445,000 – – 192,749 Increase in share and participations – – 3,333 – – – 3 –	Increase in subordinated debentures	870,000	100,000	870,000	100,000	
Increase in share and participations -3,333 - -3333 - Change in assets in the insurance business 12,164 24,224 - - Change in liabilities in the insurance operations 6 -9,395 - - Cash flow from investing activities 112,211 949,556 -338,273 756,527 Financing activities Shareholders' contribution received 730,000 180,000 730,000 180,000 Group contribution received - - - 47,800 115,320 Group contribution paid -50,112 - - - - Securities issued 5,414,539 3,288,025 5,414,539 3,288,025 Cash flow from financing activities 6,094,427 3,468,025 6,192,339 3,583,345 Cash flow for the period -1,889,762 249,097 -1,846,433 132,437 Liquid funds actend of period -679,712 1,210,050 -814,459 1,031,974 Use pull funds includes:	Change in fixed assets	-766,626	834,727	-759,940	849,276	
Change in assets in the insurance business 12,164 24,224 — — Change in liabilities in the insurance operations 6 —9,395 — — Cash flow from investing activities 112,211 949,556 —338,273 756,527 Financing activities The contribution received 730,000 180,000 730,000 180,000 Group contribution paid — — — 47,800 115,320 Group contribution paid — — — — — — Securities issued 5,414,539 3,288,025 5,414,539 3,288,025 5,414,539 3,288,025 Cash flow from financing activities 6,094,427 3,468,025 6,192,339 3,583,345 Cash flow for the period —1,889,762 249,097 —1,846,433 132,437 Liquid funds include: — </td <td>Increase in shares in subsidiaries</td> <td>-</td> <td>-</td> <td>-445,000</td> <td>-192,749</td>	Increase in shares in subsidiaries	-	-	-445,000	-192,749	
Change in liabilities in the insurance operations 6 -9.395 - 47,800 180,000 180,000 730,000 180,000 730,000 180,000 730,000 180,000 730,000 180,000 600,000 730,000 180,000 15,320 600,000 730,000 180,000 15,320 600,000 730,000 180,000 730,000 180,000 730,000 180,000 730,000 180,000 730,000 180,000 730,000 180,000 730,000 180,000 730,000 180,000 730,000 180,000 730,000 180,000 730,000 180,000 730,000 180,000 730,000 180,000 730,800 3,288,025 6,141,539 3,288,025 6,141,439 3,288,025 6,241,430 7,244 6,000 730,000	Increase in share and participations	-3,333	-	-3 333	-	
Cash flow from investing activities 112,211 949,556 -338,273 756,527 Financing activities 730,000 180,000 730,000 180,000 Group contribution received - - - 47,800 115,320 Group contribution paid -50,112 - - - - Securities issued 5,414,539 3,288,025 5,414,539 3,288,025 Cash flow from financing activities 6,094,427 3,468,025 6,192,339 3,583,345 Cash flow for the period -1,889,762 249,097 -1,846,433 132,437 Liquid funds act end of period -679,712 1,210,050 -814,459 1,031,974 Liquid funds include: Cash and central bank account balances 75,144 68,774 75,144 68,774 Other lending to/deposits in credit institutions 602,095 1,408,027 509,779 1,315,345 Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 Interest received amounted to 1,399,039 1,162,953	Change in assets in the insurance business	12,164	24,224	-	-	
Financing activities Shareholders' contribution received 730,000 180,000 730,000 180,000 Group contribution received - - - 47,800 115,320 Group contribution paid -50,112 - - - - Securities issued 5,414,539 3,288,025 5,414,539 3,288,025 Cash flow from financing activities 6,094,427 3,468,025 6,192,339 3,583,345 Cash flow for the period -1,889,762 249,097 -1,846,433 132,437 Liquid funds act end of period -679,712 1,210,050 -814,459 1,031,974 Liquid funds include: Cash and central bank account balances 75,144 68,774 75,144 68,774 Other lending to/deposits in credit institutions 602,095 1,408,027 509,779 1,315,345 Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 784,593	Change in liabilities in the insurance operations	6	-9,395	_	-	
Shareholders' contribution received 730,000 180,000 730,000 180,000 Group contribution received - - - 47,800 115,320 Group contribution paid -50,112 - - - - Securities issued 5,414,539 3,288,025 5,414,539 3,288,025 5,414,539 3,288,025 Cash flow from financing activities 6,094,427 3,468,025 6,192,339 3,583,345 Cash flow for the period -1,889,762 249,097 -1,846,433 132,437 Liquid funds at end of period -679,712 1,210,050 -814,459 1,031,974 Liquid funds include: Cash and central bank account balances 75,144 68,774 75,144 68,774 Other lending to/deposits in credit institutions 602,095 1,408,027 509,779 1,315,345 Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Takes paid amounted to	Cash flow from investing activities	112,211	949,556	-338,273	756,527	
Group contribution received - - 47,800 115,320 Group contribution paid -50,112 - - - - Securities issued 5,414,539 3,288,025 5,414,539 3,288,025 Cash flow from financing activities 6,094,427 3,468,025 6,192,339 3,583,345 Cash flow for the period -1,889,762 249,097 -1,846,433 132,437 Liquid funds at end of period -679,712 1,210,050 -814,459 1,031,974 Liquid funds include: Cash and central bank account balances 75,144 68,774 75,144 68,774 Other lending to/deposits in credit institutions 602,095 1,408,027 509,779 1,315,345 Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 3,532 3,889 1,846 1,186	Financing activities					
Group contribution paid -50,112 - - - Securities issued 5,414,539 3,288,025 5,414,539 3,288,025 Cash flow from financing activities 6,094,427 3,468,025 6,192,339 3,583,345 Cash flow for the period -1,889,762 249,097 -1,846,433 132,437 Liquid funds at end of period -679,712 1,210,050 -814,459 1,031,974 Liquid funds include: Cash and central bank account balances 75,144 68,774 75,144 68,774 Other lending to/deposits in credit institutions 602,095 1,408,027 509,779 1,315,345 Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 784,593 585,983 641,340 531,311 Taxes paid amounted to 3,532 3,889 1,846 1,186	Shareholders' contribution received	730,000	180,000	730,000	180,000	
Securities issued 5,414,539 3,288,025 5,414,539 3,288,025 Cash flow from financing activities 6,094,427 3,468,025 6,192,339 3,583,345 Cash flow for the period -1,889,762 249,097 -1,846,433 132,437 Liquid funds at end of period -679,712 1,210,050 -814,459 1,031,974 Liquid funds include: Cash and central bank account balances 75,144 68,774 75,144 68,774 Other lending to/deposits in credit institutions 602,095 1,408,027 509,779 1,315,345 Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 784,593 585,983 641,340 531,311 Taxes paid amounted to 3,532 3,889 1,846 1,186	Group contribution received	-	-	47,800	115,320	
Cash flow from financing activities 6,094,427 3,468,025 6,192,339 3,583,345 Cash flow for the period -1,889,762 249,097 -1,846,433 132,437 Liquid funds at end of period -679,712 1,210,050 -814,459 1,031,974 Liquid funds include: Cash and central bank account balances 75,144 68,774 75,144 68,774 Other lending to/deposits in credit institutions 602,095 1,408,027 509,779 1,315,345 Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 784,593 585,983 641,340 531,311 Taxes paid amounted to 3,532 3,889 1,846 1,186	Group contribution paid	-50,112	-	-	-	
Cash flow for the period -1,889,762 249,097 -1,846,433 132,437 Liquid funds at end of period -679,712 1,210,050 -814,459 1,031,974 Liquid funds include: Cash and central bank account balances 75,144 68,774 75,144 68,774 Other lending to/deposits in credit institutions 602,095 1,408,027 509,779 1,315,345 Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 784,593 585,983 641,340 531,311 Taxes paid amounted to 3,532 3,889 1,846 1,186	Securities issued	5,414,539	3,288,025	5,414,539	3,288,025	
Liquid funds at end of period -679,712 1,210,050 -814,459 1,031,974 Liquid funds include: Cash and central bank account balances 75,144 68,774 75,144 68,774 Other lending to/deposits in credit institutions 602,095 1,408,027 509,779 1,315,345 Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 784,593 585,983 641,340 531,311 Taxes paid amounted to 3,532 3,889 1,846 1,186	Cash flow from financing activities	6,094,427	3,468,025	6,192,339	3,583,345	
Liquid funds include: Cash and central bank account balances 75,144 68,774 75,144 68,774 Other lending to/deposits in credit institutions 602,095 1,408,027 509,779 1,315,345 Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 -679,712 1,210,050 -814,459 1,031,974 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 784,593 585,983 641,340 531,311 Taxes paid amounted to 3,532 3,889 1,846 1,186	Cash flow for the period	-1,889,762	249,097	-1,846,433	132,437	
Cash and central bank account balances 75,144 68,774 75,144 68,774 Other lending to/deposits in credit institutions 602,095 1,408,027 509,779 1,315,345 Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 -679,712 1,210,050 -814,459 1,031,974 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 784,593 585,983 641,340 531,311 Taxes paid amounted to 3,532 3,889 1,846 1,186	Liquid funds at end of period	-679,712	1,210,050	-814,459	1,031,974	
Other lending to/deposits in credit institutions 602,095 1,408,027 509,779 1,315,345 Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 -679,712 1,210,050 -814,459 1,031,974 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 784,593 585,983 641,340 531,311 Taxes paid amounted to 3,532 3,889 1,846 1,186	Liquid funds include:					
Liabilities to credit institutions -1,356,951 -266,751 -1,399,382 -352,145 -679,712 1,210,050 -814,459 1,031,974 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 784,593 585,983 641,340 531,311 Taxes paid amounted to 3,532 3,889 1,846 1,186	Cash and central bank account balances	75,144	68,774	75,144	68,774	
-679,712 1,210,050 -814,459 1,031,974 Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 784,593 585,983 641,340 531,311 Taxes paid amounted to 3,532 3,889 1,846 1,186	Other lending to/deposits in credit institutions	602,095	1,408,027	509,779	1,315,345	
Interest received amounted to 1,399,039 1,162,953 1,023,016 847,874 Interest paid amounted to 784,593 585,983 641,340 531,311 Taxes paid amounted to 3,532 3,889 1,846 1,186	Liabilities to credit institutions	-1,356,951	-266,751	-1,399,382	-352,145	
Interest paid amounted to 784,593 585,983 641,340 531,311 Taxes paid amounted to 3,532 3,889 1,846 1,186		-679,712	1,210,050	-814,459	1,031,974	
Taxes paid amounted to 3,532 3,889 1,846 1,186	Interest received amounted to	1,399,039	1,162,953	1,023,016	847,874	
	Interest paid amounted to	784,593	585,983	641,340	531,311	
Gross investment during the period 24,862 87,148 18,050 65,340	Taxes paid amounted to	3,532	3,889	1,846	1,186	
	Gross investment during the period	24,862	87,148	18,050	65,340	

Notes

NOTE 1 ACCOUNTING PRINCIPLES

 $This report is prepared in accordance with recommendation RR: 20 of the Swedish Financial Accounting Standards Council.\\ In all other respects, the accounting principles and methods of computation remain unchanged compared with the 2002 Annual Report.$

NOTE 2 INTEREST INCOME

		Group	Parent Company	
SEK 000s	2003	2002	2003	2002
Interest income on lending to credit institutions	136,984	34,206	623,463	432,071
Interest income on lending to the public	1,428,079	1,078,784	369,544	361,952
Interest income on interest-bearing securities	26,504	25,502	26,504	25,502
Other interest income	2,111	4,726	2,070	4,659
Total interest income	1,593,678	1,143,218	1,021,581	824,184
Average rate of interest during the year on lending to the public	5.5%	6.6%	5.7%	6.9%

NOTE 3 INTEREST EXPENSES

		Group		t Company
SEK 000s	2003	2002	2003	2002
Interest expenses for liabilities to credit institutions	370,015	54,781	233,281	54,144
Interest expenses for deposits and borrowing from the public	504,485	535,833	433,458	465,714
Interest expenses for subordinated liabilities	10,010	7,210	10,010	7,210
Other interest expenses including depositor guarantee	8,494	7,575	8,493	7,564
Total interest expenses	893,004	605,399	685,242	534,632
Average rate of interest during the year on deposits from the public	2.6%	3.4%	2.6%	3.4%

NOTE 4 LOAN LOSSES, NET

	(Group	Parent Company	
SEK 000s	2003	2002	2003	2002
Specific provision for individually appraised loan receivables				
Write-off of confirmed loan losses during the year	15,186	2,899	1,349	3,117
Reversed provisions for possible loan losses reported in the year-end accounts as confirmed losses	-992	-1,861	-990	-2,079
Provision for possible loan losses during the year	17,372	10,253	2,374	3,892
Payment received for prior confirmed loan losses	-14,977	-10,337	-679	-407
Reversed provisions no longer required for possible loan losses	-5,843	-33,061	-3,396	-6,916
Net expenses during the year for individually appraised loan receivables	10,746	-32,107	-1,342	-2,393
Group-wise provisions for individually appraised receivables	-	-	-	-
Homogenous groups, appraised by group, of loan receivables of limited value and s				
Write-off of confirmed loan losses during the year	9,799	20,597	2,866	2,229
Payment received for previously confirmed loan losses	-2,487	-6,960	-17	-13
Allocation/dissolution of provisions for loan losses	20,813	31,625	9,559	12,157
Net expenses for the year for homogenous loan receivables appraised by group	28,125	45,262	12,408	14,373
Net expenses for the year for loan losses	38,871	13,155	11,066	11,980
	00,0.2	,	,	,500

NOTE 5 LENDING TO THE PUBLIC

		Group		nt Company
SEK 000s	2003	2002	2003	2002
Loan receivables, gross				
Public sector	130,774	91,645	-	-
Corporate sector	3,619,121	3,182,795	311,879	243,772
Household sector	26,458,102	16,735,067	6,809,759	5,645,609
Other	8,072	3,791	3,134	1,366
Total	30,216,069	20,013,298	7,124,772	5,890,747
Less:				
Provision for individually reser	ved loan receivables			
Corporate sector	-28,589	-21,932	-247	-247
Household sector	-40,978	-37,457	-17,198	-19,204
	-69,567	-59,389	-17,445	-19,451
Provision for loan receivables r	reserved by group			
Corporate sector	-13,243	-12,494	-1,727	-1,138
Household sector	-89,535	-80,072	-56,307	-51,632
	-102,778	-92,566	-58,034	-52,770
Total provisions	-172,345	-151,955	-75,479	-72,221
Loan receivables, net book va	llue			
Public sector	130,774	91,645	-	-
Corporate sector	3,577,289	3,148,369	309,905	242,387
Household sector	26,327,589	16,617,538	6,736,254	5,574,773
Other	8,072	3,791	3,134	1,366
	30,043,724	19,861,343	7,049,293	5,818,526
Doubtful loan receivables				
Corporate sector	58,905	42,264	2,206	1,479
Household sector	148,383	140,056	73,272	78,520
	207,288	182,320	75,478	79,999
Nonperforming loan receivable included among doubtful loan				
Corporate sector	34,414	18,919	479	247
Household sector	82,245	71,423	40,185	42,080
	116,659	90,342	40,664	42,327

Definitions:

 $\textbf{Nonperforming receivables} \ \text{are claims for which interest, amortization and overdrafts are more than 60 days overdue.}$

A doubtful receivable is a nonperforming claim or receivable for which it is likely that payments will not be continued in accordance with the terms of the contract, and for which the value of the security provided does not cover, by a satisfactory margin, both the principal and the interest, including compensation for any delays.

NOTE 6 SHAREHOLDERS' EQUITY

	Group		Parent Company		
SEK 000s	2003	2002	2003	2002	
Restricted shareholders' equity					
Share capital	839,871	839,871	839,871	839,871	
Statutory reserve	2,371	2,371	2,371	2,371	
Share premium reserve	9,701	9,701	9,701	9,701	
	851,943	851,943	851,943	851,943	
Unrestricted shareholders' equity					
Profit carried forward	1,033,694	333,889	1,132,682	405,838	
Net profit/loss for the year	46,310	19,917	-47,654	-50,957	
	1,080,004	353,806	1,085,028	354,881	
Total shareholders' equity	1,931,947	1,205,749	1,936,971	1,206,824	
Change in shareholders' equity (Group)					
	Share- capital	Restricted reserves	Unrestricted reserves	Net profit/loss for the year	
Opening balance	839,871	12,072	333,889	19,917	
According to decision of Annual General Meeting			19,917	-19,917	
Change in reserve for unrealized gains	-	_	-	-	
Reversal of deferred tax attributable to reserve for unrealized gains	-	-	-	-	
Group contribution paid			-50,112		
Unconditional shareholders' contribution received from Parent Company			730,000		
Net profit/loss for the year				46,310	
Closing balance	839,871	12,072	1,033,694	46,310	
Change in shareholders' equity (Parent Co	ompany)				
	Share- capital	Restricted reserves	Unrestricted reserves	Net profit/loss for the year	
Opening balance	839,871	12,072	405,838	-50,957	
According to decision of Annual General Meeting			-50,957	50,957	
Unconditional shareholders' contribution received			730,000		
Group contribution received			66,390		
Tax effect of Group contribution received			-18,589		
Net profit/loss for the year				-47,654	
Closing balance	839,871	12,072	1,132,682	-47,654	

This report has not been examined by the Company's auditors.

Stockholm February 20, 2004

Tomas Johansson

President

Financial calender:

2003 Annual Report: March 19, 2004

Interim report, January–March 2004: April 23, 2004 Interim report, January–June 2004: August 30, 2004

Interim report, January-September 2004: October 26, 2004



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